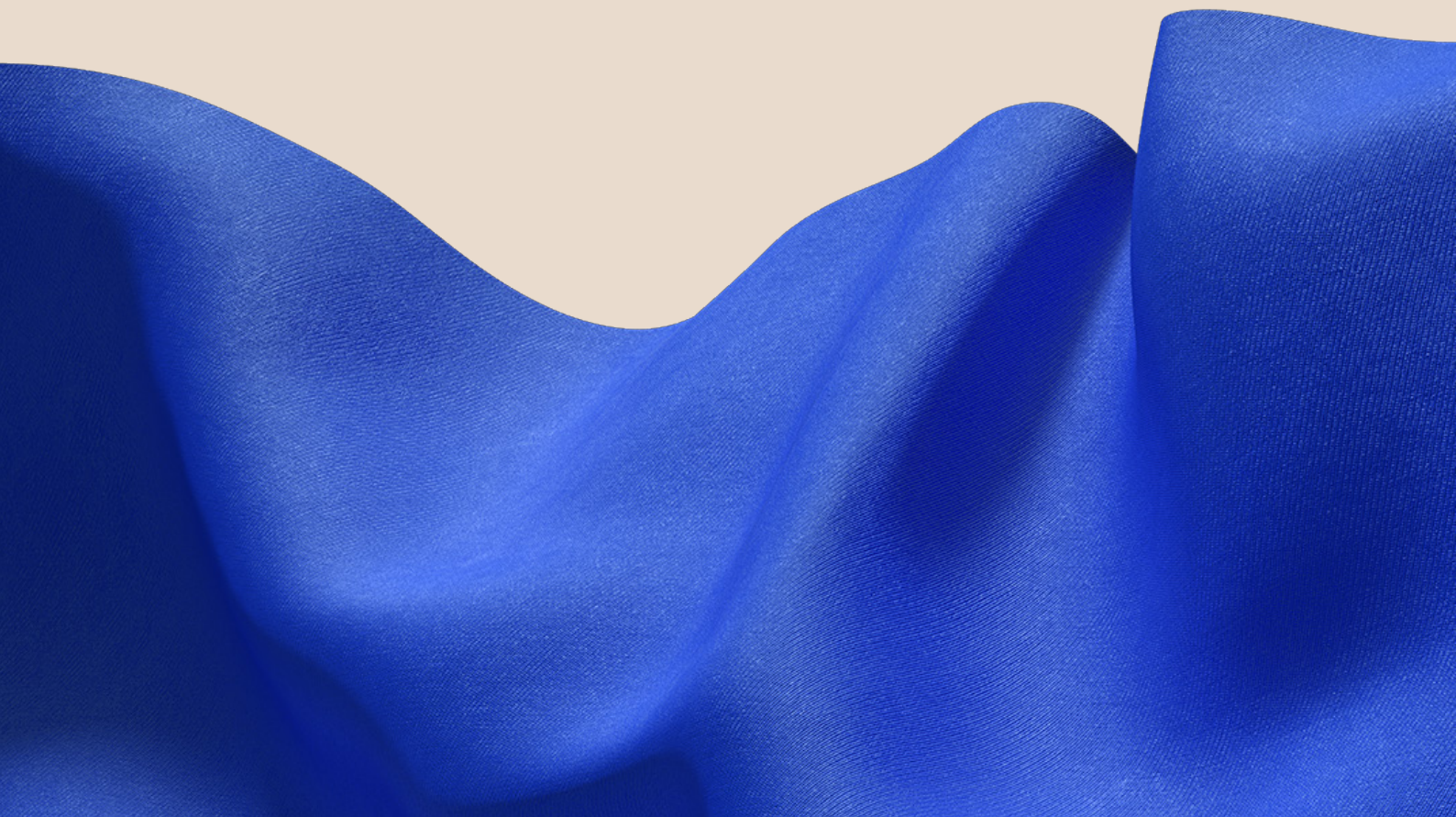




# Annual report 2020



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# Comments by the President and CEO

Morten Thorsrud



## 2020 will go down in history.

During 2019, we worked on defining a revised purpose definition for If and spent a great deal of energy on launching it within our organization: We give people confidence today to shape their tomorrow.

In hindsight, this was in fact an excellent way of preparing for the year that would come. When a crisis occurs, the most important asset an organization has is its culture and values.

Back in 2019, nobody could foresee that 'tomorrow' would bring Covid-19 and put us all to the test. But we can now firmly conclude that we fulfilled our purpose, and 2020 ultimately turned out to be another very successful year for If.

The way the organization responded to the pandemic's effects and challenges was truly impressive. Within a few days, nearly 7,000 If employees had moved to home offices. At the same time, the number of customers contacting us peaked. Yet, we continued to deliver excellent customer service, with record-high customer satisfaction being recorded in many areas. Despite facing numerous new challenges throughout the year, we continued to further improve our products, core processes and general customer service – even while working from thousands of homes. We also continued to report a record-high retention rate.

As a consequence of Covid-19, the significance of safety and stability increased for both private households and companies. As an illustration of this, the number of requests for personal insurance policies, such as child, accident and disability insurance, increased by over 50% in the Nordic region in March.

The pandemic had a negative impact on our business volumes in such areas as new car sales and sales of travel insurance. Furthermore, a number of companies experienced reduced business activity, which again implied reduced needs for insurance solutions. Despite this, we recorded a very strong annual growth rate of 4.7%.

Our partnerships continued with increased strength in several areas, and we are proud to have maintained our position as the preferred partner to the automotive industry in the Nordics. Having long-term partnerships allows us to invest for the future and ensures that we can continuously develop great solutions in a rapidly changing industry.

Digital development has been a top priority at If for years. As a result, we were well prepared for the giant leap that was taken in 2020 to further advance our digital capabilities, both internally and externally. Internally, we had already invested in the systems and equipment needed to ensure that the entire organization could work effectively from thousands of home offices. This meant that we were able to maintain full speed in our operations throughout the period. Externally, we also saw a substantial increase in the number of customers using our digital services last year, and our significant investments to further develop these offerings are continuing.

Our financial results for the year were also solid. After a rough start, we ended the highly volatile year for our asset management with an investment result of 2.3%. Our combined ratio remained strong at 82.1% and the technical result amounted to MSEK 8,502.

One of the core building blocks of any insurance company is financial solidity. However, it is not often possible to stress test the ability to handle extreme volatility. 2020 gave us such an opportunity and was a year that will go down in history. I am pleased that we had the chance to prove that If is both well organized and sufficiently capitalized to manage such unexpected events. And we remain prepared to meet whatever challenges and opportunities the future holds.

We give people confidence today to shape their tomorrow.

Morten Thorsrud, President and CEO

# Board of Directors' Report

The Board of Directors and the President of If P&C Insurance Holding Ltd (publ), corporate registration number 556241-7559, hereby issue their annual report for the 2020 fiscal year.

## Organization

If is a Nordic Group that also conducts insurance operations in the Baltic countries. The Group's headquarters is located in Solna, Sweden.

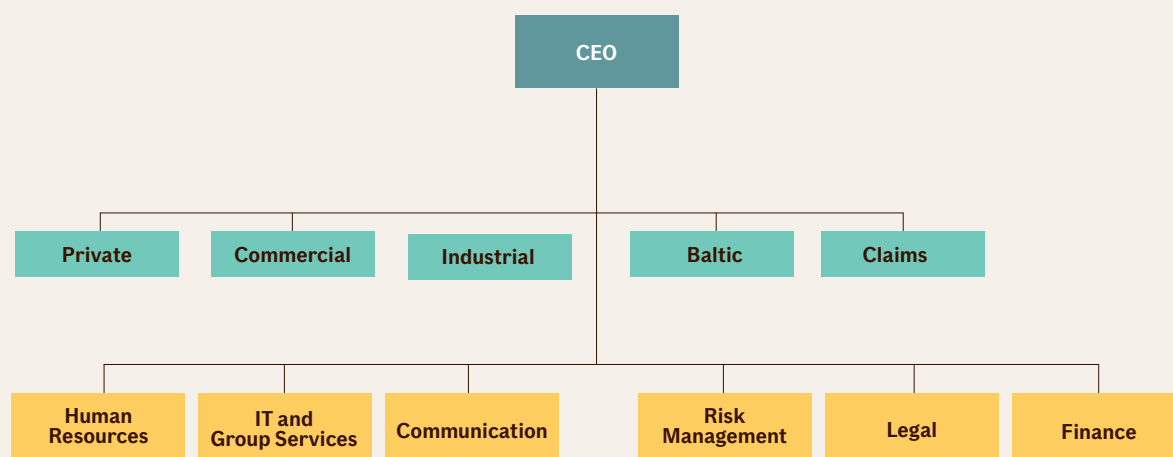
The Parent Company of the If Group, If P&C Insurance Holding Ltd (publ), is a wholly owned subsidiary of Sampo plc, a Finnish listed company, whose registered office is in Helsinki.

The main role of If P&C Insurance Holding Ltd (publ) is to manage shares in wholly owned property and casualty insurance operations as well as other significant holdings. The holding company owns the Swedish companies If P&C Insurance Ltd (publ), If Services AB and If Livförsäkring AB, the Danish company If IT Services A/S, the Norwegian companies Vertikal Helseassistanse AS and Viking Assistance Group AS and the Estonian company If P&C Insurance AS. If's insurance operations in Denmark, Norway and Finland and to some extent Estonia and Latvia, are conducted via branches of If P&C

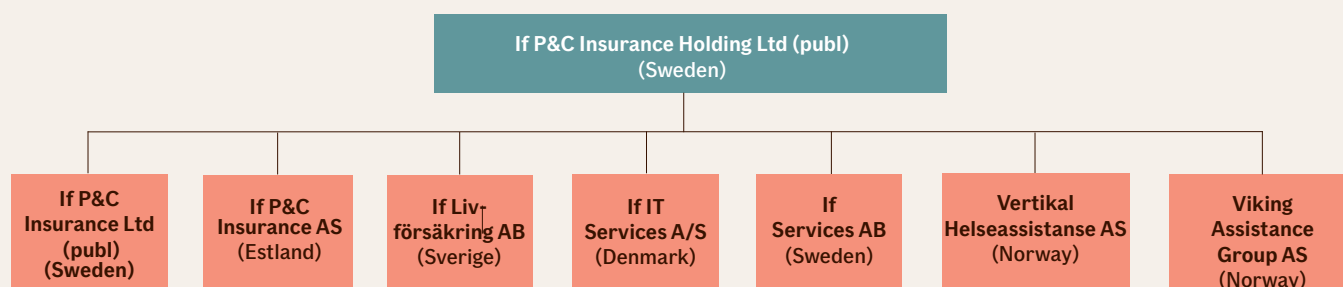
Insurance Ltd (publ) in each country. In addition, If P&C Insurance Ltd (publ) has branch offices in France, the Netherlands, the UK and Germany to support customers with international operations. The Estonian company If P&C Insurance AS also conducts operations in Latvia and Lithuania via branches.

The insurance operation in the Nordic region is organizationally divided in accordance with customer segments into the business areas Private, Commercial and Industrial. From January 2021, claims management was merged into one Nordic unit. Insurance operations in the Baltic countries are organized in one business area, Baltic. Support functions such as Human Resources, IT, Communication, Risk Management, Legal and Finance are organized as a support to the business.

### Operational structure



### Legal structure





## Significant events during the year

In January 2020, If P&C Insurance Holding (publ) acquired the Norwegian road assistance company Viking Redningstjeneste Topco AS, which in December 2020 changed its name to Viking Assistance Group AS ("Viking"). Viking serves its customers through an extensive nationwide network of stations in Norway, Sweden, Denmark and Finland. For more information, refer to Note 42.

When the Covid-19 pandemic reached the Nordic countries in mid-March, priority was given to continuity and continued service and support to If's customers in the best way in the changed working conditions. The operations quickly normalized to the changed working conditions in all markets and the vast majority of If's employees worked from home offices for the rest of 2020. During the year If was able to offer a normal service level and customer satisfaction remained on a high level.

Premium volume for 2020 was slightly impacted by Covid-19, primarily by travel insurance in Business area Private following travel restrictions imposed by governments. There were also some negative effects related to decommissioning of vehicles and lowered sums insured in Business area Commercial but in total the effects were not very significant. There is still some uncertainty in regards of possible lagging effects to premium through for example lower insurable sums and lower turnover in the corporate segments.

Claims cost for 2020 was negatively impacted by travel insurance policies following the travel restrictions. The total number of reported claims amounted to approximately 50,000 corresponding to a gross claims cost of approximately MSEK 370, mostly in Business area Private and Norway. However, the net claims cost is expected to be significantly reduced by reinsurance cover with a net retention for this event of MSEK 100.

On the other hand, government restrictions and in general low activity level, especially during the spring, had a positive effect on claims frequency. The situation varied somewhat during summer and autumn, but positive effects continued throughout the year, especially affecting Motor insurance. The effect of Covid-19 on If's risk ratio was a reduction of approximately 3 percentage points for the full year.

## Results from operations

### Group results

The result before income taxes was MSEK 9,451 (9,333). The technical result of property and casualty insurance operations remained strong and amounted to MSEK 8,502 (7,250).

### Premiums written

Gross written premiums for the year amounted to MSEK 50,582 (49,484). Adjusted for exchange-rate effects, the underlying change in premium volumes was growth of 4.7%. The increase was mainly in the Industrial and Commercial business areas.

### Claims incurred and operating expenses

Net claims incurred amounted to MSEK 31,204 (31,756). Adjusted for exchange-rate effects, claims expenses increased by 1.6%. The claims ratio decreased compared with the preceding year and amounted to 66.4% (68.4%).

Operating expenses in the insurance operation amounted to MSEK 7,416 (7,472). Adjusted for exchange-rate effects, this corresponds to an increase of 2.5%. The expense ratio improved compared with the preceding year to 15.8% (16.1%).

The combined ratio was 82.1% (84.5%).

## Consolidated results per quarter and full-year

MSEK	2020 Q4	2020 Q3	2020 Q2	2020 Q1	2020 Jan-Dec	2019 Jan-Dec
Premiums earned, net of reinsurance	11,735	11,830	11,669	11,795	47,028	46,451
Allocated investment return transferred from the non-technical account	38	42	45	47	173	167
Other technical income	270	262	259	288	1,079	332
Claims paid, net of reinsurance	-7,497	-8,006	-7,593	-8,108	-31,204	-31,756
of which, claims-adjustment costs	-743	-625	-672	-631	-2,672	-2,635
Operating expenses for insurance operations, net of reinsurance	-2,047	-1,802	-1,798	-1,770	-7,416	-7,472
Other operating expenses	-273	-291	-267	-328	-1,159	-472
<b>Technical result from property and casualty insurance</b>	<b>2,226</b>	<b>2,036</b>	<b>2,316</b>	<b>1,924</b>	<b>8,502</b>	<b>7,250</b>
Investment result	839	542	536	-387	1,529	2,707
Allocated investment return transferred to the technical account	-88	-101	-106	-109	-404	-470
Interest expense, net pension liability	-4	-4	-4	-4	-16	-11
Interest expense, financing	-39	-41	-35	-45	-160	-149
Result from associates	15	-13	-2	0	-1	6
<b>Result before income tax</b>	<b>2,949</b>	<b>2,419</b>	<b>2,705</b>	<b>1,379</b>	<b>9,451</b>	<b>9,333</b>
Claims ratio	63.9%	67.7%	65.1%	68.7%	66.4%	68.4%
Expense ratio	17.4%	15.2%	15.4%	15.0%	15.8%	16.1%
Combined ratio	81.3%	82.9%	80.5%	83.7%	82.1%	84.5%
Risk ratio <sup>1)</sup>	57.6%	62.4%	59.3%	63.4%	60.7%	62.7%
Cost ratio <sup>1)</sup>	23.8%	20.5%	21.2%	20.4%	21.5%	21.8%
Insurance margin <sup>1)</sup>	19.0%	17.5%	19.9%	16.7%	18.2%	15.9%

<sup>1)</sup> Refers to alternative performance measurements which are defined in Glossary and definitions.

## Investment result

At full market value, profit from asset management increased to MSEK 2,548 (5,740), corresponding to a total return of 2.3% (5.0%). Net investment return amounted to MSEK 1,529 (2,707) in the income statement and MSEK 1,019 (3,033) in other comprehensive income.

To a large extent, 2020 was marked by Covid-19, which resulted in one of the biggest stock market crashes in history between February and March. The Stockholm Stock Exchange recorded a significant recovery during the summer and closed the year in positive territory.

In summary, If's asset management generated a positive result in 2020, despite a low interest-rate environment. Interest-bearing assets returned 1.6% (2.3%). Subordinated debt and real-estate bonds were among the strongest performers, yielding 3.8% and 3.3%, respectively.

The total return on equities for the year was 11.0% (34.1%), with the bulk of the positive result generated in the Scandinavian and North American markets. Of If's equity positions, the Latin America position noted the weakest performance, due largely to the Latin American currencies faring poorly.

Among the alternative investments, which account for only a minor portion of the total portfolio, private equity had a positive impact on total returns while interest-rate derivatives had a negative impact.

If's investment assets are mainly managed by the asset management unit within the Group's Parent Company, Sampo plc.

## Net profit and tax costs

Net profit was MSEK 7,405 (7,301). The effective tax rate for the year was 21.6% (21.8). Of total taxes, current tax expenses accounted for MSEK 2,053 (1,989) and deferred tax income for MSEK 7 (expense 42).

## Results per business area

Information concerning operations and the earnings trend in the Group's business areas is presented in Note 6.

## Solvency capital, cash flow and appropriation of earnings

The solvency ratio amounted to 78.1% (77.2) at year-end. Solvency capital increased to MSEK 37,568 (36,559). Cash flow from operating activities amounted to MSEK 8,292 (8,059) and cash flow from investing activities to MSEK -379 (-297). A total dividend of MSEK 6,300 (7,500) was paid.

Unrestricted funds in the Parent Company, including the Fair value reserve, amount to SEK 15,034,935,531. No allocation to statutory reserves is proposed. Funds available for appropriation by the Annual General Meeting in accordance with the balance sheet amount to SEK 15,034,935,531, of which the net profit accounts for SEK 7,227,456,821. The Board of Directors and the President propose that SEK 0 be paid as dividend, SEK 15,021,975,452 be carried forward and that SEK 12,960,079 be carried as Fair value reserve.

## Technical provisions (reserves)

Gross provisions at year-end decreased to MSEK 88,629 (91,704). Currency effects arising from the conversion of provisions in foreign currencies decreased the provision by MSEK 4,062. After adjustments for exchange-rate effects, the premium reserve increased by MSEK 1,229. Correspondingly the claims reserve decreased by MSEK 242 after adjustments for exchange-rate effects.

Reinsurers' share of technical provisions increased to MSEK 2,844 (2,194). After adjustment for exchange-rate effects, reinsurers' share of technical provisions increased by MSEK 991.

## Objectives and policies for financial risk management

The core of the Group's insurance operations is the transfer of risk from the insured clients to the insurer. If's result depends on both the underwriting result and the return on investment assets.

The main objectives of If's risk management are to ensure a sufficient return for the risks taken and that risks are taken into account in pricing decisions and other business decisions.

This requires risks to be properly identified and monitored. The risks, exposures and risk management are described in Note 5.

## Solvency II

All If's insurance subsidiaries have regulatory solvency capital requirements (SCR). If P&C Insurance Ltd (publ) uses an approved partial internal model (PIM) to calculate the SCR for insurance risk, while other risks are calculated using the standard formula. If Livförsäkring AB and If P&C Insurance AS (Estonia) use the standard formula for calculating SCR.

As a subsidiary of Sampo plc, If P&C Insurance Holding Ltd (publ) is a member of the Sampo insurance group and is not subject to a formal requirement to report its sub-group solvency position. However, a standard formula based SCR is calculated, corresponding to what the regulatory requirement would have been if Solvency II-regulations had been enforced at the level of the If Group.

As per December 31, 2020, the sub-group standard formula SCR amounted to MSEK 19,227 (19,750) and the eligible own funds amounted to MSEK 36,353 (37,525).

## Personnel

The numbers of employees increased during the year and amounted to 7,120 (6,925) at year-end. The average number of employees during the year was 7,182 (6,865), of whom 54% (54) were women.

During the year, If recruited approximately 900 employees (1,150) in order to replace people who had retired or left the company and to add new competencies to the company. The number includes the acquisitions of Vertikal Helseassistanse AS and Viking Assistance Group AS, which contributed to the increased number of employees within the Group.

The principles applied for determining remuneration to senior executives are presented in Note 12.

## Applied accounting policies

If P&C Insurance Holding Ltd (publ) has prepared the consolidated accounts in accordance with international accounting standards (IFRS Standards, IAS Standards, SIC Interpretations and IFRIC Interpretations), as adopted by the European Union. For the 2020 fiscal year, there were no new or amended standards that caused any significant changes or new requirements for the Group.

## Outlook

The market conditions going forward are uncertain as they largely depend on how Covid-19 evolves, and the measures taken to handle the situation. Despite this the underlying profitability of the insurance operation is assessed to remain on a good level. Precision in the pricing of new insurance contracts is a success factor, at the same time as efficiency-enhancement work is important in order to maintain sustainable profitability.

The financial target for the Group is to attain a return on equity of at least 17.5%. For 2021, the Group is expected to reach a combined ratio of below 85%.

## Parent Company

The operations of the Parent Company If P&C Insurance Holding Ltd (publ) consist primarily of ownership and management of shares in subsidiaries and manage a part of the cash surplus in a dedicated investment portfolio. From 2020, parts of Group Management are employed by the Parent company and the subsidiary If P&C Insurance Ltd (publ) is invoiced for management services performed.

The Parent Company is also the main account holder for a Group cash pool account system comprising the major part of the flows of liquid funds from the insurance operations. Underlying flows give rise to intra-Group transactions within the Parent Company's balance sheet.

The Parent Company's net profit increased to MSEK 7,227 (6,353), mainly as a result of increased dividends from subsidiaries.

The Parent Company's solvency capital at year end amounted to MSEK 21,153 (22,220) and its total assets to MSEK 22,971 (21,934).

## Corporate Governance Statement

If P&C Insurance Holding Ltd (publ) is not listed and does not comply with the Swedish Corporate Governance Code. However, the company has subordinated loans listed for trading on the Luxembourg Stock Exchange (BdL Market). According to the Swedish Annual Accounts Act (1995:1554), there are requirements stipulating that such companies shall submit a limited Corporate Governance Statement. The company has decided to allow the Corporate Governance Statement to be part of the Board of Directors' Report.

As mentioned above, the company is a wholly owned subsidiary of the listed Finnish company Sampo plc. The shareholder's right to participate in company decisions is exercised at the Annual General Meeting and at Extraordinary General Meetings.

The Articles of Association, which is the fundamental control document for the company, states, inter alia, the object of the company's operations, the size of the share capital, the number of members of the Board of Directors and auditors, as well as the period for such assignments, matters that shall be addressed at the Annual General Meeting and how notice convening the General Meetings shall be sent out. According to the Articles of Association, the Board of Directors shall comprise of not less than three and not more than five elected members, and the election shall apply for the period until the end of the Annual General Meeting taking place the second financial year after the election. The Articles of Association contain no stipulations pertaining to amendments of the Articles of Association. The company has issued two series of shares, A-shares and B-shares. Series A shares carry one vote each and Series B shares carry one tenth of a vote each. The shareholder or the shareholder's representative is entitled to vote for the full number of shares represented, with no restrictions on voting entitlement. No General Meeting has granted any authorization to the Board of Directors to make decisions that the company shall issue new shares or acquire own shares.

The Board of Directors and the President of the company are ultimately responsible for ensuring that there are efficient systems for follow-up and control of the company's business and financial position. The central finance and accounting department is responsible in part for control systems, control, accounting and reporting in accordance with generally accepted accounting principles, and in part for liquidity, funding and capital. The work with internal control of financial reporting is based on If's Internal Control Policy, which is based on the framework established by the Committee of Sponsoring Organisations of the Treadway Commission, COSO. The aim is to exclude material errors in the financial reports. The control environment includes aspects such as the organizational structure, roles and responsibilities, integrity-steering documents, ethical values and the competence of If's employees. Control activities consist of steering documents, approval procedures, routine descriptions and controls to manage the identified risks. Implemented controls include such activities as authorization rules and referrals according to appropriate rules, for instance the four-eyes principle.

The Internal Audit performs independently, on behalf of the Board of Directors, audits of the company's operations and system for internal control according to an annually established plan. The head of the internal audit reports directly to the company's Board of Directors.

The Compliance function provides advice to management and the business operations on issues pertaining to regulatory compliance. The Compliance function reports to the Board of Directors and the President of the company.

On behalf of the Chief Risk Officer (CRO), the Risk Control unit within Risk Management is responsible for the collective internal reporting of all of the If Group's significant risks at an aggregated level. In addition, the If Group has a comprehensive system for monitoring risks in the business operations, as described in the section on Objectives and Policies for Financial Risk Management.

## Sustainability report

In accordance with the Swedish Annual Accounts Act, If P&C Insurance Holding Ltd (publ) shall prepare a sustainability report which includes the Parent Company and its subsidiaries. If has chosen to prepare the statutory sustainability report separately from the annual report, named If Sustainability Report 2020. The report is available on the website <https://www.if.se>.

## Group Five-year summary

MSEK	2020	2019	2018	2017	2016
<b>Condensed income statement</b>					
Premiums written, net of reinsurance	48,126	47,372	44,381	41,994	40,636
Premiums earned, net of reinsurance	47,028	46,451	44,019	41,376	40,575
Allocated investment return transferred from the non-technical account	173	167	130	180	-25
Other technical income	1,079	332	304	260	251
Claims incurred, net of reinsurance	-31,204	-31,756	-30,307	-28,516	-27,503
<i>of which, claims-adjustment costs</i>	-2,672	-2,635	-2,437	-2,327	-2,227
Operating expenses in insurance operations, net of reinsurance	-7,416	-7,472	-7,200	-6,796	-6,754
Other operating expenses	-1,159	-472	-345	-334	-316
<b>Technical result from property and casualty insurance</b>	<b>8,502</b>	<b>7,250</b>	<b>6,601</b>	<b>6,171</b>	<b>6,228</b>
Investment result	1,529	2,707	2,648	2,389	1,893
Allocated investment return transferred to the technical account	-404	-470	-450	-497	-242
Interest expense, net pension liability	-16	-11	-12	-18	-20
Interest expense, financing	-160	-149	-132	-175	-108
Result from associates	-1	6	44	14	4,635
<b>Result before income tax</b>	<b>9,451</b>	<b>9,333</b>	<b>8,699</b>	<b>7,884</b>	<b>12,386</b>
Income taxes	-2,046	-2,032	-1,915	-1,736	-1,683
<b>Net profit for the year</b>	<b>7,405</b>	<b>7,301</b>	<b>6,784</b>	<b>6,148</b>	<b>10,703</b>



Group Five-year summary, *continued*

MSEK	2020	2019	2018	2017	2016
<b>Balance sheet, december 31</b>					
<b>Assets</b>					
Intangible assets	2,256	1,380	945	892	863
Investment assets	108,535	112,394	110,535	110,975	111,994
Reinsurers' share of technical provisions	2,844	2,194	2,138	2,163	2,255
Deferred tax assets	217	203	111	172	233
Debtors	15,969	15,983	15,174	13,529	12,978
Other assets, prepayments and accrued income	8,267	7,297	5,562	6,527	6,633
<b>Total assets</b>	<b>138,089</b>	<b>139,452</b>	<b>134,465</b>	<b>134,258</b>	<b>134,956</b>
<b>Shareholders' equity, provisions and liabilities</b>					
Shareholders' equity	30,868	29,697	27,809	30,414	29,749
Subordinated debt	4,095	4,134	4,107	3,067	3,889
Deferred tax liability	2,822	2,931	2,127	2,735	3,309
Technical provisions	88,629	91,704	91,618	89,775	89,596
Creditors	8,506	7,818	6,293	5,534	5,648
Provisions, accruals and deferred income	3,168	3,168	2,509	2,734	2,765
<b>Total shareholders' equity, provisions and liabilities</b>	<b>138,089</b>	<b>139,452</b>	<b>134,465</b>	<b>134,258</b>	<b>134,956</b>
<b>Key data, property and casualty operations</b>					
Claims ratio	66.4%	68.4%	68.8%	68.9%	67.8%
Expense ratio	15.8%	16.1%	16.4%	16.4%	16.6%
Combined ratio	82.1%	84.5%	85.2%	85.3%	84.4%
Risk ratio <sup>1)</sup>	60.7%	62.7%	63.3%	63.3%	62.3%
Cost ratio <sup>1)</sup>	21.5%	21.8%	21.9%	22.0%	22.1%
Insurance margin <sup>1)</sup>	18.2%	15.9%	15.1%	15.1%	15.5%
<b>Key data, asset management</b>					
Total investment return <sup>2)</sup>	2.3%	5.0%	-0.8%	2.6%	2.9%
<b>Other key data</b>					
Solvency capital	37,568	36,559	33,932	36,044	36,714
whereof deferred tax	2,605	2,728	2,016	2,563	3,076
Solvency ratio	78.1%	77.2%	76.5%	85.8%	90.3%
Return on equity <sup>1)</sup>	27.6%	29.7%	12.1%	19.6%	38.4%

<sup>1)</sup> Refers to alternative performance measurements which are defined in Glossary and definitions.

<sup>2)</sup> The calculations are based on the policies used internally by If Group for the valuation of investment operations. Refer to Note 15.

# Consolidated income statement

MSEK	Note	2020	2019
<b>TECHNICAL ACCOUNT INSURANCE OPERATIONS</b>			
<b>Premiums earned, net of reinsurance</b>			
Premiums written, gross	7	50,582	49,484
Premiums ceded	7	-2,455	-2,112
Change in provision for unearned premiums and unexpired risks		-1,229	- 991
Reinsurers' share of change in provision for unearned premiums and unexpired risks		131	70
		<b>47,028</b>	<b>46,451</b>
Allocated investment return transferred from the non-technical account	8	173	167
Other technical income		1,079	332
<b>Claims incurred, net of reinsurance</b>			
Claims paid			
Gross		-33,727	-35,423
Reinsurers' share		1,190	1,052
Change in provision for claims outstanding			
Gross		473	2,708
Reinsurers' share		861	- 93
	9	<b>-31,204</b>	<b>-31,756</b>
<b>Operating expenses</b>			
Operating expenses in insurance operations, net of reinsurance			
Gross		-7,564	-7,619
Commissions and profit participations in ceded reinsurance		148	146
		<b>-7,416</b>	<b>-7,472</b>
Other operating expenses		-1,159	- 472
	10, 12, 13	<b>-8,575</b>	<b>-7,945</b>
<b>Technical result from property and casualty insurance</b>	14	<b>8,502</b>	<b>7,250</b>
<b>NON-TECHNICAL ACCOUNT</b>			
<b>Investment result</b>			
Direct investment income		1,829	1,934
Changes in value		- 48	1,046
Management costs		- 252	- 272
	15	<b>1,529</b>	<b>2,707</b>
Allocated investment return transferred to the technical account	8	-404	-470
Interest expense on net pension liability		-16	-11
Interest expense, financing	16	-160	-149
Income from associates	17	-1	6
<b>Result before income taxes</b>		<b>9,451</b>	<b>9,333</b>
Taxes	18	-2,046	-2,032
<b>Net profit for the year</b>		<b>7,405</b>	<b>7,301</b>
<i>Of which attributable to owners of the parent</i>		<i>7,405</i>	<i>7,301</i>

# Consolidated statement of comprehensive income

MSEK	Note	2020	2019
<b>Net profit for the year</b>		<b>7,405</b>	<b>7,301</b>
<b>Other comprehensive income</b>			
<i>Items that will not be reclassified subsequently to profit and loss</i>			
Remeasurements of the net pension liability		-2	- 606
Taxes related to items which will not be reclassified	18	-3	131
		<b>-5</b>	<b>- 475</b>
<i>Items that will be reclassified subsequently to profit and loss when specific conditions are met</i>			
Effects of changes in exchange rates, foreign operations		-906	222
Effects of changes in exchange rates, foreign associates		0	0
Remeasuring of financial assets available for sale		903	3,910
Value changes recognized in income statement on financial assets available for sale		116	- 877
Taxes related to items which will be reclassified when specific conditions are met	18	-42	-692
		<b>71</b>	<b>2,562</b>
<b>Total comprehensive income</b>		<b>7,471</b>	<b>9,388</b>
<i>Of which attributable to owners of the parent</i>		<i>7,471</i>	<i>9,388</i>

# Consolidated balance sheet

## Assets, December 31

MSEK	Note	2020	2019
<b>Intangible assets</b>			
Goodwill		1,824	992
Other intangible assets		432	387
	19	<b>2,256</b>	<b>1,380</b>
<b>Investment assets</b>			
Land and buildings	20	35	35
Investments in associates	21	218	147
Loan to associates		2	-
Other financial investment assets	22, 23	108,274	112,204
Deposits with ceding undertakings		7	7
		<b>108,535</b>	<b>112,394</b>
<b>Reinsurers' share of technical provisions</b>			
Provisions for unearned premiums and unexpired risks		589	523
Provisions for claims outstanding		2,255	1,671
	24	<b>2,844</b>	<b>2,194</b>
<b>Deferred tax assets</b>	33	<b>217</b>	<b>203</b>
<b>Debtors</b>			
Debtors arising out of direct insurance operations	25	14,267	14,437
Debtors arising out of reinsurance operations	26	875	705
Other debtors	27	827	842
		<b>15,969</b>	<b>15,983</b>
<b>Other assets</b>			
Tangible assets	28	1,832	1,600
Cash and bank balances		4,015	3,303
Collaterals and settlement claims		439	228
		<b>6,287</b>	<b>5,131</b>
<b>Prepayments and accrued income</b>			
Accrued interest and rental income		385	456
Deferred acquisition costs	29	1,160	1,293
Other prepayments and accrued income	30	435	418
		<b>1,980</b>	<b>2,167</b>
<b>Total assets</b>		<b>138,089</b>	<b>139,452</b>



## Shareholders' equity, provisions and liabilities, December 31

MSEK	Note	2020	2019
<b>Shareholders' equity</b>			
Share capital		2,726	2,726
Statutory reserve		400	400
Fair value reserve		5,594	4,771
Profit carried forward		14,744	14,500
Net profit for the year		7,405	7,301
		<b>30,868</b>	<b>29,697</b>
<b>Subordinated debt</b>			
	31	<b>4,095</b>	<b>4,134</b>
<b>Technical provisions (gross)</b>			
Provisions for unearned premiums and unexpired risks		22,499	22,465
Provisions for claims outstanding		66,130	69,239
	32	<b>88,629</b>	<b>91,704</b>
<b>Provisions for other risks and charges</b>			
Deferred tax liability	33	2,822	2,931
Other provisions	34, 35	1,177	1,242
		<b>3,999</b>	<b>4,173</b>
<b>Deposits received from reinsurers</b>			
		-	-
<b>Creditors</b>			
Creditors arising out of direct insurance operations	36	1,967	1,808
Creditors arising out of reinsurance operations		326	255
Derivatives	22, 23	446	259
Other creditors	37	5,766	5,495
		<b>8,506</b>	<b>7,818</b>
<b>Accruals and deferred income</b>			
Reinsurers' share of deferred acquisition costs		45	42
Other accruals and deferred income	38	1,946	1,884
		<b>1,991</b>	<b>1,926</b>
<b>Total shareholders' equity, provisions and liabilities</b>			
		<b>138,089</b>	<b>139,452</b>

# Parent Company

## Income statement

MSEK	Note	2020	2019
Other operating income		50	-
Other operating expenses	2	-55	-44
<b>Operating result</b>		<b>-5</b>	<b>-44</b>
<b>Result from financial investments</b>			
Dividends from group companies		7,278	6,409
Income from associates	3	1	3
Interest income and similar income items	4	38	70
Interest expense and similar expense items	5	-110	-107
<b>Result after financial items</b>		<b>7,203</b>	<b>6,332</b>
Group contributions, net		26	21
<b>Result before income taxes</b>		<b>7,229</b>	<b>6,353</b>
Taxes	6	-1	0
<b>Net profit for the year</b>		<b>7,227</b>	<b>6,353</b>

## Statement of comprehensive income

MSEK	Note	2020	2019
<b>Net profit for the year</b>		<b>7,227</b>	<b>6,353</b>
<b>Other comprehensive income</b>			
<i>Items that will be reclassified subsequently to profit and loss when specific conditions are met</i>			
Effects of changes in exchange rates, foreign operations		0	-
Remeasuring of financial assets available for sale		3	53
Value changes recognized in income statement on financial assets available for sale		0	0
Taxes related to items which will be reclassified when specific conditions are met		-1	-11
		<b>2</b>	<b>41</b>
<b>Total comprehensive income</b>		<b>7,229</b>	<b>6,394</b>

## Balance sheet, December 31

MSEK			
Assets	Note	2020	2019
<b>Financial fixed assets</b>			
Shares in group companies	7	18,299	17,381
Shares in associates	8	120	92
		<b>18,420</b>	<b>17,472</b>
<b>Deferred tax asset</b>	11	<b>1</b>	<b>-</b>
<b>Debtors</b>			
Debtors, group companies		132	59
Other debtors		0	-
Accrued interest income		9	11
		<b>141</b>	<b>70</b>
<b>Short-term investments</b>			
Bonds and other interest-bearing securities		2,472	2,681
	9	<b>2,472</b>	<b>2,681</b>
<b>Cash and bank balances</b>		<b>1,937</b>	<b>1,711</b>
<b>Total assets</b>		<b>22,971</b>	<b>21,934</b>
<b>Shareholders' equity, provisions and liabilities</b>			
<b>Shareholders' equity</b>			
Share capital		2,726	2,726
Statutory reserve		400	400
Fair value reserve		13	11
Profit carried forward		7,795	7,741
Net profit for the year		7,227	6,353
		<b>18,161</b>	<b>17,232</b>
<b>Subordinated debt</b>	10	<b>2,993</b>	<b>2,988</b>
<b>Provisions</b>			
Deferred tax liability	11	-	1
Other provisions		17	7
		<b>17</b>	<b>9</b>
<b>Current creditors</b>			
Creditors, group companies		1,755	1,687
Provision for taxes		3	1
Other creditors		9	-
Other accrued expenses and prepaid income		33	19
		<b>1,800</b>	<b>1,706</b>
<b>Total shareholders' equity, provisions and liabilities</b>		<b>22,971</b>	<b>21,934</b>

# Changes in shareholders' equity

## Group

MSEK	Restricted equity			Unrestricted equity		Total equity
	Share capital	Statutory reserves	Fair value reserve <sup>3)</sup>	Profit brought forward	Net profit for the year	
<b>Equity at beginning of 2019</b>	<b>2,726</b>	<b>400</b>	<b>2,402</b>	<b>22,281</b>	<b>-</b>	<b>27,809</b>
Total comprehensive income	-	-	2,369	-282	7,301	9,388
Dividend to shareholder <sup>1)</sup>	-	-	-	-7,500	-	-7,500
<b>Equity at end of 2019</b>	<b>2,726</b>	<b>400</b>	<b>4,771</b>	<b>14,500</b>	<b>7,301</b>	<b>29,697</b>
<b>Equity at beginning of 2020</b>	<b>2,726</b>	<b>400</b>	<b>4,771</b>	<b>21,801</b>	<b>-</b>	<b>29,697</b>
Total comprehensive income	-	-	823	-757	7,405	7,471
Dividend to shareholder <sup>2)</sup>	-	-	-	-6,300	-	-6,300
<b>Equity at end of 2020</b>	<b>2,726</b>	<b>400</b>	<b>5,594</b>	<b>14,744</b>	<b>7,405</b>	<b>30,868</b>

## Parent Company

MSEK	Restricted equity			Unrestricted equity		Total equity
	Share capital	Statutory reserves	Fair value reserve <sup>3)</sup>	Profit brought forward	Net profit for the year	
<b>Equity at beginning of 2019</b>	<b>2,726</b>	<b>400</b>	<b>-30</b>	<b>15,242</b>	<b>-</b>	<b>18,337</b>
Dividend to shareholder <sup>1)</sup>	-	-	-	-7,500	-	-7,500
Total comprehensive income	-	-	41	-	6,353	6,394
<b>Equity at end of 2019</b>	<b>2,726</b>	<b>400</b>	<b>11</b>	<b>7,741</b>	<b>6,353</b>	<b>17,232</b>
<b>Equity at beginning of 2020</b>	<b>2,726</b>	<b>400</b>	<b>11</b>	<b>14,095</b>	<b>-</b>	<b>17,232</b>
Dividend to shareholder <sup>2)</sup>	-	-	-	-6,300	-	-6,300
Total comprehensive income	-	-	2	0	7,227	7,229
<b>Equity at end of 2020</b>	<b>2,726</b>	<b>400</b>	<b>13</b>	<b>7,795</b>	<b>7,227</b>	<b>18,161</b>

<sup>1)</sup> During 2019, dividends paid totaled approximately SEK 55.01 per share, of which dividends resolved by the Extraordinary General Meeting accounted for about SEK 55.01 per share.

<sup>2)</sup> During 2020, dividends paid totaled approximately SEK 46.20 per share, of which dividends resolved by the Extraordinary General Meeting accounted for about SEK 46.20 per share.

The Board of Directors and the President propose that the 2021 Annual General Meeting resolve not to pay any dividend.

<sup>3)</sup> The fair value reserve corresponds in full to value changes of financial assets available for sale with deduction for deferred tax.

There are a total of 136,350,000 shares with a quotient value of SEK 19.99 each, including 103,525,000 Series A shares carrying one vote and 32,825,000 Series B shares carrying one tenth of a vote.

The number of shares was unchanged during the year.

The accumulated translation difference amounted to MSEK -269 (637).



# Cash flow statements

Group				
MSEK	Note	2020	2019	
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>				
<b>Cash flow from insurance operations</b>				
Premium flows, direct insurance		50,286	48,777	
Claim payments, direct insurance		-33,826	-35,441	
Reinsurance flows		-1,372	-1,390	
Costs of operations		-7,362	-7,118	
		<b>7,727</b>	<b>4,829</b>	
<b>Cash flow from asset management</b>				
Interest received		1,896	2,023	
Interest paid		-171	-348	
Dividends received, shares		308	432	
Cash flow from properties		0	116	
Net investments in financial investment assets		549	3,070	
		<b>2,582</b>	<b>5,292</b>	
Interest payments, financing		-161	-141	
Realized foreign exchange transactions		-16	-95	
Paid income tax		-1,840	-1,826	
		<b>8,292</b>	<b>8,059</b>	
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>				
Acquisition of subsidiaries, net of cash acquired	42	-304	-300	
Dividend, associates		1	3	
Investments in associates		-75	0	
		<b>-379</b>	<b>-297</b>	
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>				
Dividend paid		-6,300	-7,500	
Repayment of lease liabilities	41	-222	-216	
Issuance of loans	41	285	-	
Repayment of loans	41	-794	-	
		<b>-7,032</b>	<b>-7,716</b>	
<b>Cash flow for the year</b>		<b>882</b>	<b>46</b>	
<b>Cash and bank</b>				
Cash and bank balances on January 1		3,303	3,012	
Effect of exchange rate changes		-169	245	
Cash flow for the year		882	46	
<b>Cash and bank balances on December 31</b>		<b>4,015</b>	<b>3,303</b>	
<b>Parent Company</b>				
MSEK		2020	2019	
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>				
Operating result		-5	-44	
Non-cash flow items		-3	19	
Interest received		38	68	
Interest paid		-86	-92	
Dividends received, shares		7,278	6,409	
Paid income tax		-2	0	
Change in current debtors		-73	-12	
Change in current creditors		115	447	
Net investments in short-term investments		212	1,477	
		<b>7,474</b>	<b>8,272</b>	
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>				
Dividends, associates		1	3	
Acquisition of subsidiaries	42	-918	-342	
Investments in associates		-29	-	
		<b>-946</b>	<b>-339</b>	
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>				
Dividends		-6,300	-7,500	
		<b>-6,300</b>	<b>-7,500</b>	
<b>Cash flow for the year</b>		<b>228</b>	<b>432</b>	
<b>Cash and bank</b>				
Cash and bank balances on January 1		1,711	1,278	
Effect of exchange rate changes		-1	1	
Cash flow for the year		228	432	
<b>Cash and bank balances on December 31</b>		<b>1,937</b>	<b>1,711</b>	

# Notes to the consolidated financial statements

## Note 1 – Accounting policies

### Company information

This annual report and the consolidated financial statements for If P&C Insurance Holding Ltd (publ) were prepared and authorized for publication by the Board of Directors and CEO on March 4, 2021 and will be presented to the 2021 Annual Meeting for approval. The company is a Swedish limited liability company with its registered office in Stockholm and its headquarters in Solna, Sweden.

The Group's primary operations are described in the Board of Directors' Report.

### Statement of compliance with regulations applied

The annual report for the Parent Company If P&C Insurance Holding Ltd (publ) was prepared in accordance with the Annual Accounts Act (ÅRL) and the Swedish Financial Reporting Board's recommendation RFR 2 (Accounting for legal entities).

If has prepared the consolidated accounts in accordance with international accounting standards (IFRS Standards, IAS Standards, SIC Interpretations and IFRIC Interpretations), as adopted by the European Union. In addition, If applies the supplementary provisions ensuing from the Annual Accounts Act for Insurance Companies (ÅRFL), the Swedish Financial Supervisory Authority's regulations and general recommendations on annual accounts in insurance companies (FFFS 2019:23) and, in appropriate parts, the Swedish Financial Reporting Board's recommendation RFR 1 (Supplementary Accounting rules for Groups).

In accordance with Chapter 2 of the Swedish Annual Accounts Act (ÅRL) and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, it is possible to depart from the aforementioned regulations if the effect of the departure is immaterial.

Issued, but not yet effective, international accounting standards or standards that If for some other reason does not apply, are currently assessed as not likely to have any significant impact on the financial statements when first applied, except IFRS 9 Financial Instruments and IFRS 17 Insurance Contracts.

IFRS 9 Financial Instruments took effect on January 1, 2018. In accordance with an EU-adopted amendment to IFRS 4 Insurance Contracts, the IASB has decided that, under certain circumstances, insurance companies may delay their initial application of IFRS 9 so that the date coincides with the initial application of IFRS 17 Insurance Contracts (see below). If meets these requirements since If has not previously applied IFRS 9 and the carrying amount of the insurance-related liabilities accounts for more than 90% of the carrying amount of the total liabilities. In light of this, If has decided to delay the application of IFRS 9. Accordingly, the transition from IAS 39 to IFRS 9 is not expected to have any significant impact on If's financial reporting until 2023. However, expanded disclosure requirements have been introduced for financial instruments, which will facilitate comparisons with companies that have already implemented IFRS 9. For more information, refer to Note 22 Other financial investment assets and derivative liabilities.

IFRS 9 contains some optionality, and If's opinion is that there are significant cross-influences with respect to the published, but not yet adopted, standard concerning insurance contracts that still need to be carefully assessed before a final decision can be made as to the classification of financial assets.

IFRS 17 Insurance Contracts was published in May 2017 and was originally expected to take effect on January 1, 2021. The standard has not yet been adopted by the EU. In June 2020, the IASB published amendments to the standard including a changed effective date of

January 1, 2023. Additionally, the initial mandatory application of IFRS 9 is delayed to 2023. IFRS 17 replaces IFRS 4 Insurance Contracts and, unlike its predecessor, contains a complete framework for the measurement and presentation of insurance contracts. Based on a preliminary assessment, the measurement rules in the standard are expected to have a limited effect on If's profit or loss and balance sheet, while the presentation rules may have a material impact.

### Measurement bases for the preparation of the accounts

The accounts are based on historical acquisition values with the exception of the totally dominant share of investment assets, which are recognized at fair value. The financial reports and notes are presented in SEK millions (MSEK), unless otherwise stated. The totals in tables and statements in the annual report may not always reconcile due to rounding. The aim is for each line item to correspond to the source and therefore rounding differences may arise in totals.

### Bases for consolidation

The consolidated accounts include the Parent Company, If P&C Insurance Holding Ltd (publ), and all companies in which the Parent Company directly or indirectly holds more than 50% of the votes for all shares or in some other manner has a controlling interest.

The consolidated accounts have been prepared in accordance with IFRS 10 and IFRS 3. Acquired companies are reported in accordance with the purchase method, which means that assets and liabilities are reported in the acquiring company's accounts at the acquisition values determined in accordance with an established acquisition analysis. The identified assets and liabilities in the acquired company are measured at fair value in the acquisition analysis. If the acquisition value of shares in a subsidiary exceeds the established fair value of the acquired assets and liabilities, the difference is reported as goodwill. In conjunction with the transition to IFRS, an opening balance sheet was compiled as of January 1, 2004. In line with the exemption rules in IFRS 1, no recalculation was made of acquisitions and mergers prior to this date.

In consolidating foreign subsidiaries, locally prepared income statements and balance sheets are recompiled to eliminate differences between local accounting policies and the accounting policies applied in the consolidated accounts. These recomputations mainly comprise adjustments for unrealized changes in value in investment assets and derivatives, deferred acquisition costs, provision for unexpired risks and interest allocated to the technical result.

Outside Sweden, any equalization or catastrophe reserves governed by tax or business laws are treated in consolidation in the same manner as Swedish untaxed reserves.

In 1999, Storebrand and Skandia agreed to form a joint venture and transfer their portfolios of property and casualty business to If P&C Insurance Ltd (publ). The merger in 1999 is reported in the consolidated accounts, applying joint venture accounting based on the carryover method. According to the carryover method, the joint venture unit assumes the assets and liabilities transferred from the owners at the carrying amount and then continues to operate the business that has been taken over. As a result of this accounting procedure, no goodwill arose in If P&C Insurance Holding Ltd (publ) Group. Goodwill based on net assets was reported in the subsidiary If P&C Insurance Ltd (publ), since in formal terms the assets from Storebrand were transferred at a value that exceeded the previous carrying amount. Since the subsidiary If P&C Insurance Ltd (publ) has a right to make a tax deduction for the amortization of the goodwill based on the net assets, a value has arisen in the Group, recognized

in the consolidated accounts for 2020 at a rate of 20.6% of the non-deducted goodwill amount in the subsidiary, which represents deferred tax assets.

## Transactions, receivables and liabilities in foreign currency and translation of the accounts of foreign subsidiaries and branches

Individual companies and branches in the If Group report in their respective functional currencies, determined as the local currency in the country in which the company or branch is active. Income statement items in another currency than the functional currency (foreign currency) are translated to their respective presentation currency using the average exchange rate for the month during which they were reported, while assets and liabilities in foreign currency are translated at the closing date exchange rates. Any unrealized translation differences arising are reported in the income statement as changes in value under Investment result. Currency forward contracts used to economically hedge currency exposure are measured at fair value and these effects are reported in their entirety in the income statement as changes in value.

In the preparation of the consolidated accounts, translation from the presentation currencies of the companies and the branches into SEK is performed in line with IAS 21. Items in the balance sheet are translated using the exchange rate on the balance sheet date and items in the income statement are translated using the average exchange rate for the period during which the item arose. Translation differences are reported in other comprehensive income when arising from the use of different exchange rates for items in the balance sheet and income statement, the fact that capital contributions and dividends are translated at different exchange rates than those prevailing on the transaction date and that shareholders' equity is translated at a different exchange rate at year-end than at the beginning of the year.

For If's most significant currencies, the following exchange rates were used as of December 31 to translate balance sheet items in foreign currency to SEK:

	2020	2019
Danish kroner	1.35	1.40
Euro	10.03	10.45
Norwegian kroner	0.96	1.06
US dollars	8.18	9.30

## Policies applying to items in the consolidated balance sheet

### Goodwill

Goodwill is valued at its acquisition value, adjusted for any impairments. Goodwill arises in connection with the acquisition of operations or portfolios. In conjunction with acquisitions, an acquisition balance sheet is compiled in which all identified assets and liabilities are fair valued on the acquisition date. When the acquisition price cannot be attributed to identifiable assets and liabilities, this portion is recognized as goodwill.

Goodwill is an asset with an indefinite useful life and thus it is not subject to amortization. To ensure that goodwill is not overvalued in the balance sheet, an annual analysis is conducted of individual goodwill items to identify impairment requirements. The analysis determines the recoverable amount, defined as the higher of the value in use and the net realizable value. The value in use is calculated as the discounted value of expected future cash flows attributable to

the acquired net assets. When the recoverable amount measured on the valuation date is less than the carrying amount in the Group, the carrying amount is reduced to the recoverable amount. If, subsequently, a higher recoverable amount can be set, this does not result in revaluation or reversing of previous impairments.

### Other intangible assets

Other intangible assets consist of externally acquired rights, customer relationships, trademarks etc. and internally developed intangible assets. Intangible assets are valued at their acquisition value less deductions for accumulated amortization.

Internally developed intangible assets are measured at acquisition value, determined as the direct and indirect expenses for the development (programming and testing) of computer systems that are expected to provide financial benefits in the future. Only expenses linked to new development and mainly limited to major system changes are capitalized.

Rights, customer relationships and similar assets are amortized from the acquisition day or the day they are valid.

Customer relationships consist of the calculated value of current customer contracts and the calculated value of renewal of the contracts. The estimated useful life for customer relationships is 3-7 years and they are amortized using the straight-line method.

Capitalized development expenses are amortized from the date the asset is put into production. Amortization is applied over its estimated useful life using the straight-line method. The useful life is determined individually per asset and for capitalized developments does not exceed 10 years.

Acquired trademarks have indefinite useful life and thus they are not subject to amortization. Instead, they are tested for impairment at least annually.

If there is any indication on the closing date that the carrying amount of an intangible asset is higher than its recoverable amount, a calculation is made of the asset's recoverable amount. Recoverable amount refers to the higher of the asset's net realizable value and its value in use. If the determined recoverable amount is less than the carrying amount, the carrying amount of the asset is reduced to its recoverable amount. If, subsequently, a higher recoverable amount can be set, a previous impairment may be reversed.

### Land and buildings/investment properties

If reports all its owned properties as investment assets (investment properties), at fair value pursuant to IAS 40 and with changes in value reported in the income statement. This classification is in accordance with If's basic approach to these assets. If has concluded that a separation of such owned properties, which according to IAS 40 represent owner-occupied properties, would only have an insignificant effect on the particular asset and profit/loss item. The fair value consists of the realizable value and is set annually by external surveyors using acknowledged and accepted valuation methods. Accepted methods consist of local sales-price method (current prices paid for comparable properties in the same location/area) or cash flow models applying current market interest rates for the calculation of the present value of the property. Since valuation is effected at fair value, properties are not depreciated.

### Investments in associates

Associates refer to companies in which If P&C Insurance Holding Ltd (publ) directly or indirectly has significant influence, which is normally the case when the shareholding amounts to a minimum of 20% of the voting rights for all shares in the company. Associates are reported in the consolidated accounts using the equity method. The equity method means that the carrying amount of an associate is continually adjusted for changes in the holding company's share of

the associate's net assets. If there is any indication that an associate's carrying amount is higher than its recoverable amount, a calculation is made of the associate's recoverable amount. Recoverable amount refers to the higher of the associate's net realizable value and its value in use. If the determined recoverable amount is less than the carrying amount, the carrying amount of the associate is reduced to its recoverable amount. If, subsequently, a higher recoverable amount can be set, a previous impairment may be reversed.

Minor holdings are accounted for in a simplified way. The carrying amount is normally only adjusted with If Group's share of the respective company's result after tax and subject to a delay of one quarter. Additional information is provided in Notes 17 and 21.

### Valuation of other investments assets

Financial investment assets are reported in the original currency and at fair value with – as a main principle – changes in value recognized in other comprehensive income until being realized. The presentation below describes the detailed valuation for each type of asset.

The purchase and sale of money market and capital market instruments on the spot market as well as derivative transactions are reported in the balance sheet on the transaction date. The counterparty's liability/receivable is reported between the transaction date and payment date at the gross amount under the item Other assets or Other creditors.

### Shares

Shares are measured at fair value. For shares listed on an authorized stock exchange or marketplace, the sales value normally refers to the latest trade price on the closing date. Unlisted securities included in private equity investments are valued using established valuation models.

### Interest-bearing securities

Interest-bearing securities are measured at fair value and accounted for by separating the amortised cost from the change in value. The amortised cost is the discounted present value of future payments, for which the discount rate applied is the effective rate of interest on the acquisition date. This means that acquired premium and discount on coupon instruments are distributed over the period as interest during the bond's remaining time to maturity, in the case of loans with adjustable interest rates, to the next rate-adjustment occasion. For discount instruments, the reported interest income pertains only to distribution of the discount in conjunction with the acquisition. The return on interest-bearing securities is divided into interest income and changes in value. The change in value is calculated as the difference between the fair value (market value) of the securities and its amortised cost. When measuring at fair value, the listed bid price or yield-curve models, based on listed mid prices, are used.

### Derivatives

All derivative instruments are individually measured at fair value. Derivative transactions with a positive fair value on the closing date are reported as Other financial investment assets and derivative positions with a negative fair value are reported on the liabilities side of the balance sheet under the heading Derivatives.

### Receivables

Receivables are reported in the amounts expected to be received.

Provisions for doubtful receivables are normally accounted for on the basis of individual valuation of the receivables. Receivables pertaining to standard products are valued through a standard computation based on reported losses during prior periods.

### Tangible assets

Tangible assets consist of machinery and equipment and are initially valued at acquisition value. Acquisition value includes not only the purchase price but also expenses directly attributable to the

acquisition. Machinery and equipment are reported at historical acquisition value, less accumulated straight-line depreciation. These deductions are based on historical acquisition value and the estimated useful life.

Depreciation period	
Office equipment	3–10 years
Computer equipment	3–5 years
Vehicles	5 years
Other fixed assets	4–10 years

If Group recognizes right-of-use assets for material leases that are in scope of IFRS 16 Leases. If applies a company-specific materiality assessment that includes, but is not limited to, the two exemptions specified in the standard. The acquisition cost corresponds to the amount equivalent to lease liabilities and any lease prepayments made before the commencement date.

Subsequently, the right-of-use asset is depreciated using the straight-line method from the commencement date to the end of the estimated useful life which is set at the end of the expected lease term. The carrying amount of the right-of-use asset is adjusted for certain remeasurements of the lease liability.

If there is any indication on the closing date that the carrying amount of a tangible asset owned or held through a right of use is higher than its recoverable amount, a calculation is made of the asset's recoverable amount. Recoverable amount refers to the higher of the asset's net realizable value and its value in use. If the determined recoverable amount is less than the carrying amount, the carrying amount of the asset is reduced to its recoverable amount. If, subsequently, a higher recoverable amount can be set, a previous impairment may be reversed.

### Cash and bank

In addition to small petty cash amounts, cash and bank consists of bank balances in the insurance operations and funds transferred to asset management that have not been invested in investment assets.

### Deferred acquisition costs

Sales costs that have a clear connection with the writing of insurance contracts are reported as an asset, namely as deferred acquisition costs. Sales costs include operating expenses such as commissions, marketing costs, salaries and overheads for sales personnel, which vary according to, and are directly or indirectly related to, the acquisition or renewal of insurance contracts. The sales costs are deferred in a manner that corresponds to the amortization of unearned premiums. The amortization period ordinarily does not exceed 12 months.

### Subordinated debt

Issued subordinated loans are reported in their original currency at amortised cost, which includes premiums/ discounts arising on the issue date and other external transaction costs attributable to borrowing. During the term of the loan, costs for subordinated loans are reported using the effective interest rate method, whereby premiums/ discounts and capitalized borrowing expenses are distributed over the term of the loan; however, no later than the interest-adjustment date in the case of loans with adjustable interest rates.

### Technical provisions

Technical provisions consist of:

- Provision for unearned premiums and unexpired risks;
- Provision for claims outstanding.

The provisions correspond to the liabilities pursuant to current insurance contracts.



### Provision for unearned premiums and unexpired risks

The provision for unearned premiums is intended to cover anticipated claims costs and operating expenses during the remaining term of insurance contracts in force.

In property and casualty insurance and reinsurance, the provision for unearned premiums is calculated on a strictly proportional basis over time for most products, i.e. calculated on a pro rata temporis basis.

In the event that premiums are deemed to be insufficient to cover anticipated claims costs and operating expenses, the provision for unearned premiums is required to be augmented by a provision for unexpired risks. Calculation of the provision for unexpired risks must also take into account premium installments not yet due.

### Provision for claims outstanding

The provision for claims outstanding is intended to cover the anticipated future payments of all claims incurred, including claims not yet reported to the company (the IBNR provision). The provision for claims outstanding includes claim payments plus all costs of claim settlements.

The provision for claims outstanding in direct property and casualty insurance and reinsurance is calculated with the aid of statistical methods or through individual assessments of individual claims. Often a combination of the two methods is used, meaning large claims are assessed individually while small claims and claims incurred but not reported (the IBNR provision) are calculated using statistical methods. The provision for claims outstanding is not discounted, with the exception of provisions for vested annuities, which are discounted to present value using standard actuarial methods, taking anticipated inflation and mortality into account.

### Pension costs and pension commitments and other employee benefits

The Group's pension obligations comprise pension plans in several national systems that are regulated through local collective bargaining agreements and social insurance laws. The obligations consist of both defined contribution and defined benefit plans.

For defined contribution plans, the pension cost comprises of the premiums paid for securing the pension obligations in life insurance companies.

The reporting of funded and unfunded defined benefit pension plans complies with the regulations contained in IAS 19 Employee benefits (issued in 2011). According to these rules, the present value of future pension obligations less the market value of the plan assets covered by the plan is to be recognized as a pension liability in the balance sheet.

What is to be recognized as a pension cost during the fiscal year is the sum of (i) the actuarially calculated earnings of old-age pensions during the year, calculated straight-line based on pensionable income at the time of retirement, and (ii) calculated interest expense for indexing the preceding year's established net pension obligation. The calculation of pension costs during the fiscal year primarily occurs at the beginning of the year and is based on assumptions about factors such as salary growth and price inflation throughout the duration of the obligation and on current market interest rates adjusted to take into account the duration of the company's pension obligations. If includes the first amount in the technical result while the interest expense is recognized separately in the income statement. The technical result also includes past service income and cost, e.g. effects of plan amendments.

Remeasurements of the pension obligation due to actuarial gains and losses, and because the return on plan assets deviates from the calculated interest rate, are recognized in other comprehensive income.

If has certain pension obligations that have been classified as defined-benefit plans but recognized as defined-contribution plans, either because If lacks the information necessary to recognize them as defined-benefit plans or because they have been deemed as insignificant.

Provision is also made for the calculated value of other earned remuneration of employees, the final amount of which is determined and paid after the end of the fiscal year, such as one-year variable remuneration and multi-year incentive programs.

If Group's cash-settled share-based payments give rise to an obligation to the employees, which is valued at fair value and is reported as an expense with a corresponding increase in liabilities. Fair value is initially calculated at the time of granting and at every reporting date thereafter. The fair value of the cash-settled units is calculated using the Black-Scholes model and the terms and conditions of the allocated units are taken into account. The provision recognized in the balance sheet is the earned part of the value on the balance sheet date and any changes in the provision are reported in the profit for the year as a personnel cost.

### Other creditors

Lease liabilities are initially measured at the present value of the fixed lease payments and certain variable lease payments to be made under the lease that are not paid at the commencement date, discounted using the incremental borrowing rate. The lease liabilities are subsequently measured at amortised cost using the effective interest method. They are remeasured to reflect any lease modifications or reassessments. Lease liabilities are recognized in the line item Other creditors.

The lease term is determined as the expected lease term. This includes the non-cancellable period of the lease contracts, adjusted for any optional extension or termination periods that If is reasonably certain to exercise.

The balance sheet line item Other creditors also includes Loans to credit institutions that are first reported at fair value, including transaction costs directly attributable to the acquisition or issue of the loan. After the acquisition, they are reported at amortized cost according to the effective interest method. Interest expenses and exchange rate gains and losses are reported in the income statement. Gains or losses on removal from the balance sheet are also recognized in the income statement.

### Policies applying to items in the consolidated income statement

In the income statement, there is a division into the result of insurance operations – the technical result – and the non-technical result, which is primarily attributable to asset management.

Items included in the technical result pertain almost entirely to the Group's operations as an insurer, that is, the transfer of insurance risk pursuant to the definition in IFRS 4, Insurance Contracts. Only contracts that do not cover a significant transfer of insurance risk are attributable to other operations and are reported in accordance with to IFRS 15 Revenue from Contracts with Customers.

Reporting in the income statement complies with the principle for gross accounting of accepted and ceded insurance. Income statement items thus disclose the accounting effects of the underlying flow and the accrual of issued insurance contracts and the equivalent for reinsurance purchased.

### Premiums written

The premium written refers to the compensation that If receives from the policyholder in return for the transfer of risk. Premiums written are reported in the income statement at the inception of risk coverage in line with the insurance contract. When the contracted premium for the insurance period is divided into several amounts, the entire premium amount is still recognized at the beginning of the period.

### Premiums earned

Premiums earned are reported as the share of premiums written that is attributable to the reporting period. The share of premiums written from insurance contracts pertaining to periods after the closing date is allocated to the premium reserve in the balance sheet. The provision posted in the premium reserve is normally calculated by distributing premiums written strictly on the basis of the underlying term of the insurance contract. For certain insurance products – in particular those with terms longer than one year – the accrual is risk adjusted, i.e. in relation to expected claims.

### Allocated investment return transferred from the non-technical account

The investment result is reported in the non-technical result. Part of the income is transferred from the investment result to the technical result for insurance operations based on the net technical provisions. When calculating this income, interest rates corresponding to the discount rate in each country are used for annuities. For other technical provisions, interest rates are used that for each currency match the interest rate for government bonds with a maturity that approximates with the technical provisions. Negative interest rates are not used.

### Other technical income

Other technical income consists of income in insurance operations that does not involve the transfer of insurance risk. Such income is primarily attributable to sales commission and services for administration, claims settlement, etc. in insurance contracts on behalf of other parties.

Furthermore, the subsidiary Viking Assistance Group AS provides roadside assistance. Income from these services are recognized when roadside assistance has been provided. Viking also has prepaid assistance agreement towards different customer groups, and for these agreements the share of income associated with future services is recognized in the balance sheet as prepaid assistance at the time of sale and subsequently recognized in the income statement according to actual deliveries of roadside services.

### Claims incurred

Total claims incurred for the accounting period cover claims payments during the period and changes in provisions for unsettled claims. In addition to claims payments, claims incurred also include claims-adjustment expenses. Provisions for unsettled claims are divided into reported and claims not yet reported to the company (IBNR).

### Operating expenses

Operating expenses reported in the technical result in the income statement are divided into expenses arising from the handling of insurance contracts that include the transfer of insurance risk, and costs for other technical operations. Administrative expenses refer to direct and indirect costs and are distributed among the following functions, Acquisition, Claims settlement, Administration, Asset Management and Other.

Claims settlement costs are included in the administrative expenses of insurance operations but are reported among claims incurred in the income statement.

In addition to administrative expenses, the operating expenses of insurance operations include acquisition costs and deferral of acquisition costs.

### Investment result

The investment result is divided into direct investment income and changes in value and with deductions for management costs. The Direct investment income item primarily includes dividends on shareholdings and interest income from investments reported using the effective interest rate method, where the premiums / discounts resulting from acquisitions are distributed across the remaining useful life of the asset. The Changes in value item mainly comprises of realized value changes on investment assets, but also impairment losses from Available-for-sale financial assets that were deemed necessary in accordance with the specific impairment requirements in IAS 39.

In line with these paragraphs, If has assessed whether there is any objective evidence that an asset is impaired. In this assessment, If has chosen to use, in respect of interest-bearing securities, criteria related to issuer default. In respect of shares, the assessment is also conducted on an individual basis where generally all shares with a significant (>20%) and/or prolonged (12 months) decline in value in relation to the acquisition cost shall be impaired. For both asset categories, the carrying amount is reduced to the current fair value. In the event of a subsequent recovery of a value decline, the recovery is presented as a reversed impairment loss in respect of interest-bearing securities but not in respect of shares.

The Group's currency result is included in the Changes in value item.

### Taxes

The Group's tax expense is calculated in accordance with IAS 12 Income taxes. This entails calculation and recognition of both current and deferred tax.

**Current tax** is calculated individually for every unit in accordance with the tax rules in each country. Current tax also includes non-deductible coupon taxes in respect of dividends received.

If's foreign branch offices are taxed on their results in the country concerned. In Sweden, the company is in principle liable for taxation on all income, including the reported results from the foreign branch offices.

In Sweden, taxable income is also impacted by translation differences pertaining to the net assets of branches, which are recognized in other comprehensive income in accordance with IAS 21. If has opted for centralized asset management, which gives rise to considerable intra-company balance sheet items. In contrast to other assets and liabilities, the translation differences associated with these intra-company items are not taxable/deductible. As a result, the net impact on taxable income can be substantial and far exceed the recognized translation differences.

The liability that arises in the Swedish head office due to the centralized asset management is denominated in local currency and thus gives rise to currency effects on the intra-company items which, in accordance with IAS 21, are recognized in profit and loss. These effects are not taxable/deductible either and can thus also have a material impact on the taxable income.

The two permanent tax effects arise simultaneously and display a strongly opposing correlation, relate to the same counterparty and are settled at the same time, hence the tax effects of the exchange-rate differences on the head office's internal liability are netted against the tax effects arising in conjunction with the translation of the balance sheets of branches. If thus recognizes all tax effects related to the above items net in other comprehensive income.

If the company pays tax in Sweden for its foreign income, with the aim of avoiding double taxation, a deduction for the taxes paid abroad is normally allowed.

Income taxes abroad are attributable to taxes on foreign branch office income and withholding taxes on the return on foreign investment assets.

In Sweden, the tax rate during the year was 21.4% of taxable income. In Denmark, the tax rate was 22%, in Finland 20% and in the Norwegian P&C insurance branch 25%. In Sweden, the tax rate is to be reduced as of 2021 to 20.6%. This has been taken into account when calculating deferred tax assets and liabilities as of December 31, 2020.

**Deferred tax** attributable to temporary differences between the amounts reported and the equivalent actual taxation is reported in the company's accounts. For income reported in the income statement for the period but which is not taxed until a later period, a deferred tax cost is charged, which results in a corresponding liability item, Deferred tax liabilities. Similarly, costs that will not result in tax deductions until a later period give rise to a deferred tax revenue and a corresponding deferred tax asset. Deferred tax assets and liabilities are reported net when they pertain to the same tax authority and can be offset against each other. The tax effect of tax loss carry-forwards is reported as deferred tax assets if it is considered likely that they can be used to offset taxable profits in the future.

The application of joint venture accounting resulted in a deferred tax asset arising in connection with Storebrand's transfer of operations. This is based on the difference between the value for tax purposes and the carrying amount of these net assets. Additional comments regarding joint venture accounting are provided in the section Bases for consolidation above.

## Policies applying to items in the consolidated cash flow statement

If defines cash and cash equivalents as the balance in transaction accounts in banks. The cash flow for the year thus consists of the net of inflows and outflows of cash and cash equivalents during the year, and, at the same time, the reconciliation of the balance-sheet item Cash and bank balances is a reconciliation of the Group's cash and cash equivalents.

In the Group's income statement, the premiums written are accrued over the contractual period. Claims provisions are continuously generated using statistical models for anticipated claims, and the actual claims reserves are made when the claims occur. The claim is finally settled through payment to the policyholder. The cash flow arising from an insurance contract and a claim thus differs considerably from the procedure for recognizing income and expenses. The link between the income statement and cash flow is recognized in the Group's balance sheet, where accrual items are recognized in technical provisions (premium and claims provisions) and in the receivables and liabilities that comprise outstanding items attributable to insurance contracts. Due to extensive insurance operations, the law of large numbers means that the effects of the underlying differences between accounting and real cash flow are reduced considerably.

The cash flow statement shows separate items of the Group's cash flow. The analysis has its foundation in the income statement items that are directly connected with external payment flows. These items are adjusted in the statement with the changes in the balance sheet during the period (counterparty receivables/assets) that are directly linked to the income statement items in question. The balance sheet items reported in the Group comprise significant receivables/liabilities in foreign currency and are thus subject to continuous

revaluation at the exchange rate prevailing at each closing date. In the cash flow statement, the effect of this recalculation is eliminated, and the individual cash flows shown in the analysis are therefore not directly evident as differences in the balance sheets and notes presented in other parts of the annual report.

## Policies applied for alternative performance measures

Key figures are financial measurements of the historical earnings trend and financial position. If presents a number of key figures, some of which are referred to as alternative performance measures and are not defined in applicable accounting standards, e.g. IFRS, ÅRFL, FFFS 2019:23 and the Swedish Insurance Business Act (FRL). Definitions of a number of key figures are provided in the Glossary and definitions, including some that are marked as alternative performance measures.

Alternative performance measures are used by If when deemed relevant to monitor and describe the Group's/ the company's financial situation and to provide additional useful information to the users of its financial statements. In order to facilitate increased comparability, comments on changes in amounts and percentages between the current year and the preceding year are occasionally adjusted for the impact of changes in exchange rates, whereby amounts in foreign currency have been recalculated using the same exchange rates for the respective years.

Since these measures have been developed and adapted for If, they are not fully comparable with similar performance measures presented by other companies.

## Accounting policies in the parent company

### Other operating income

Revenues accounted for in the Parent Company refer to sales of management services to If P&C Insurance Ltd (publ).

### Accounting of group contributions

Paid and received group contributions are recognized as an appropriation in the income statement.

### Accounting for holdings in subsidiaries and associates

Shares in subsidiaries and associates are reported at acquisition value with deductions for any impairments. The acquisition value includes in certain cases external transaction costs attributable to the acquisition. Dividends from group companies and associates are accounted for when received.

### Accounting for short-term investments

Short-term investments are recognized at fair value with changes in value recognized in other comprehensive income until they are realized. Refer to Policies applying to valuation of other financial investment assets above.

## Note 2 – Significant considerations and assessments affecting the financial statements

Preparing financial statements in accordance with IFRS requires that the Board and executive management make judgments and assumptions that affect the application of the accounting policies and the reported amounts of assets, liabilities, revenue and expenses. The judgments and assumptions are based on experience and insight into the insurance business. The actual outcome may deviate from these assessments.

Judgments made by the Board and executive management in the application of IFRS that have a significant effect on the financial statements for 2020 and assessments that may cause material adjustments in the financial statements in subsequent years are commented on below.

### Goodwill

If reports goodwill attributable to the acquisition of Sampo's Finnish property and casualty operations and the acquisitions of Vertikal Helseassistanse AS and Viking Assistance Group AS. In accordance with IFRS 3, goodwill is not amortized. To ensure that the carrying amount for this item is not reported at an excessively high value, a calculation of its recoverable amount has been done. Additional comments on the parameters used, conducted assessments and so forth are made in Note 19.

### Valuation of investment assets

If has elected to apply a classification according to IAS 39 that means that almost all financial investment assets, apart from associates, are measured at fair value. Since the valuation of the assets is essentially based on observable market listings, the company believes that this accounting method offers a good presentation of the company's holdings of investments assets.

The main part of the financial assets that are not derivatives has been classified as available-for-sale financial assets. Value changes on these assets are therefore normally recognized in other comprehensive income until being realized, unless the application of the specific impairment paragraphs in IAS 39 require an impairment loss to be recognized in the income statement. In line with these paragraphs, If has assessed whether there is any objective evidence that an asset is impaired. The company's assessment affects the reported profit of the year but not shareholders' equity. The assessment criteria are presented in Note 1 (under the heading of Investment result). Additional information is provided in Notes 5, 15 and 22.

### Technical provisions

The provision for unsettled claims is designed to cover anticipated future payments for all claims incurred, including claims not yet reported to If, referred to as IBNR provision. The provision is calculated using statistical methods or through individual assessments of claims. These provisions are significant in an assessment of the company's reported results and financial position, since any deviation from actual future payments gives rise to a prior-year claims result reported in future years. Additional comments on provision risk are provided in Note 5 and an account of the company's prior-year claims results in recent years is available in Note 32.

The provision for unearned premiums and unexpired risk is designed to cover anticipated claims and operating expenses during the remaining term of the insurance contracts concluded. For most products, the provision is calculated strictly in proportion to time. If the premium level is deemed to be insufficient to cover the anticipated claims and operating expenses, the provision for unearned premiums is strengthened with a provision for unexpired risks. This assessment includes estimates of future claims frequency and other factors affecting the need for a provision for unexpired risk. This provision is also commented on in Note 5.

### Provisions for pensions

If applies IAS 19 Employee benefits for reporting pensions expenses and outstanding pension commitments. According to this standard, the company should determine which pension plans that are to be seen as defined benefit plans, as well as a number of parameters that are significant in the calculation of, for example, the company's net obligations and the amounts that are to be reported in the income statement, other comprehensive income and balance sheet. Discount rates for the pension obligations are set in Sweden and Norway with reference to AAA and AA corporate bonds, including mortgage-backed bonds, issued in local currency. Significant parameters are further presented in Note 34.



### Note 3 – Recognition of the effects of changed exchange rates

In addition to the Nordic currencies, If underwrites insurance in the most frequently used international currencies. Moreover, asset management is characterized by a large degree of international diversification. Accordingly, assets and liabilities in currencies other than the Swedish krona account for considerable sums. According to

If's Currency Policy, exchange-rate risks are to be limited by conducting specific hedging transactions when required. If's Currency Risk Policy sets limits for currency exposure.

MSEK Exchange-rate effects in the technical result	2020	2019	Change	Of which exchange- rate effect
Premiums earned, net of reinsurance	47,028	46,451	578	-1,466
Allocated investment return transferred from the non-technical account	173	167	6	-15
Other technical income	1,079	332	747	-4
Claims incurred, net of reinsurance	-31,204	-31,756	552	1,045
Operating expenses	-8,575	-7,945	-630	248
<b>Technical result from property and casualty insurance</b>	<b>8,502</b>	<b>7,250</b>	<b>1,252</b>	<b>-193</b>

As a result of the large amount of foreign currency in business operations, financial reports in the Swedish krona are continuously impacted by effects attributable to exchange-rate changes. In the income statement, transactions in foreign currency are translated into the Swedish krona using the average exchange rate during the month when the transaction was incurred or reported. Normally, the

accounting of insurance contracts matches the contracted currency. Accordingly, exchange-rate effects that could have an impact on a specific reporting line in the income statement do not have a material impact on the technical result from property and casualty insurance.

Technical income and operating expenses net, distributed by currency 2020	Premiums earned	Total expenses	Of which claims costs	Of which operating expenses
SEK	33%	29%	23%	6%
NOK	30%	30%	25%	6%
DKK	9%	11%	8%	2%
EUR	25%	27%	22%	5%
USD	1%	2%	2%	0%
Other	1%	1%	0%	0%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>81%</b>	<b>19%</b>

Balance sheet items established in foreign currency are translated into SEK using the exchange rate on the balance sheet date. Currency exposure in the balance sheet is mainly controlled by the continuous allocations of If's investment assets in foreign currency. The remaining exposure that arises is managed through the use of currency forward contracts.

For 2020, a net exchange-rate gain of MSEK 60 (83) was recognized in the income statement. The gain arose as a result of the translation of the income statement and balance sheet items and from currency derivatives. Accordingly, exchange-rate result may be divided into:

MSEK Total exchange-rate result	2020	2019
Conversion of items in the income statement and balance sheet	268	399
Realized effects of currency derivatives	-16	-95
Unrealized effects of currency derivatives	-192	-221
<b>Total exchange-rate result</b>	<b>60</b>	<b>83</b>

## Note 4 – Information about related companies

## Relations with associates

The Parent Company If P&C Insurance Holding Ltd (publ) owns a share of 33.0% of Svithun Rogaland Assuranse AS, which is an insurance agency that sells insurance products on behalf of If P&C Insurance Ltd (publ).

The Parent Company If P&C Insurance Holding Ltd (publ) owns a share of 22.0% of CAB Group AB, which provides systems and services for calculations of costs of repairing vehicles.

The Parent Company If P&C Insurance Holding Ltd (publ) owns directly (10.5%) and indirectly via If P&C Insurance Ltd (publ) (15.3%) a share of 25.8% of SOS International A/S, a company providing assistance services to insurance companies.

The Parent Company If P&C Insurance Holding Ltd (publ) owns a share of 34.0% of Boalliansen AS, which provides various services to housing associations, and 34.0% of Digiconcept AS, which owns the intellectual property rights to Boalliansen AS, a service provider to housing enterprises. Boalliansen AS mediates insurances on behalf of If P&C Insurance Ltd (publ).

## Relations with Sampo

Relations with Sampo refer to Sampo plc and all of the subsidiaries in the Sampo Group with the exception of If P&C Insurance Holding Ltd (publ) and its subsidiaries.

If has concluded agreements with Sampo subsidiaries regarding the marketing of the counterparty's products in If's networks in primarily Finland and the Baltic countries. The compensation takes the form of commission.

In Finland, If has concluded agreements with a Sampo subsidiary regarding life insurance policy administration, claims handling and maintenance of related IT systems. The compensation takes the form of a fee.

In Finland, If has also concluded agreements with a Sampo subsidiary regarding life and voluntary pension insurance agreements for employees. In Finland and the Baltic countries, Sampo or its subsidiaries have also concluded P&C insurance agreements with If.

Sampo's purchase of data-processing services and data production is conducted through If IT Services A/S, which has monitoring and administrative responsibility for IT operations with the suppliers.

If and Sampo have an asset management agreement according to which all investment decisions, within the framework of the Investment Policy have been outsourced to Sampo. The compensation takes the form of fixed commission calculated in accordance with the market value of the managed investment assets.

In Finland, Sampo and Sampo subsidiaries purchase HR services, as well as, other office services and investigation services from If. The compensation takes the form of a fee.

Office premises and services are used together with subsidiaries of Sampo.

Topdanmark A/S is a subsidiary of Sampo. Under the Danish Corporate Income Tax Act, the If Group and the Topdanmark group are subject to mandatory joint taxation in Denmark. Topdanmark A/S is the administration company for the Danish joint taxation but the companies have a joint and several liability.

In Finland, If Services AB mediates insurances on behalf of subsidiaries to Sampo.

## Relations with Nordea

Nordea Bank plc is an associate to Sampo, and consequently a related company to If.

Nordea is If's banking partner in Sweden, Finland, Denmark, Norway and the United Kingdom and agreements have been concluded covering the management of bank accounts and related services. The Parent Company, If P&C Insurance Holding Ltd (publ), is the primary account holder in the Nordic cash pool in Nordea. The subsidiaries of P&C Insurance Holding Ltd (publ) also have their own accounts with Nordea.

In asset management, investments are made in bonds and other interest-bearing securities issued by companies in the Nordea Group as well as in deposits with Nordea. Nordea is also included among the market makers used for general securities trading. Nordea is furthermore the counterparty for transactions in interest rate and currency derivatives. Further information on this matter is provided in Note 5, Table 15.

Nordea distributes If's P&C insurance products through its banking offices and internet banking offices in Sweden and Finland for which they are paid a commission.

In Finland, If's subsidiary If P&C Insurance Ltd (publ) has written insurance policies with Nordea subsidiaries. The policies also include property financed by Nordea.

## Transactions with related companies

MSEK	Income		Expenses		Assets		Liabilities	
	2020	2019	2020	2019	2020	2019	2020	2019
<b>Associates</b>	1	-	-36	-48	40	40	-	-
<b>Owner</b>								
Sampo plc	3	1	-27	-21	0	0	-7	0
<b>Other related parties</b>								
Subsidiaries of Sampo plc	41	42	-	-	856	186	-4	-3
Nordea Bank Abp	58 <sup>1)</sup>	85 <sup>1)</sup>	-32 <sup>2)</sup>	-37 <sup>2)</sup>	8,978	9,373	-372	-24
Other associates, Sampo plc	5	3	-	-	242	244	-	-

<sup>1)</sup> Including interest income

<sup>2)</sup> Including interest expense

## Note 5 – Risks and risk management

### Risk Management System

Risks and risk management are an essential and inherent element of If's business activities and operating environment. A high-quality risk management process is a prerequisite for running the business effectively achieving established goals. The objectives of the Risk Management System are to create value for the stakeholders by securing long-term solvency, minimizing the risk of unexpected financial loss and giving input to business decisions by taking into account the effect on risks and capital. If's risk appetite framework defines the boundaries for what level of risk If is willing to accept in the pursuit of the objectives. The framework includes the risk appetite statement, capital adequacy, steering documents, processes and controls.

The Risk Management System comprises strategies, processes and reporting procedures necessary to continuously identify, measure,

monitor, manage and report risks. As a part of the larger Internal Control System, the Risk Management System ensures that all risks are managed from a Group-wide perspective as well as from a legal entity perspective. The main risk categories are: underwriting risk, market risk, credit risk and operational risk. External drivers, sustainability factors and emerging risk have a potential impact on all risk categories, see Figure 1. Each key risk is subject to a dedicated risk management process.

Steering documents are in place for each risk area specifying restrictions and limits chosen to reflect and ensure that the risk level at all times complies with the overall risk appetite and capital constraints.

**Figure 1 – Risks encompassed in the Risk Management System**



### Risk strategy

The Risk Management Policy defines the overall risk strategy and the risk appetite for the main risks. The risk management strategies are to:

- Ensure strong governance structure to optimize development and maintenance;
- Ensure a sound and well-established internal control and risk culture;
- Ensure adequacy of capital in relation to risks and risk appetite;
- Limit fluctuations in the economic values of Group companies;
- Ensure strong financial data management;
- Ensure that risks affecting the income statement and the balance sheet are identified, assessed, managed, monitored and reported;
- Ensure that the riskiness of the insurance business is reflected in the pricing;
- Ensure adequate long-term investment returns within set risk levels;

- Ensure well working and efficient reporting processes compliant with external and internal requirements; and
- Safeguard If's reputation and ensure that customers and other stakeholders have confidence in If.

### Risk management process

The overall risk management process in If includes five main steps; risk identification, risk assessment/measuring, risk monitoring, risk managing and risk reporting. When risks are identified and assessed, sustainability aspects should also be considered.

### Reporting structure and risk governance

Figure 2 illustrates the risk management related information reporting structure in the Risk Management System. The system includes processes and activities performed by persons or groups including committees, experts and the line organization.



Figure 2 – Risk management reporting structure



### Boards of Directors

The Boards of Directors are the corporate bodies responsible for risk control, internal control, and for ensuring that If has appropriate risk management systems and processes. The Boards of Directors approve the yearly Risk Management Policy and other risk-steering documents.

### CEO:s

The CEO:s are responsible for organizing and overseeing the daily business activities in accordance with instructions and guidelines from the Boards of Directors. The CEO:s have the ultimate responsibility for the effective implementation of the Risk Management System by ensuring appropriate risk management set-up and promoting a sound risk culture.

### Committees in the Risk Management System

The Own Risk and Solvency Assessment Committee (ORSA Committee) assists the CEO:s in fulfilling the responsibility of overseeing the Risk Management System. The committee also reviews the effectiveness of If's Internal Control System, as well as initiates and monitors efforts and actions relating to these areas. Furthermore, the committee monitors that If's short-term and long-term aggregated risk profile is aligned with the risk strategy and capital requirements. The committee meets at least four times a year.

There are also additional committees in place for key risk areas. These committees have the responsibility to monitor that risks are managed and controlled as decided by the Boards of Directors. The chairmen of the committees are responsible for the reporting to the ORSA Committee. The committees also monitor the effectiveness of the steering documents and give input with respect to changes and updates, if needed. None of the committees have any decision-making mandate.

### Risk Management Function

The Risk Management Function facilitates the implementation and development of the Risk Management System and consists of the CRO, the Risk Control Unit and the Capital Management Unit.

The function is responsible for coordinating the risk management activities on behalf of the Boards of Directors and the CEO:s.

### Line organization

The line organization has the day-to-day responsibility for identifying and managing risks within limits and restrictions set by the risk policies, guidelines and instructions and has to ensure that it has resources and tools in place. On behalf of the Heads of the Business Areas/Support Functions, a risk coordinator structure is established. The Head of the Risk Control Unit issues instructions describing the responsibility of the risk coordinators.

The line organization has an obligation to inform the Risk Management Function of material risks relevant to the performance of their duties.

### Capital management

If focuses on capital efficiency and sound risk management by keeping its capital resources at an appropriate level in relation to the risks taken over the business planning horizon. This means ensuring that the available capital exceeds the internal and regulatory capital requirements, as well as making sure that If P&C Insurance Ltd (publ) within the Group maintains an A rating from Standard & Poor's and Moody's.

Capital management is based on a risk-appetite statement decided by the Boards of Directors, which provides further details on risk preferences and risk tolerances. The risk profile, capital requirements and available capital are measured, analyzed and reported to the ORSA Committee and the Boards of Directors on a quarterly basis, or more often when deemed necessary.

In order to maintain a sufficient level of capital, If:

- Projects its risks and capital according to the financial plan;
- Allocates capital to Business Areas and Lines of Business, ensuring that a risk-based approach is used for target setting and profitability evaluation;
- Manages its debt-to-equity relation to enhance the return to shareholders while maintaining a reasonable financial flexibility; and
- Assures its dividend capacity through the effective use of reinsurance, group synergies and diversification benefits.

### Risk and capital modelling

In order to assess the overall risk profile, it is necessary to consider the interrelationships between various risks, since some of these risks could develop in opposite directions creating diversification effects. For this purpose, If has an internal model to calculate economic capital for underwriting risk and market risk. Through simulations of both insurance and investment operations, the effect of for example reinsurance structures and investment allocations is analyzed.

In addition to the calculation and reporting of economic capital, the internal model is used as a basis for decision making regarding:

- Allocation of capital to Business Areas and Lines of Business;
- Evaluation of the effect on the risk profile related to changes in the investment portfolio;
- Evaluation of reinsurance programs;
- Evaluation of the Investment Policies and limits; and
- Evaluation of risks over the business planning horizon.

Operational risks and less material risks are quantified using the Solvency II standard formula.

## Capital position

The capital position is the relationship between available capital and required capital. To fulfill requirements from various stakeholders, different measures are used to describe the capital position: regulatory measures, internal economic measures and rating agency measures. If considers both a one-year and a multi-year perspective.

## Regulatory measures

Insurance is a regulated business with EU common rules for calculating capital requirements and available capital. All insurance companies within If fulfilled the regulatory solvency capital requirements (SCR) during 2020.

As a subsidiary of Sampo plc, If P&C Insurance Holding Ltd (publ) is a member of the Sampo insurance group and is, as a holding company, not subject to a formal requirement to report its sub-group solvency position. However, a standard formula based SCR is calculated, corresponding to what the regulatory requirement would have been if Solvency II-regulations had been enforced at the level of If.

As per December 31 2020, the standard formula, sub-group, SCR amounted to MSEK 19,227 (19,750) and the eligible own funds amounted to MSEK 36,353 (37,525).

## Internal economic measures

Economic capital is an internal measure showing the deviation from the expected result calculated at a confidence level corresponding to 99.5% on a one-year horizon. The major quantifiable risks are included in the calculation of economic capital. The calculations are based on an economic, market-consistent valuation.

## Rating agency measures

If P&C Insurance Ltd (publ) within the Group is A+ rated by Standard & Poor's and A1 rated by Moody's. The objective is to retain a single A-rating.

## Risks

### Underwriting risk

Underwriting risk refers to the risk of loss, or of adverse change in the value of insurance liabilities, due to uncertainty in pricing and provisioning assumptions.

### Premium risk and catastrophe risk

Premium risk refers to the risk of loss, or of adverse change in the value of insurance liabilities, resulting from fluctuations in the timing, frequency and severity of insured events that have not occurred at the balance date.

Catastrophe risk refers to the risk of loss, or of adverse change in the value of insurance liabilities, resulting from significant uncertainty of pricing and provisioning assumptions related to extreme or exceptional events.

### Risk exposure

There is a risk, given the inherent uncertainty of P&C insurance, of losses due to unexpectedly high claims costs. Examples of what could lead to high claims costs include large fires and natural catastrophes or an unforeseen increase in the frequency or the average size of small and medium-sized claims.

If underwrites insurance policies in the Nordic and Baltic countries. In addition, If underwrites policies for Nordic clients with operations outside the Nordic region. The geographical distribution of premium income is shown in Figure 3.

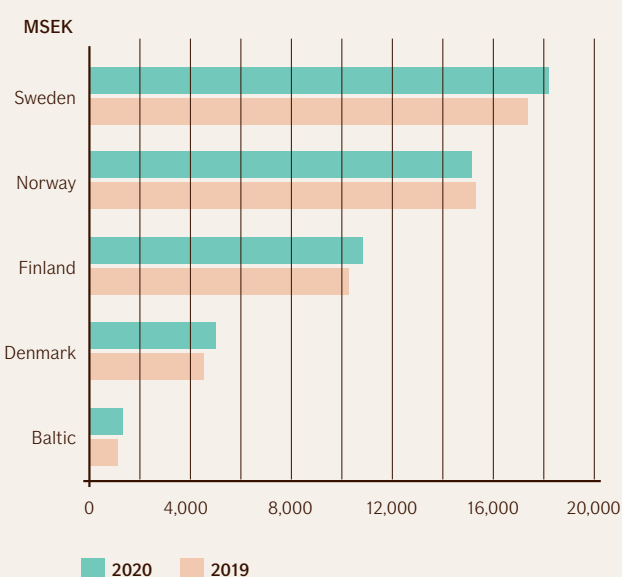
## Risk management and control

The principal methods for mitigating premium risks are by reinsurance, diversification, prudent underwriting and regular follow-ups linked to the strategy and financial planning process. The Underwriting Policy sets general principles, restrictions and directions for the underwriting activities. The Underwriting Policy is supplemented with guidelines outlining in greater detail how to conduct underwriting within each Business Area.

The Reinsurance Policy stipulates guidelines for the purchase of reinsurance. The optimal choice of reinsurance is evaluated by comparing the expected cost versus the benefit of the reinsurance, the impact on result volatility and capital requirement. The main tool for this evaluation is the internal model in which small claims, large claims and natural catastrophes are modelled. The Reinsurance Policy includes limitations on permitted reinsurers and their rating for each Line of Business. In addition, limits relating to concentration risk and exposure to reinsurance risk are included. The reinsurers are continuously assessed and evaluated through own financial and qualitative pre-defined analyses.

A Group-wide reinsurance program has been in place in If since 2003. In 2020, retention levels were between MSEK 100 and MSEK 250 per risk and MSEK 250 per event.

Figure 3 – Premium income per country



An analysis of how changes in the combined ratio, premium and claims level affect the result before tax is presented in Table 1.

**Table 1 – Sensitivity analysis, premium risk**

MSEK Parameter	Current level, 2020	Change	Effect on result before tax	
			2020	2019
Combined ratio, Business Area Private	76.0%	+/- 1 percentage point	+/- 282	+/- 278
Combined ratio, Business Area Commercial	85.8%	+/- 1 percentage point	+/- 125	+/- 123
Combined ratio, Business Area Industrial	109.0%	+/- 1 percentage point	+/- 49	+/- 48
Combined ratio, Business Area Baltic	86.6%	+/- 1 percentage point	+/- 16	+/- 15
Premium level	47,028	+/- 1%	+/- 470	+/- 465
Claims level	31,204	+/- 1%	+/- 312	+/- 318

### Reserve risk

Reserve risk refers to the risk of loss, or of adverse change in the value of insurance liabilities, resulting from fluctuations in the timing and amount of claim settlements for events that have occurred at, or prior to, the balance sheet date.

Reserve risk includes revision risk, which refers to the risk of loss, or of adverse change in the value of insurance liabilities, resulting from fluctuations in the level, trend, or volatility of revision rates applied to annuities, due to changes in the legal environment or in the state of health of the person insured.

Technical provisions always include a degree of uncertainty since the provisions are based on estimates of the size and the frequency of future claim payments.

The uncertainty of technical provisions is normally greater for new portfolios for which complete run-off statistics are not yet available, and for portfolios including claims that take a long time to settle. Workers' Compensation, Motor Third Party Liability, Personal Accident and Liability insurance are products with the latter characteristics.

## Risk exposure

For Lines of Businesses such as Motor Third Party Liability and Workers' Compensation, legislation differs significantly between countries. Some of the provisions for these lines include annuities that are sensitive to changes in mortality assumptions and discount rates. In 2020, the proportion of technical provisions related to Motor Third Party Liability and Workers' Compensation was 51% (53). The amount of technical provisions broken down by product and country is shown in Table 2.

## Risk management and control

The Boards of Directors decide on the guidelines governing the calculation of technical provisions. The Chief Actuary is responsible for developing and presenting guidelines on how the technical provisions are to be calculated and for assessing whether the level of the total provisions is sufficient.

The actuarial estimates are based on historical claims data and exposures that are available at the closing date. Factors that are

considered include loss development trends, the level of unpaid claims, changes in legislation, case law and economic conditions. When setting provisions, established actuarial methods are generally used, combined with projections of the number of claims and average claims costs.

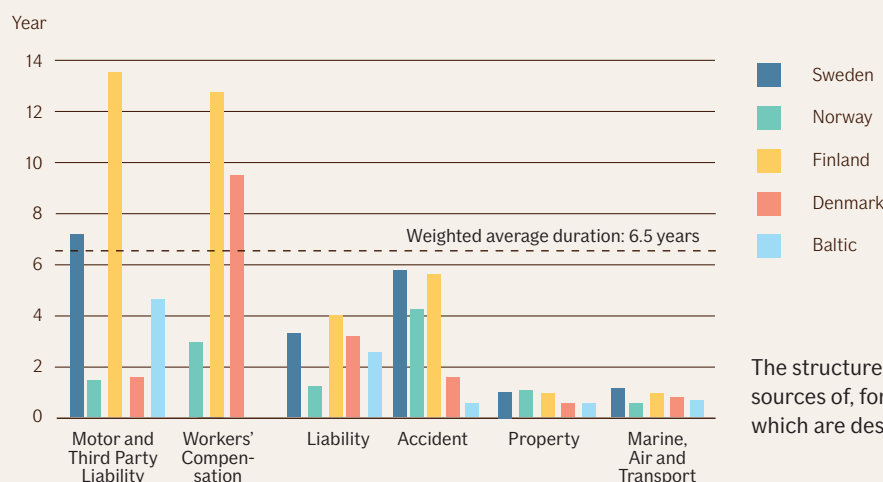
The provisions for annuities are calculated as discounted values based on the amounts and payment periodicity in each individual case, taking expected investment income, expenses, indexation, other possible adjustments and mortality into account. The anticipated inflation trend is taken into account when calculating the technical provisions and is of high importance for claims settled over a long period of time, such as claims related to Motor Third Party Liability and Workers' Compensation. The anticipated trend is based on external assessments of the inflation trend in various areas, such as the consumer price index and payroll index, combined with own estimations of costs for various types of claims.

Table 2 – Technical provisions (net) per product and country

MSEK	Sweden		Norway		Finland		Denmark		Baltic	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Motor and Motor Third Party Liability	19,568	22,143	4,781	5,579	10,463	10,661	1,513	1,672	1,154	1,157
Workers' Compensation	-	-	1,581	1,943	11,776	12,209	2,720	2,699	-	-
Liability	2,863	2,921	1,123	1,189	1,089	1,098	768	803	274	274
Accident	4,139	3,871	3,858	4,152	1,822	1,770	1,067	1,084	67	74
Property & Other	4,954	4,204	5,011	5,146	2,434	2,494	1,365	1,077	418	360
Marine, Air and Transport	338	266	323	378	88	83	203	179	25	25
<b>Total</b>	<b>31,861</b>	<b>33,404</b>	<b>16,678</b>	<b>18,387</b>	<b>27,672</b>	<b>28,315</b>	<b>7,636</b>	<b>7,514</b>	<b>1,938</b>	<b>1,890</b>

The durations of technical provisions for various products are shown in Figure 4.

Figure 4 – Duration of technical provisions 2020



The structure and duration of technical provisions are also sources of, for example, interest rate risk and inflation risk, which are described in greater detail under market risk.

A sensitivity analysis of the reserve risk is presented in Table 3. The result of changes in the technical provisions will be a corresponding change in claims incurred.

**Table 3 – Sensitivity analysis, reserve risk**

Portfolio	Risk	Change in risk parameter	Country	2020 Effect MSEK	2019 Effect MSEK
Nominal reserves	Inflation increase	Increase by 1 percentage point	Sweden	1,403	1,654
			Denmark	187	127
			Norway	370	538
			Finland	389	349
Discounted reserves <sup>1)</sup>	Decrease in discount rate	Decrease by 1 percentage point	Sweden	686	710
			Denmark	181	186
			Finland	3,137	3,128
Annuities and estimated share of claims reserves to future annuities	Decrease in mortality	Life expectancy increase by 1 year	Sweden	243	256
			Denmark	18	18
			Finland	813	700

<sup>1)</sup> Annuities and part of Finnish IBNR.

## Financial assets and liabilities

The recognition of financial assets and liabilities depends on their classification.

**Table 4 – Categories of financial assets and financial liabilities**

MSEK	2020	2019
Financial assets at fair value		
Financial assets, mandatory at fair value through profit and loss (trading)	129	140
Financial assets, available for sale	106,435	110,033
Loans and receivables <sup>1)</sup>	22,877	22,286
<b>Total financial assets</b>	<b>129,441</b>	<b>132,459</b>
Financial liabilities, mandatory at fair value through profit and loss (trading)	446	259
Financial liabilities measured at amortized cost or at the amount expected to be settled <sup>2)</sup>	13,055	12,723
<b>Total financial liabilities</b>	<b>13,501</b>	<b>12,982</b>

<sup>1)</sup> Loans and receivables consist of the following balance sheet items: loans and receivables, deposits with ceding undertakings, debtors, cash and bank, securities settlement claims and financial accrued income.

<sup>2)</sup> Financial liabilities measured at amortized cost or at the amount expected to be settled consist of the following balance sheet items: subordinated debt, creditors arising out of direct insurance and reinsurance operations, lease liabilities, securities settlement liabilities, other financial creditors and accrued financial expenses.

Table 5 – Investment assets categorized from an asset management perspective

MSEK	Investment assets and derivative liabilities		Assets under active management		Assets under active management categorized from an asset management perspective					
	2020	2019	2020	2019	Fixed income		Equity		Properties	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
<b>Land and buildings</b>	<b>35</b>	<b>35</b>	<b>35</b>	<b>35</b>					<b>35</b>	<b>35</b>
<b>Investments in associated companies</b>	<b>218</b>	<b>147</b>								
<b>Loans to associated companies</b>	<b>2</b>	<b>-</b>								
<b>Financial assets mandatory at fair value through profit and loss (trading)</b>										
Derivatives <sup>1)</sup>	129	140	129	140	-	9	0	0		
<b>Financial assets available for sale</b>										
Shares and participations	13,163	13,511	13,163	13,511			13,163	13,511		
Bonds and other interest-bearing securities	93,271	96,522	93,271	96,522	93,271	96,522				
<b>Loans</b>										
Deposits with credit institutions	50	157	50	157	50	157				
Other loans	1,661	1,874	1,661	1,874	1,661	1,874				
<b>Total other financial investment assets</b>	<b>108,274</b>	<b>112,204</b>								
<b>Deposits with ceding undertakings</b>	<b>7</b>	<b>7</b>								
<b>Total Investment assets</b>	<b>108,535</b>	<b>112,394</b>								
<b>Other assets</b>										
Cash and bank			4,015	3,303	4,015	3,303				
Collaterals and settlement claims			439	228	403	172	36	56		
Accrued income			385	456	385	456				
<b>Assets under active management</b>			<b>113,149</b>	<b>116,227</b>	<b>99,786</b>	<b>102,493</b>	<b>13,200</b>	<b>13,567</b>	<b>35</b>	<b>35</b>
<b>Financial liabilities mandatory at fair value through profit and loss (trading)</b>										
Derivatives <sup>2)</sup>	446	259	446	259	10	11				
<b>Total Derivative liabilities</b>	<b>446</b>	<b>259</b>								
<b>Financial liabilities valued at the amount expected to be settled</b>										
Collaterals and settlement liabilities			111	24	111	24				
Accruals			2	2	2	2				
<b>Liabilities under active management</b>			<b>559</b>	<b>285</b>	<b>123</b>	<b>37</b>				
<b>Assets under active management net</b>			<b>112,590</b>	<b>115,942</b>	<b>99,663</b>	<b>102,456</b>	<b>13,200</b>	<b>13,567</b>	<b>35</b>	<b>35</b>

<sup>1)</sup> Only fixed income and equity derivatives are included in the assets categorized from an asset management perspective. Excluded currency derivatives amounted to MSEK 129 (131).

<sup>2)</sup> Only fixed income and equity derivatives are included in the liabilities categorized from an asset management perspective. Excluded currency derivatives amounted to MSEK 436 (247).



## Market risk

Market risk refers to the risk of loss, or of adverse changes in the financial situation resulting, directly or indirectly, from fluctuations in the level or in the volatility of market prices of assets, liabilities and financial instruments.

### Risk exposure

The investment operations generated a return of 2.3% (5.0) in 2020. Investment assets amounted to MSEK 112,897 (116,058). The main market risks are interest rate risk, equity risk and currency risk. The exposure towards market risk can be described through the allocation of investment assets and the sensitivity of the investments' values to changes in underlying market variables.

During the year, the proportion of equity investments has remained unchanged at 11.7%. The proportion of fixed income investments has remained unchanged at 88.3%. Other investment assets amounted to 0.0% at December 31, 2020.

Table 6 shows the sensitivity analysis of the fair values of financial assets and liabilities in different market scenarios. The effects represent the immediate impact on fair values as a result of changes in the underlying market variables as per December 31 each year. The sensitivity analysis includes the effects of derivative positions and is calculated before tax.

## Risk management and control

The Investment Policy is the principal document for managing market risks. It sets guiding principles for, inter alia, the prudent person principle, specific risk restrictions and a decision-making structure for the investment activities.

The structure of the technical provisions, the overall risk appetite, risk tolerance, regulatory requirements, rating targets and the nature of the technical provisions are taken into account when deciding limits and when setting return and liquidity targets. The Boards of Directors decides on the Investment Policy once a year or more often if deemed necessary. The Investment Policy specifies guidelines defining mandates and authorizations and guidelines on the use of derivatives. The market risk is actively monitored and controlled by the Investment Control Committee and reported to the ORSA Committee quarterly.

**Table 6 – Sensitivity analysis of the fair values of financial assets and liabilities**

MSEK	2020				2019			
	Interest rate		Equities	Properties	Interest rate		Equities	Properties
	1 percentage point parallel shift down	1 percentage point parallel shift up	20% fall in prices	20% fall in prices	1 percentage point parallel shift down	1 percentage point parallel shift up	20% fall in prices	20% fall in prices
<b>Assets</b>								
Short-term fixed income	1	-1			2	-2		
Long-term fixed income	1,555	-1,488			1,477	-1,426		
Equities			-2,640				-2,713	
Other financial assets				-7				-7
<b>Liabilities</b>								
Derivatives, net	-38	36	0		-53	50	0	
<b>Total change in fair value</b>	<b>1,519</b>	<b>-1,453</b>	<b>-2,640</b>	<b>-7</b>	<b>1,427</b>	<b>-1,378</b>	<b>-2,713</b>	<b>-7</b>
<b>Effect recognised in profit/loss</b>	<b>-38</b>	<b>36</b>	<b>0</b>	<b>-7</b>	<b>-53</b>	<b>50</b>	<b>0</b>	<b>-7</b>
<b>Effect recognised in equity</b>	<b>1,519</b>	<b>-1,453</b>	<b>-2,640</b>	<b>-7</b>	<b>1,427</b>	<b>-1,378</b>	<b>-2,713</b>	<b>-7</b>

## Interest rate risk

Interest rate risk refers to the sensitivity of the values of assets, liabilities and financial instruments to changes in the term structure of interest rates, or in the volatility of interest rates.

### Risk exposure

Since the technical provisions are predominantly stated in nominal terms in the balance sheet, If is mainly exposed to changes in future inflation. However, the economic value of these provisions, meaning the present value of future claims payments, is exposed to changes in interest rates. Furthermore, the provisions for annuities are discounted and potential changes in discount rates affect the level of technical provisions.

The discount rates could vary between countries mainly as a result of legislative differences, but also due to the prevailing interest rate environment.

The duration of provisions and thus sensitivity to changes in interest rates is analyzed in greater detail in Figure 4 and Table 3, in the reserve risk section. The duration of fixed income investments was at year-end 2020 1.4 (1.3). The duration of fixed income investments is shown in Table 7.

## Risk management and control

In accordance with If's Investment Policy, the nature of the insurance commitments with respect to interest rate risk and inflation risk, is taken into account in the composition of investment assets. The overall interest rate risk is managed by sensitivity limits for instruments sensitive to interest rate changes.

Table 7 – Duration and breakdown of fixed income investments per instrument type

MSEK Instrument type <sup>1)</sup>	2020			2019		
	Carrying amount	%	Duration	Carrying amount	%	Duration
Short-term fixed income	5,176	5.2	0.0	4,743	4.6	0.1
Scandinavia, long-term government and corporate securities	73,162	73.4	1.0	75,014	73.2	1.1
Scandinavia, index-linked bonds	3,184	3.2	9.3	190	0.2	0.9
Europe, long-term government and corporate securities	14,506	14.6	2.0	17,636	17.2	2.0
USA, long-term government and corporate securities	2,071	2.1	2.6	3,271	3.2	2.3
Global, long-term government and corporate securities	1,562	1.6	2.5	1,602	1.6	3.5
<b>Total</b>	<b>99,663</b>	<b>100</b>	<b>1.4</b>	<b>102,456</b>	<b>100</b>	<b>1.3</b>

<sup>1)</sup> IR Derivatives are included in the table.

### Equity risk

Equity risk refers to the sensitivity of the values of assets, liabilities and financial instruments to changes in the level or in the volatility of market prices of equities.

### Risk exposure

The equity portfolio consists of Nordic shares and a diversified global fund portfolio. At year-end, If's exposure amounted to MSEK 13,200 (13,567) and the proportion of equities in the investment portfolio was 11.7% (11.7).

### Risk management and control

If's equity portfolio is actively managed with a long-term investment horizon. The equity risk is reduced by diversifying the investments across industry sectors and geographical regions. According to the Investment Policy, equity investments may not exceed 16.5% of the total investment portfolio and the exposure towards an individual issuer is to be limited.

Table 8 – Breakdown of equity investments by industry sectors

MSEK	2020		2019	
	Carrying amount	%	Carrying amount	%
Industrials	4,461	49.6	4,464	48.9
Consumer Discretionary	2,769	30.8	2,198	24.1
Materials	748	8.3	754	8.3
Telecommunication Services	548	6.1	624	6.8
Health Care	313	3.5	852	9.4
Energy	101	1.1	174	1.9
Consumer Staples	51	0.6	59	0.6
Information Technology	6	0.1	-	-
Financials and Real Estate	3	0.0	4	0.0
<b>Total</b>	<b>9,001</b>	<b>100.0</b>	<b>9,129</b>	<b>100</b>

The sector allocation of equity excludes investments made through ETF's mutual and private equity funds of MSEK 4,198 (4,438).

Table 9 – Breakdown of equity investments by geographical regions

MSEK	2020		2019	
	Carrying amount	%	Carrying amount	%
Denmark	2	0.0	3	0.0
Norway	987	7.6	1,159	8.7
Sweden	6,919	53.0	6,907	51.6
Asia	1,563	12.0	1,527	11.4
Europe	2,365	18.1	2,403	18.0
Latin America	402	3.1	499	3.7
North America	826	6.3	891	6.7
<b>Total</b>	<b>13,064</b>	<b>100</b>	<b>13,389</b>	<b>100</b>

The geographical allocation of equity excludes investments made through private equity funds of MSEK 136 (178).

## Currency risk

Currency risk refers to the sensitivity of the values of assets, liabilities and financial instruments to changes in the level or the volatility of currency exchange rates.

### Risk exposure

The currency positions and the sensitivity of the valuation to changes in exchange rates are shown in Table 10.

## Risk management and control

The currency risk is reduced by matching technical provisions with investment assets in the corresponding currencies or by using currency derivatives. The currency exposure in the insurance operations is hedged to the presentation currency on a regular basis. The currency exposure in investment assets is controlled weekly and is hedged when the exposure reaches a specified level, which is set with respect to cost efficiency and minimum transaction size. If is also exposed to translation risk which is described in more detail in the Group-specific risks section.

**Table 10 – Currency risk**

MSEK Currency 2020	EUR	NOK	DKK	GBP	USD	JPY	Other
Investments	21,099	20,246	3,059	17	3,206	1	8
Derivatives	13,894	-670	5,502	0	-2,010	175	107
Insurance operations	-35,117	-19,492	-8,539	-44	-1,404	-3	-269
Open position (SEK)	-123	84	23	-27	-208	173	-153
10% depreciation of foreign currency against SEK	12	-8	-2	3	21	-17	15
Effect recognized in profit/loss	12	-8	-2	3	21	-17	15
Effect recognised in equity	12	-8	-2	3	21	-17	15

Excluding currency positions in Business Area Baltic.

MSEK Currency 2019	EUR	NOK	DKK	GBP	USD	JPY	Other
Investments	24,146	22,062	1,375	1	4,733	1	8
Derivatives	9,889	-1,179	7,118	18	-3,600	0	115
Insurance operations	-34,250	-20,729	-8,410	-26	-1,496	-6	-203
Open position (SEK)	-214	153	83	-7	-362	-5	-80
10% depreciation of foreign currency against SEK	21	-15	-8	1	36	0	8
Effect recognized in profit/loss	21	-15	-8	1	36	0	8
Effect recognised in equity	21	-15	-8	1	36	0	8

Excluding currency positions in Business Area Baltic.

## Credit risk

Credit risk refers to the risk of loss or of adverse change in the financial situation, resulting from fluctuations in the credit standing of issuers of securities, counterparties or any debtors to which insurance undertakings are exposed to in the form of spread risk, counterparty default risk or market risk concentrations.

Spread risk refers to the sensitivity of the values of assets, liabilities and financial instruments to changes in the level or in the volatility of credit spreads over the risk-free interest rate term structure.

In general, credit risk refers to losses arising from occurred defaults of debtors or other counterparties or from increases in assumed probability of defaults. In the case of default, the final loss depends on the value of the asset less any collateral and recoveries at the time of default.

### Credit risk in investment operations

Credit risk in the investment operations can be measured as spread risk and counterparty default risk. In most cases, part of the credit

risk is already reflected through a higher spread and thereby the asset has a lower market value, even in the case of no default. Accordingly, the spread is essentially the market price of credit risk.

Additional risks, stemming either from lack of diversification in the asset portfolio or from a large exposure to default risk by a single issuer of securities or a group of related issuers not captured by the spread risk or counterparty default risk, are measured as concentration risk.

### Risk exposure

The most significant credit risk exposures arise from fixed income investments. The exposures are shown by sector, asset class and rating category in Table 11.

### Risk management and control

Credit risk in the investment operations is managed by specific limits stipulated in If's Investment Policy. In the policy, limits are set for maximum exposures towards single issuers, type of debt category and per rating class. The spread risk is further limited by sensitivity limits for instruments sensitive to spread changes.

Before investing, potential investments are analyzed thoroughly. The creditworthiness and outlook of the issuer are assessed together with any collateral as well as structural details of the potential investment. Internal risk indicators are important factors in the assessment, although macroeconomic environment, current market trends and external opinions of analysts and credit ratings by rating agencies are also taken into account. In addition, portfolio performance and the counterparties' credit standings are monitored continuously.

The development of the portfolios with respect to credit risk is monitored at company level, as well as at Group level, and is reported to the Investment Control Committee on a regular basis. Credit exposures are reported by ratings, instrument types and industry sector.

**Table 11 – Exposures by sectors, asset classes and rating category 2020**

Fixed income													Change compared with Dec 31 2019
MSEK	AAA	AA+ - AA-	A+ - A-	BBB+ - BBB-	BB+ - C	D	Not rated	Total	Equities	Properties	Derivatives	Total <sup>1)</sup>	
Basic Industry	-	-	-	1,140	203	-	114	1,457	407	-	-	1,864	2
Capital Goods	-	-	645	455	186	-	1,093	2,380	4,713	-	-	7,092	-77
Consumer Products	-	11	1,079	3,152	244	-	1,021	5,508	2,904	-	-	8,411	391
Energy	-	-	-	-	88	12	1,014	1,114	17	-	-	1,130	-652
Financial Institutions	395	8,419	10,113	8,208	1,414	-	1,027	29,575	-	-	7	29,582	-1,703
Governments	3,383	-	-	-	-	-	-	3,383	-	-	-	3,383	3,288
Government Guaranteed	-	275	-	-	-	-	-	275	-	-	-	275	-102
Health Care	71	-	113	257	30	-	361	831	94	-	-	925	-9
Insurance	-	-	410	810	262	-	1,205	2,687	-	-	-	2,687	682
Media	-	-	-	-	-	-	226	226	-	-	-	226	63
Packaging	-	-	-	-	-	-	143	143	-	-	-	143	-16
Public Sector, Other	5,247	896	-	-	-	-	-	6,143	-	-	-	6,143	90
Real Estate	-	150	941	3,835	506	-	4,575	10,007	-	35	-	10,041	-37
Services	-	-	-	435	943	-	359	1,736	-	-	-	1,736	211
Technology and Electronics	-	-	194	148	99	-	546	987	-	-	-	987	-552
Telecommunications	-	-	223	1,465	482	-	42	2,212	548	-	-	2,761	29
Transportation	-	257	234	296	-	-	1,547	2,334	6	-	-	2,340	-1,294
Utilities	-	-	530	1,293	741	-	212	2,776	-	-	-	2,776	-583
Covered Bonds	25,223	-	-	-	-	-	-	25,223	-	-	-	25,223	-2,104
Funds	-	-	-	-	-	-	-	-	4,198	-	-	4,198	-240
Others	-	111	-	-	-	-	284	394	313	-	-	708	-703
<b>Total</b>	<b>34,320</b>	<b>10,118</b>	<b>14,481</b>	<b>21,493</b>	<b>5,197</b>	<b>12</b>	<b>13,769</b>	<b>99,391</b>	<b>13,200</b>	<b>35</b>	<b>7</b>	<b>112,632</b>	<b>-3,317</b>
Change compared with Dec 31, 2019	1,826	-3,124	-2,116	2,078	71	12	-1,669	-2,921	-368	-1	-27	-3,317	

<sup>1)</sup> Other derivatives and collaterals are excluded.

## Credit risk in reinsurance operations

In addition to the credit risk associated with investment assets, credit risk arises from insurance operations, most importantly through ceded reinsurance. Credit risk related to reinsurers arises through reinsurance receivables and through the reinsurers' portion of claims outstanding. Credit risk exposure towards policyholders is very limited, since non-payment of premiums generally results in the cancellation of insurance policies.

### Risk exposure

The distribution of recoverables and receivables concerning ceded reinsurance is presented in Table 12. In the table, MSEK 1,557 (1,417) is excluded, which mainly relates to captives and statutory pool solutions.

**Table 12 – Reinsurance recoverables**

MSEK Rating (S&P)	2020	%	2019	%
AA	703	44.1	631	63.6
A	889	55.8	352	35.5
BBB	-	-	6	0.6
Not rated	3	0.2	3	0.3
<b>Total</b>	<b>1,595</b>	<b>100</b>	<b>991</b>	<b>100</b>

### Risk management and control

To limit and control credit risk associated with ceded reinsurance, the Reinsurance Policy sets requirements for the reinsurers' minimum credit ratings and the maximum exposure to individual reinsurers. Credit ratings from rating agencies are used to determine the creditworthiness of reinsurance companies.

The distribution of ceded treaty and facultative premiums per rating category is presented in Table 13.

**Table 13 – Ceded treaty and facultative reinsurance premiums per rating category**

MSEK Rating (S&P)	2020	%	2019	%
AA	354	57.8	346	59.2
A	258	42.2	238	40.8
<b>Total</b>	<b>612</b>	<b>100</b>	<b>584</b>	<b>100</b>

## Asset and liability management risk

Asset and Liability Management (ALM) risk refers to the risk of loss, or of adverse change in the financial situation resulting from a mismatch between the assets' and the liabilities' sensitivity to fluctuations in the level or in the volatility of market rates.

### Risk management and control

ALM is taken into account through the risk appetite framework and is governed by the Investment Policies.

In the accounts, most of the technical provisions are nominal, while a significant portion, namely the annuity and annuity IBNR reserves, are discounted using interest rates in accordance with the regulatory rules. Accordingly, from an accounting perspective, If is mainly exposed to changes in regulatory discount rates and inflation.

From an economic perspective, wherein the technical provisions are discounted using prevailing interest rates, If is exposed to changes in inflation and nominal interest rates.

To maintain the ALM risk within the overall risk appetite, the technical provisions may be matched by investing in fixed income instruments and by using currency derivatives.

## Liquidity risk

Liquidity risk refers to the risk that insurance undertakings may be unable to realize investments and other assets in order to settle their financial obligations when they fall due.

### Risk exposure

The maturities of cash flows for technical provisions, financial assets and liabilities are presented in Table 14. In the table, financial assets and liabilities are divided into contracts with a contractual maturity profile, and other contracts. The table also shows expected cash flows for net technical provisions, which are inherently associated with a degree of uncertainty.

### Risk management and control

In P&C insurance, premiums are collected in advance and large claims payments are usually known long before they fall due, thus limiting the liquidity risk.

The Cash Management Unit is responsible for the liquidity planning. To identify liquidity risk, expected cash flows from investment assets and technical provisions are analyzed regularly, taking both normal market conditions and stressed conditions into consideration. Liquidity risk is reduced by investing in assets that are readily marketable in liquid markets. The available liquidity of financial assets, meaning the part of the assets that can be converted into cash at a specific point in time, is analyzed and reported continuously.

**Table 14 – Maturities of cash flows for financial assets, liabilities and net technical provisions**

2020 MSEK	Cash flows									
	Carrying amount	of which without maturity	of which with contractual maturity	2021	2022	2023	2024	2025	2026-2035	2036-
Financial assets	129,441	17,478	111,963	51,191	20,689	18,546	20,287	13,108	8,885	-
Derivative liabilities	-446	-	-446	-445	-1	-	-1	-	-	-
Other financial liabilities	-11,481	-11	-11,470	-10,220	-37	-1,015	-291	-	-	-
Lease liabilities	-1,540	-	-1,540	-251	-223	-169	-159	-160	-691	-
Net technical provisions	-85,785	-85,785	-	-32,365	-10,175	-5,609	-3,879	-3,073	-17,468	-16,350

2019 MSEK	Cash flows									
	Carrying amount	of which without maturity	of which with contractual maturity	2020	2021	2022	2023	2024	2025-2034	2035-
Financial assets	132,459	16,986	115,473	31,064	29,886	21,241	16,611	19,211	9,382	-
Derivative liabilities	-259	-	-259	-274	-12	-	-	-	-	-
Other financial liabilities	-11,426	-24	-11,402	-7,406	-3,297	-31	-1,008	-	-	-
Lease liabilities	-1,297	-	-1,297	-237	-237	-184	-127	-110	-464	-
Net technical provisions	-89,510	-89,510	-	31,973	10,378	6,149	4,354	3,488	19,519	17,705

## Concentration risk

Concentration risk refers to all risks towards a single counterparty, industry sector or geographical region with a material loss potential that is not captured by any other risk type.

### Risk exposure

Investments are mainly concentrated to the financial sector in the Scandinavian countries. The largest market and credit risk concentrations related to individual counterparties and asset classes are shown in Table 15.

The ten largest individual reinsurance recoverable balances amounted to MSEK 1,712 (1,677), representing 54% (70) of the total reinsurance recoverables. Out of the ten largest reinsurance recoverables, 37% (34) were from at least A-rated reinsurers, while the rest were from non-rated captives.

### Risk management and control

In the Underwriting Policy, Reinsurance Policy and Investment Policy, limits are set for maximum exposures towards single issuers and per rating class. Risk concentrations are actively monitored and controlled by the respective committee and reported quarterly to the ORSA Committee.

**Table 15 – Concentration of market and credit risks in individual counterparties and asset classes 2020**

MSEK Fair value	Equities	Covered bonds	Other long- term fixed income	Short-term fixed income	Positive fair values of derivatives	Total
Nordea Bank plc	-	4,374	2,262	2,342	-	8,978
Kingdom of Sweden	-	-	5,812	-	-	5,812
DnB ASA	-	2,147	2,100	9	-	4,255
Swedbank AB (publ)	-	2,747	879	8	-	3,635
Kingdom of Norway	-	-	3,164	-	-	3,164
Svenska Handelsbanken AB (publ)	-	2,459	424	1	-	2,884
Danske Bank A/S	-	1,649	1,172	18	-	2,840
AB Volvo	1,704	-	1,058	-	-	2,762
SBAB Bank AB (publ)	-	1,062	1,563	-	-	2,625
Landshypotek Ekonomisk Förening	-	1,891	555	-	-	2,446
<b>Total top ten exposures</b>	<b>1,704</b>	<b>16,330</b>	<b>18,989</b>	<b>2,378</b>	<b>-</b>	<b>39,402</b>

The ten largest exposures amount to MSEK 39,402 (40,458), representing 35% (35) of the investment assets under active management.

## Operational risk

Operational risk refers to the risk of loss arising from inadequate or failed processes or systems, from personnel, or from external events (expected or unexpected).

The definition also includes legal risk that refers to the risk of loss due to disputes not related to insurance claims, breach of contract or entry into illegal contracts or breach of intellectual property rights.

### Risk management and control

Operational risks are identified and assessed in the Operational and Compliance Risk Assessment process. Self-assessments to identify, measure, monitor and manage operational risks are performed and reported by the line organization periodically. Identified risks are assessed from a likelihood and impact perspective and evaluated using a traffic light system. The process is supported by operational risk coordinators and the results are challenged and aggregated by the Risk Management Function. The most significant risks are reported to the Operational Risk Committee, the ORSA Committee and to the Boards of Directors.

If has a system for incident reporting procedures and follow-up. Incident data is used to analyze risk and severe incidents are tracked to ensure that proper actions are taken.

There is a number of steering documents which are relevant for the management of operational risk. These include but are not limited to the Operational Risk Policy, Business Continuity and Security Policy and Information Security Policy. There are also processes and instructions in place to manage the risk of external and internal fraud. Internal training on ethical rules and guidelines is provided to employees on a regular basis. Policies and other internal steering documents are reviewed and updated on a regular basis.



## Other Risks

### Strategic risk

Strategic risk refers to the risk of loss due to changes in the competitive environment, changes in the overall economic climate or internal inflexibility.

#### Risk management and control

Strategic risk relates to changes in the operational environment and the capability to adjust to the changes in relation to the strategy and financial planning process. The most likely strategic risks are related to competition, macroeconomic, regulatory and other external factors. These risks are controlled and mitigated through continuous monitoring of peers, of the market and of regulatory changes.

The Corporate Control and Strategy Unit is responsible for coordinating strategic risk assessments. The strategy process takes place annually and includes setting high-level objectives and translating these into detailed short-term business plans. The strategy process also includes a risk assessment update whenever larger changes occur. An overall assessment by the Corporate Control and Strategy Unit is reported to the ORSA Committee at least twice a year.

### Compliance risk

Compliance risk refers to the risk of legal or regulatory sanctions, material financial losses or loss to reputation as a result of not complying with applicable rules.

#### Risk management and control

The Compliance function is responsible for ensuring that there are effective processes for identifying, assessing, mitigating, monitoring and reporting compliance risk exposure. Compliance risks identified by the Business Areas and the Support Functions are reported to the Compliance function. Business Area leaders and the IT function report twice a year while Support functions report once a year. Compliance risks are also reported when deemed necessary. The risks are signed off by the Heads of Business Areas/Support Functions in accordance with the Operational and Compliance Risk Assessment process.

### Reputational risk

Reputational risk is often a consequence of a materialized operational or compliance risk and refers to the risk of damage to the company through deterioration of its reputation among customers and other stakeholders.

A good reputation is vital for an insurance company, which means that trust is an important factor in the relationship with customers, investors, employees and other stakeholders. If's reputation is determined by how stakeholders perceive the Group in all aspects.

#### Risk management and control

When assessing operational and compliance risks in the organization, a deteriorated reputation as a consequence of a materialized risk is taken into account. Reputational risk is assessed from an impact and likelihood perspective. Identified reputational risk is managed by the organization and in some cases by the Communication Department. An aggregated reputational risk assessment is reported to the Operational Risk Committee twice a year.

Some processes are especially sensitive to reputational risk, such as marketing and claims handling. Individual incidents can also receive high attention in media. Professional handling and communication are key to mitigate the risk. There are established procedures for customer complaints and incident reporting. If also provides training for employees in ethical guidelines and how potential reputational risks should be handled. What is written about If in media is continuously monitored.

### Emerging risk

Emerging risk refers to newly developing or changing risks that are difficult to quantify and which may have a major impact on the undertaking.

#### Risk exposure

Risks that are under extra observation are lack of adaptation to climate changes, cyber risks, nanotechnology and terrorism.

#### Risk management and control

The main principle is that each Business Area is responsible for identifying and taking action with regard to potential emerging risk exposures in its portfolios. Due to the risk of a potentially large accumulation of emerging risks that could negatively affect the long-term solvency position, the Emerging Risk Core Team has been established, consisting of key persons from the various Business Areas. This group follows up and analyzes important emerging risks factors for If and suggests possible actions. The risks assessed as being most serious are reported twice a year to the ORSA Committee by the Emerging risk coordinator.

### Group-specific risks

Group-specific risks are risks that are present at company level, but whose impact is significantly different at Group level or risks that are only present at Group level. Examples of Group-specific risks are contagion risk due to intra-Group transactions as well as currency risk and translation risk due to the Group structure. The intra-Group transactions consist of internal reinsurance, internal outsourcing and other services provided under service agreements.

#### Risk exposure

The only material Group-specific risk for If is the translation risk. The translation risk refers to the risk that arises when consolidating the financial statements of foreign operations that have a different presentation currency than the Parent Company into the Group's financial statements.

#### Risk management and control

If has processes in place for handling these risks and interdependencies through the risk management system. The translation risk is not hedged since those operations and investments are regarded as being of long-term nature and the currency effects related to them will not affect the profit and loss accounts.

# Notes to the income statement

## Note 6 – Result per business area

The Group's operations are controlled and reported primarily in accordance with If's customer groups and operations, which consist of private individuals in business area Private, small and medium sized corporate customers in business area Commercial, large sized corporates in business area Industrial, as well as asset management.

The Private, Commercial and Industrial business areas conduct operations in Sweden, Norway, Denmark and Finland on a pan-Nordic business platform.

The operations in the Baltic countries constitute a separate business area. The business area consists of insurance operations conducted in Estonia, Latvia and Lithuania.

The asset management unit provides centralized management of the Group's investment assets and bank balances. The asset management unit has earnings responsibility for its operations within the investment restrictions regulated in the Group's investment policy.

An estimated return on the assets that correspond to technical provisions is transferred from the non-technical account to the technical result for each business area.

Within segment reporting, a separate account is provided in terms of the Group-wide operations that If has chosen not to allocate to the Group's established business areas. Within Other, If reports its road assistance, run-off operations and other Group-wide operations.

Business area consolidation is implemented, with the exception of asset management, in accordance with the same policies as those applied by the Group. The income statement items, assets and liabilities that are attributed to the various business areas are of an insurance-related nature and constitute the principal operating items. Internal sales among the business areas have only a marginal impact on income and expenses for the various business areas.

### Income statement and balance sheet per business area

MSEK	Private	Com- mercial	Industrial	Baltic	Asset manage- ment	Other <sup>1)</sup>	Eliminations and adjustments to consolidated policies <sup>2)</sup>	2020 Total	2019 Total
Premiums earned, net of reinsurance	28,155	12,451	4,864	1,558	-	-	-	47,028	46,451
Allocated investment return transferred from the non-technical account	84	67	22	-	-	0	-	173	167
Other technical income	256	55	22	1	-	892	-148	1,079	332
Claims incurred, net of reinsurance	-17,093	-8,588	-4,634	-957	-	23	45	-31,204	-31,756
Operating expenses in insurance operations, net of reinsurance	-4,319	-2,095	-667	-392	-	72	-15	-7,416	-7,472
Other operating expenses	-283	-78	-42	-	-	-873	118	-1,159	-472
<b>Technical result from property and casualty insurance</b>	<b>6,801</b>	<b>1,812</b>	<b>-435</b>	<b>210</b>	<b>-</b>	<b>113</b>	<b>-</b>	<b>8,502</b>	<b>7,250</b>
Investment result	-	-	-	-	2,548	-	-1,019	1,529	2,707
Allocated investment return transferred to the technical account	-	-	-	-	-	-404	-	-404	-470
Interest expense on net pension liability	-	-	-	-	-	-16	-	-16	-11
Interest expense, financing	-	-	-	-	-	-160	-	-160	-149
Result from associates	-	-	-	-	-	-1	-	-1	6
<b>Result before income taxes</b>								<b>9,451</b>	<b>9,333</b>
<b>Assets on December 31</b>									
Intangible assets	144	309	-	-	-	1,803	-	2,256	1,380
Investment assets	-	-	-	-	108,535	-	-	108,535	112,394
Reinsurers' share of technical provisions	53	146	2,615	30	-	-	-	2,844	2,194
Deferred tax assets	-	1	-	-	-	217	-	217	203
Debtors arising out of insurance operations	11,549	2,173	1,158	310	-	-49	-	15,142	15,141
Deferred acquisitions costs	762	318	45	34	-	-	-	1,160	1,293
Other assets <sup>3)</sup>	-	-	-	-	1,995	5,940	-	7,934	6,847
<b>Total assets</b>	<b>12,508</b>	<b>2,947</b>	<b>3,819</b>	<b>374</b>	<b>110,530</b>	<b>7,911</b>		<b>138,089</b>	<b>139,452</b>
<b>Shareholders' equity, provisions and liabilities on December 31</b>									
Shareholders' equity	-	-	-	-	-	30,868	-	30,868	29,697
Subordinated debt	-	-	-	-	-	4,095	-	4,095	4,134
Technical provisions, gross	46,544	24,014	16,103	1,968	-	-	-	88,629	91,704
Provisions for other risks and charges	20	37	8	333	-	3,602	-	3,999	4,173
Deposits received from reinsurers	-	-	-	-	-	-	-	-	-
Creditors arising out of insurance operations	705	481	409	64	-	635	-	2,294	2,064
Reinsurers' share of deferred acquisitions costs	5	1	39	1	-	-	-	45	42
Other creditors <sup>3)</sup>	-	-	-	-	645	7,513	-	8,158	7,680
<b>Total shareholders' equity, provisions and liability</b>	<b>47,274</b>	<b>24,532</b>	<b>16,558</b>	<b>2,366</b>	<b>645</b>	<b>46,714</b>		<b>138,089</b>	<b>139,452</b>

<sup>1)</sup> Including road assistance, run-off and other operations not allocated to the business areas.

<sup>2)</sup> Relating to elimination of transactions between business areas. Additionally, the business area reporting includes all value changes on investment assets in the Investment result. The main principle in the Group is to recognize unrealized gains or losses in Other comprehensive income.

<sup>3)</sup> Other debtors and creditors are not divided on the basis of business areas except for those related to asset management.

## Operations per geographical area

Revenue by geographic area below is distributed among the countries in which If has companies or branches and corresponds in all material respects with the customers' geographic domicile.

Long-term investments have been distributed directly to the countries where they belong in terms of physical or business domicile.

Geographical area segment information	Sweden		Norway		Denmark		Finland		Baltic		Total	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Premiums earned, net of reinsurance	16,681	15,981	14,181	14,630	4,591	4,399	10,017	9,892	1,558	1,549	47,028	46,451
Non-current assets <sup>1)</sup>	888	948	2,114	767	206	180	1,092	1,199	41	69	4,341	3,162

<sup>1)</sup> Non-current assets refer to goodwill, customer relations, other intangible assets, land and buildings, investments in associates and tangible assets.

## Business area Private

### Development during the year

The technical result improved during the year and amounted to MSEK 6,801 (5,009), corresponding to a combined ratio of 76.0% (82.0).

Gross written premiums increased by 3.7% excluding currency effects. All countries experienced positive growth supported by a growing customer base, stable retention rates and overall good customer satisfaction.

In total, the claims costs decreased compared with the preceding year and the risk ratio improved to 54.2% (60.3). This was largely due to lower frequencies of motor claims as a result of reduced traffic following from Covid-19.

The cost ratio amounted to 21.8% (21.7) and total operating expenses increased by 4.9% excluding currency effects.

### Markets and outlook

Despite an in many ways different and challenging year, the Nordic non-life insurance market showed an overall relatively stable development in 2020. However, the market conditions going forward are more uncertain as they largely depend on how Covid-19 evolves, and the measures taken to handle the situation.

Business area Private is committed to providing the best possible service for its customers by ensuring that every customer is properly insured and feels confident to face risks and build for the future. This is summarized in the customer promise "By your side" which means that If always goes the extra mile to understand the insurance need of each individual and that a genuine care for the customer is the basis for everything that happens in the organization. To succeed in this, continued development of smart digital solutions to simplify for the customer is key, such as for instance further digitalization of the claims handling process.

<b>MSEK</b>		
<b>Income statement and insurance-related balance sheet items</b>		
	<b>2020</b>	<b>2019</b>
Premiums earned, net of reinsurance	28,155	27,798
Allocated investment return transferred from the non-technical account	84	83
Other technical income	256	234
Claims incurred, net of reinsurance	-17,093	-18,480
Operating expenses in insurance operations, net of reinsurance	-4,319	-4,319
Other operating expenses	-283	-307
<b>Technical result of property and casualty insurance</b>	<b>6,801</b>	<b>5,009</b>
<b>Intangible assets</b>	<b>144</b>	<b>312</b>
Debtors arising out of direct insurance operations	11,440	11,558
Debtors arising out of reinsurance operations	109	3
<b>Debtors arising out of insurance operations</b>	<b>11,549</b>	<b>11,561</b>
Deferred acquisition costs	762	838
Reinsurers' share of deferred acquisition costs	5	1
<b>Deferred acquisition costs, net</b>	<b>757</b>	<b>837</b>
Technical provisions, gross	46,544	49,493
Reinsurers' share of technical provisions	53	36
<b>Technical provisions, net</b>	<b>46,492</b>	<b>49,458</b>
Creditors arising out of direct insurance operations	697	747
Creditors arising out of reinsurance operations	8	5
<b>Creditors arising out of insurance operations</b>	<b>705</b>	<b>751</b>

## Business area Commercial

### Development during the year

The technical result improved during the year and amounted to MSEK 1,812 (1,488), corresponding to a combined ratio of 85.8% (88.3).

Gross written premiums increased by 4.2% excluding currency effects. All countries experienced positive growth, especially Norway and Denmark.

In total, the claims cost decreased compared with the preceding year and the risk ratio improved to 64.2% (65.9). This was partly a result of lower costs for frequency claims due to reduced business activity because of Covid-19 as well as various profitability measures carried out during the year.

The cost ratio amounted to 21.6% (22.3) and total operating expenses increased by 1.7% excluding currency effects.

### Market and outlook

Despite an in many ways different and challenging year, the Nordic non-life insurance market showed an overall relatively stable development in 2020. However, many Commercial customers experienced a difficult time and what the market situation will look like going forward is largely dependent on how Covid-19 evolves, and the measures taken to handle the development.

Business area Commercial is continuously improving the insurance offer to its customers through a strong focus on underwriting excellence so that every customer can feel confident in being properly insured at the right price. Continued efforts to develop smart digital solutions in sales, services and claims handling, as a complement to personal contacts, are other initiatives on top of the agenda in the coming years. However, excellent personal service is as important as ever and it is all about achieving an optimal balance between digital services and personal advice.

<b>MSEK</b>		
<b>Income statement and insurance-related balance sheet items</b>		
	<b>2020</b>	<b>2019</b>
Premiums earned, net of reinsurance	12,451	12,343
Allocated investment return transferred from the non-technical account	67	65
Other technical income	55	54
Claims incurred, net of reinsurance	-8,588	-8,767
Operating expenses in insurance operations, net of reinsurance	-2,095	-2,128
Other operating expenses	-78	-79
<b>Technical result of property and casualty insurance</b>	<b>1,812</b>	<b>1,488</b>
<b>Intangible assets</b>	<b>309</b>	<b>353</b>
Debtors arising out of direct insurance operations	2,139	2,238
Debtors arising out of reinsurance operations	34	7
<b>Debtors arising out of insurance operations</b>	<b>2,173</b>	<b>2,245</b>
Deferred acquisition costs	318	381
Reinsurers' share of deferred acquisition costs	1	3
<b>Deferred acquisition costs, net</b>	<b>317</b>	<b>378</b>
Technical provisions, gross	24,014	24,622
Reinsurers' share of technical provisions	146	212
<b>Technical provisions, net</b>	<b>23,868</b>	<b>24,410</b>
Creditors arising out of direct insurance operations	471	257
Creditors arising out of reinsurance operations	10	4
<b>Creditors arising out of insurance operations</b>	<b>481</b>	<b>261</b>

## Business area Industrial

### Development during the year

The technical result was negative and amounted to MSEK –435 (527), corresponding to a combined ratio of 109.0% (89.3).

Gross written premiums increased significantly by 10.4% excluding currency effects with especially strong development in Sweden and Denmark. This was mainly a result of good customer loyalty, high new sales and the profitability measures carried out during the year.

In total, the claims cost increased compared with the preceding year and the risk ratio amounted to 91.0% (69.8), which also explained the total result deterioration for business area Industrial in 2020. The negative development was attributable to a higher large claims outcome than in the preceding year.

The cost ratio amounted to 18.0% (19.5) and total operating expenses decreased by 3.3% excluding currency effects.

### Market and outlook

Despite an in many ways different and challenging year, the Nordic non-life insurance market showed an overall relatively stable development in 2020. However, the conditions for the main markets of business area Industrial going forward are more uncertain as they largely depend on how Covid-19 evolves, and the measures taken to handle the situation.

Business area Industrial is the largest non-life insurer for large corporations in the Nordics with leading services within risk assessment, risk management and claims handling. By working closely together with its customers and constantly evaluating new, changed and more unpredictable risks, If strives to be at the forefront when it comes to claims prevention and tailored insurance cover. Key efforts in the coming years remain focused on forward-looking risk management and underwriting, efficient claims handling and new digital services.

MSEK		
Income statement and insurance-related balance sheet items		
	2020	2019
Premiums earned, net of reinsurance	4,864	4,759
Allocated investment return transferred from the non-technical account	22	20
Other technical income	22	25
Claims incurred, net of reinsurance	-4,634	-3,555
Operating expenses in insurance operations, net of reinsurance	-667	-696
Other operating expenses	-42	-26
<b>Technical result of property and casualty insurance</b>	<b>-435</b>	<b>527</b>
<b>Intangible assets</b>	<b>-</b>	<b>-</b>
Debtors arising out of direct insurance operations	429	442
Debtors arising out of reinsurance operations	730	693
<b>Debtors arising out of insurance operations</b>	<b>1,158</b>	<b>1,135</b>
Deferred acquisition costs	45	38
Reinsurers' share of deferred acquisition costs	39	38
<b>Deferred acquisition costs, net</b>	<b>7</b>	<b>1</b>
Technical provisions, gross	16,103	15,674
Reinsurer's share of technical provisions	2,615	1,922
<b>Technical provisions, net</b>	<b>13,487</b>	<b>13,752</b>
Creditors arising out of direct insurance operations	110	90
Creditors arising out of reinsurance operations	299	245
<b>Creditors arising out of insurance operations</b>	<b>409</b>	<b>335</b>

## Business area Baltic

### Development during the year

The technical result improved during the year and amounted to MSEK 210 (202), corresponding to a combined ratio of 86.6% (87.0).

Gross written premiums increased by 2.4% excluding currency effects. Estonia and Lithuania experienced positive growth while the premium development in Latvia was slightly negative.

In total, the claims costs were relatively stable compared with the preceding year which contributed to an unchanged risk ratio of 58.4% (58.4). This was largely due to a combination of lower frequencies, primarily of motor claims, following from Covid-19 and a worse large claims outcome than in the preceding year.

The cost ratio amounted to 28.2% (28.6) and total operating expenses increased by 0.3% excluding currency effects.

### Market and outlook

Premium volumes in the Baltic non-life insurance market declined considerably during the year as a result of Covid-19. The market conditions going forward are uncertain as they largely depend on how the pandemic evolves and the measures taken to handle the situation.

Business area Baltic is committed to continuously improving the insurance offer to its customers which to a large extent is about creating an overall excellent customer experience to promote customer satisfaction and loyalty. A prerequisite for this is continued development of market-leading digital self-service solutions that make it easy to be a customer of If. Other key efforts in the coming years aim to strengthen If's market position by ensuring competitive insurance solutions.

MSEK		
Income statement and insurance-related		
balance sheet items	2020	2019
Premiums earned, net of reinsurance	1,558	1,549
Allocated investment return transferred from the non-technical account	-	-
Other technical income	1	1
Claims incurred, net of reinsurance	-957	-953
Operating expenses in insurance operations, net of reinsurance	-392	-394
Other operating expenses	0	-
<b>Technical result of property and casualty insurance</b>	<b>210</b>	<b>202</b>
<b>Intangible assets</b>	<b>-</b>	<b>-</b>
Debtors arising out of direct insurance operations	308	310
Debtors arising out of reinsurance operations	2	2
<b>Debtors arising out of insurance operations</b>	<b>310</b>	<b>312</b>
Deferred acquisition costs	34	35
Reinsurers' share of deferred acquisition costs	1	1
<b>Deferred acquisition costs, net</b>	<b>34</b>	<b>35</b>
Technical provisions, gross	1,968	1,915
Reinsurers' share of technical provisions	30	25
<b>Technical provisions, net</b>	<b>1,938</b>	<b>1,890</b>
Creditors arising out of direct insurance operations	53	50
Creditors arising out of reinsurance operations	11	4
<b>Creditors arising out of insurance operations</b>	<b>64</b>	<b>54</b>



## Asset management

At full market value, profit from asset management increased to MSEK 2,548 (5,740), corresponding to a total return of 2.3% (5.0%). Net investment return amounted to MSEK 1,529 (2,707) in the income statement and MSEK 1,019 (3,033) in other comprehensive income.

To a large extent, 2020 was marked by Covid-19, which resulted in one of the biggest stock market crashes in history between February and March.

In summary, If's asset management generated a positive result in 2020, despite a low interest-rate environment. Interest-bearing assets returned 1.6% (2.3%). Subordinated debt and real-estate bonds were among the strongest performers, yielding 3.8% and 3.3%, respectively.

The total return on equities for the year was 11.0% (34.1%), with the bulk of the positive result generated in the Scandinavian and North American markets. Of If's equity positions, the Latin America position noted the weakest performance, due largely to the Latin American currencies faring poorly.

Among the alternative investments, which account for only a minor portion of the total portfolio, private equity had a positive impact on total returns while interest-rate derivatives had a negative impact.

If's investment assets are mainly managed by the asset management unit within the Group's Parent Company, Sampo plc.

Return on investment assets <sup>1)</sup>	Fair value Dec 31, 2020		Fair value Dec 31, 2019		Return 2020		Return 2019	
	MSEK	%	MSEK	%	MSEK	%	MSEK	%
Interest-bearing securities	99,663	89	102,455	88	1,620	1.6	2,441	2.3
Shares	13,200	11	13,567	12	1,314	11.0	3,654	34.1
Currency (active positions)	10	-	16	-	42	-	24	-
Currency (other) <sup>2)</sup>	-317	-	-132	-	18	-	59	-
Properties	35	-	35	-	1	-	26	-
Other	-	-	-	-	-446	-	-444	-
<b>Total investment assets excl. associates <sup>1)</sup></b>	<b>112,590</b>	<b>100</b>	<b>115,942</b>	<b>100</b>	<b>2,548</b>	<b>2.3</b>	<b>5,740</b>	<b>5.0</b>

<sup>1)</sup> The table above has the same format and is based on the same calculation methods as those used internally by If for the valuation of investment operations. The valuation does not include associates. Accrued interest and the investment operations' bank balances are reported above as part of interest-bearing securities. Derivatives and securities settlement claims/liabilities have been reported under the relevant asset category above. The return on active investments has been calculated using a daily time-weighted calculation method. Properties and Other have been calculated using a monthly time-weighted calculation method.

<sup>2)</sup> In the asset category Currency (other), the current value of held currency derivatives is presented. The reported return on the same line also includes, in addition to the return from currency derivatives, currency exchange effects recognized in the income statement from the revaluation of items in the income statement and balance sheet.

## Other operations

In January 2020, If P&C Insurance Holding Ltd (publ) acquired the Norwegian company Viking Assistance Group AS (Viking). The company is consolidated into If Group as at January 1, 2020 and is in the segment reporting presented within Other.

Viking is the leading roadside assistance company in the Nordic countries with over 3,000 employees in its franchise network and 320 locations. Viking has continued to expand the product range and introduced new concepts. In 2020, Viking also expanded its operations in Finland and now offers nationwide 24/7 assistance service in all Nordic countries.

The Nordic market for roadside assistance was adversely affected by governmentally introduced mobility restrictions due to the Covid-19 pandemic, although the underlying market for roadside assistance is stable. Overall, the competitive situation remained relatively unchanged with some variation across geographies. Viking's revenue during the year amounted to MSEK 856, the number of assistances was 343,000 and operating profit was MSEK 19.

Viking is committed to strengthening its market position across the Nordics as the leading and most innovative assistance provider, offering competitive, innovative and integrated solutions, along with excellent client service and customer experience.

Besides Viking, Other operations comprise Group-wide operations that If has chosen not to allocate to the Group's established business areas and includes certain parent company costs, adjustments due to reporting of defined-benefit pension plans and interest expenses for the Group's subordinated debt. Other operations also include run-off operations. The technical result for these parts of the operations amounted to MSEK 95 (23).

## Note 7 – Premiums written

MSEK	Gross <sup>1)</sup>	2020		Gross <sup>1)</sup>	2019	
		Ceded	Net		Ceded	Net
Premiums written	50,582	-2,455	48,126	49,484	-2,112	47,372

<sup>1)</sup> Of which insurance agreements for direct property and casualty insurance written in:

Sweden	17 274	16,633
Rest of EEA	31 551	31,437
<b>Total</b>	<b>48 824</b>	<b>48,070</b>

## Note 8 – Allocated investment income transferred from the non-technical account

The estimated return on the assets that correspond to the technical provisions is transferred from the finance operations (non-technical account) to the technical result. The return is calculated on the basis of net technical provisions. Interest rates corresponding to current discount rates in each country are used for calculating return on annuities. For other technical provisions, interest rates used in the calculation for each currency match the interest rate for government bonds with a maturity that approximates with the maturity of the technical provisions. Negative interest rates are not used. The transferred investment return is divided into two parts; one part that adds the annuity result by means of a reduction of costs for the upward adjustment of the annuity provision and one part that is reported separately as the allocated investment return.

The following average calculated interest rates have been used for the principal countries/currencies:

	2020		2019	
	Annuities	Other provisions	Annuities	Other provisions
Sweden/SEK	1.0%	0.0%	1.3%	0.0%
Norway/NOK	1.4%	1.0%	2.0%	0.9%
Denmark/DKK	0.2%	0.0%	0.4%	0.0%
Finland/EUR	0.9%	0.0%	1.2%	0.0%

## Note 9 – Claims incurred

MSEK		2020			2019	
	Gross	Ceded	Net	Gross	Ceded	Net
Claims costs attributable to current-year operations						
Claims paid	-18,115	576	-17,540	-19,232	325	-18,907
Operating expenses for claims adjustment	-2,672	-	-2,672	-2,635	-	-2,635
Change in claims reserve for incurred and reported losses	-8,055	1,288	-6,766	-6,753	233	-6,520
Change in claims reserve for incurred but not reported losses (IBNR)	-6,278	82	-6,196	-5,943	97	-5,846
Change in provision for annuities	-58	-	-58	-46	-	-46
Change in reserves for claims adjustment	77	-	77	185	-	185
			-33,154			-33,768
Claims costs attributable to prior-year operations						
Claims paid	-11,627	615	-11,012	-12,249	727	-11,523
Annuities	-1,200	16	-1,184	-1,587	0	-1,587
Claims portfolios	-	-	-	17	-	17
Change in claims reserve for incurred and reported losses	6,836	-426	6,410	7,531	-376	7,155
Change in claims reserve for incurred but not reported losses (IBNR)	7,837	-99	7,738	7,998	-47	7,951
			1,951			2,012
Total insurance claims	-33,255	2,051	-31,204	-32,715	959	-31,756

MSEK	2020			2019		
	Gross	Ceded	Net	Gross	Ceded	Net
<b>Paid insurance claims</b>						
Claims paid	-29,742	1,190	-28,552	-31,481	1,052	-30,430
Annuities paid	-1,313	-	-1,313	-1,323	-	-1,323
Claims portfolio	-	-	-	17	-	17
Operating expenses for claims adjustment	-2,672	-	-2,672	-2,635	-	-2,635
	<b>-33,727</b>	<b>1,190</b>	<b>-32,537</b>	<b>-35,423</b>	<b>1,052</b>	<b>-34,371</b>
<b>Change in provision for claims outstanding</b>						
Change in claims reserve for incurred and reported losses	-1,219	862	-357	778	-143	635
Change in claims reserve for incurred but not reported losses (IBNR)	1,559	-17	1,542	2,055	50	2,105
Change in claims provision for annuities	56	16	71	-310	0	-310
Change in reserves for claims adjustment	77	-	77	185	-	185
	<b>473</b>	<b>861</b>	<b>1,333</b>	<b>2,708</b>	<b>-93</b>	<b>2,615</b>
<b>Total claims incurred</b>	<b>-33,255</b>	<b>2,051</b>	<b>-31,204</b>	<b>-32,715</b>	<b>959</b>	<b>-31,756</b>

The general valuation principles for technical provisions are unchanged and only the provision for annuities is discounted. To cover the costs for the upward adjustment of annuity provisions required for the gradual reversal of such discounting, an anticipated return is added to annuity results (see Note 8).

Provisions for incurred but not reported claims pertaining to annuities in Finland are discounted. The provisions in If amounted to MSEK 2,388 (2,433). The undiscounted value was MSEK 2,718 (2,846). The currency effect on the discounted reserves was a decrease of MSEK 96 and the real increase was MSEK 51.

## Note 10 – Operating expenses

MSEK	2020	2019
<b>Specification of income statement item</b>		
<b>operating expenses</b>		
External acquisition costs <sup>1)</sup>	-1,500	-1,542
Internal acquisition costs	-3,630	-3,759
Change in deferred acquisition costs, gross	-67	81
Administrative expenses, insurance	-2,366	-2,399
<b>Total operating expenses in property and casualty insurance, gross</b>	<b>-7,564</b>	<b>-7,619</b>
Reinsurance commission and profit participation in ceded reinsurance	154	155
Change in deferred acquisition costs, ceded	-7	-9
<b>Total reinsurance commission and profit participation in ceded reinsurance</b>	<b>148</b>	<b>146</b>
Other operating expenses	-1,159	-472
<b>Total</b>	<b>-8,575</b>	<b>-7,945</b>
<i><sup>1)</sup> Of which, provisions in direct insurance</i>	<i>-1,384</i>	<i>-1,455</i>
<b>Summary of total operating expenses</b>		
Salaries and remuneration	-4,498	-4,370
Social costs	-926	-904
Pension costs	-600	-620
Other personnel costs	-172	-249
<b>Total personnel costs</b>	<b>-6,196</b>	<b>-6,143</b>
Premises costs	-196	-227
Depreciation/amortization	-639	-359
Roadside assistance	-577	-
External acquisition costs	-1,500	-1,542
Other administrative costs	-2,396	-2,726
<b>Total</b>	<b>-11,505</b>	<b>-10,997</b>

MSEK	2020	2019
<b>Allocation of operating expenses in the income statement</b>		
Claims-adjustment costs included in claims paid	-2,672	-2,635
External and internal acquisition costs included in operating expenses in insurance operations	-5,130	-5,300
Joint administrative costs for insurance operations included in operating expenses in insurance operations	-2,366	-2,399
Administrative costs pertaining to other technical operations included in other operating expenses	-1,159	-472
Asset-management costs included in investment costs	-178	-190
<b>Total</b>	<b>-11,505</b>	<b>-10,997</b>

## Note 11 – Average number of employees

Average number of employees	2020		2019	
	Average number of employees	Where of Women %	Average number of employees	Where of Women %
Denmark	593	47	611	48
Estonia	361	78	358	77
Finland	1,740	62	1,762	62
France	6	33	6	33
Latvia	382	41	362	42
Lithuania	154	71	158	70
Netherlands	5	60	5	62
Norway	1,530	48	1,349	48
Spain	100	56	-	-
United Kingdom	6	50	6	50
Sweden <sup>1)</sup>	2,300	51	2,244	50
Germany	5	20	5	26
<b>Total</b>	<b>7,182</b>	<b>54</b>	<b>6,865</b>	<b>54</b>

<sup>1)</sup> Agents are not included. If has 11 (13) spare-time agents in Sweden.

Percentage of women in executive management	2020	2019
Board of Directors	18%	14%
Other senior executives	15%	23%

## Note 12 – Salaries and other remuneration for senior executives and other employees

MSEK	2020	2019
Salaries and remuneration	4,498	4 370
Pension costs	600	620
Social fees	926	904
<b>Total</b>	<b>6,024</b>	<b>5 894</b>

MSEK	2020	2019
<b>Of which salaries and other remuneration for senior executives <sup>1)</sup></b>		
Fixed salaries and remuneration	49	51
Variable compensation and incentive schemes	20	45
<b>Total</b>	<b>69</b>	<b>96</b>

<sup>1)</sup> Senior executives are defined as the Group Management team and the board members, presidents and vice presidents of the Parent Company and subsidiaries who are not Group Management team members. The amounts for salaries and remuneration also include severance pay of MSEK 0.6 (-).

## Principles for determining remuneration of senior executives

Remuneration of the CEO and other members of Group Management consist of fixed salary, annual variable compensation, pension and other benefits. The majority of Group Management is also covered by Sampo Group's long-term incentive programs. Director fees are not paid to Board members employed in If or other companies within the Sampo Group.

The maximum annual variable compensation payable to the CEO is 75% of the annual fixed salary. The maximum annual variable compensation payable to other members of Group Management covered

by variable compensation is 50-75% of the annual fixed salary. The annual variable compensation is based on the If Group results, business unit results and individual results. For senior executives who are members of the Sampo Group Executive Committee, the annual variable compensation is also based on Sampo Group results. A substantial part of payments from variable compensation programs is deferred for at least three years. Thereafter, the Board shall evaluate and, if needed, risk adjust the deferred compensation before any payment is made.

kSEK						
Remuneration and other benefits to If Group senior executives 2020	Basic salary	Variable payments	Share-based payments <sup>1)</sup>	Other benefits	Pension cost	Total
Chairman of the Board Torbjörn Magnusson	-	-	-	-	-	-
Other Board members	-	-	-	-	-	-
President/CEO Morten Thorsrud	5,499	2,662	648	32	1,567	10,408
Other members of Group Management (11 individuals)	29,918	9,599	2,126	1,209	12,175	55,027
<b>Total</b>	<b>35,417</b>	<b>12,261</b>	<b>2,774</b>	<b>1,241</b>	<b>13,742</b>	<b>65,435</b>

<sup>1)</sup> For more information, refer to Long-term incentive schemes below.

kSEK						
Remuneration and other benefits to If Group senior executives 2019	Basic salary	Variable payments	Share-based payments <sup>1)</sup>	Other benefits	Pension cost	Total
Chairman of the Board Torbjörn Magnusson <sup>2)</sup>	6,888	-	3,497	22	4,345	14,752
Board member Ricard Wennerklint <sup>2)</sup>	4,210	-	1,274	24	3,656	9,164
Board member Knut Arne Alsaker <sup>3)</sup>	383	-1,799	1,735	12	151	482
Other Board members <sup>3)</sup>	-	-	-	-	-	-
President/CEO Morten Thorsrud <sup>2)</sup>	5,157	3,329	3,531	39	1,538	13,594
Other members of Group Management (12 individuals)	25,362	10,663	19,673	1,281	10,118	67,097
<b>Total</b>	<b>42,000</b>	<b>12,193</b>	<b>29,710</b>	<b>1,378</b>	<b>19,808</b>	<b>105,089</b>

<sup>1)</sup> For more information, refer to Long-term incentive schemes below.

<sup>2)</sup> February 2019; the then CEO and the deputy CEO were appointed Chairman respectively member of the Board of Directors of If P&C Insurance Holding Ltd (publ). Amounts presented are total remuneration and benefits provided during 2019 regardless of position within the Group Management team and the Board.

<sup>3)</sup> Refers to the previous CFO and Board member in If P&C Insurance Holding Ltd (publ). Remuneration relates to his employment at If P&C Insurance Ltd (publ).

## Pensions

Swedish, Norwegian and Danish members of Group Management are covered by local occupational retirement pension plans. A description of the pension plans can be found below. For more information on pensions, see note 34.

### Sweden

Swedish senior executives are entitled to an individually agreed defined contribution pension plan or collectively agreed pension according to FTP1. The retirement age for all employees is 65.

#### Individually agreed pension plan

The annual premium corresponds to 38% of the annual fixed salary and 25% of paid annual variable compensation.

#### FTP1

The annual premium in the FTP1 plan corresponds to 5.3% of pensionable salary up to 7.5 income base amounts and 31% of pensionable salary in excess of 7.5 income base amounts.

### Norway

Norwegian members are covered by defined contribution pension plans, with an annual contribution corresponding to:

- 7% of pensionable salary up to 7.1 G (G = National Insurance basic amount),
- 25.1% between 7.1 and 12 G.

- For pensionable salary exceeding 12 G, the Norwegian members are covered by a temporary pension between 67 and 82 years of age and the contribution corresponds to 24% of the annual fixed salary.
- The retirement age is 67. However, Norwegian pension legislation allows for a flexible retirement age between 62 and 75.

### Denmark

Danish members are covered by a defined contribution pension plan. The contribution corresponds to 22.7% of the annual fixed salary and 25% of paid annual variable compensation.

The retirement age is flexible.

## Severance pay

Should employment be terminated by the company, the CEO will be entitled to salary during a 12-month period of notice and severance pay amounting to 12 months' fixed salary.

Should employment be terminated by the company, other members of Group Management are entitled to salary during a period of notice of 1 to 12 months, and in most cases, severance pay amounting to a minimum of 9 months' and a maximum of 24 months' fixed salary.

## Long-term incentive schemes

The Board of Directors of Sampo plc has decided on long-term incentive schemes for the management and key employees of Sampo Group. The Board has authorised the Group CEO to decide who will be included in the schemes, as well as the number of calculated incentive units granted for each individual used in determining the amount of the incentive reward. Some 70 persons were included in the schemes at the end of year 2020. In 2020, the last instalment of an incentive scheme issued in 2014 was paid and the scheme was thereby terminated.

The amount of the performance-related bonus is based on the performance of Sampo's A share, on the insurance margin (IM) and/or on Sampo's return on the risk adjusted capital (RoCaR). The value of one calculated incentive unit is the trade-weighted average price of Sampo's A-share during the time period specified in the terms of the scheme, and reduced by the starting price adjusted by the dividends per share distributed up to the payment date. The pre-dividend starting prices vary between EUR 32.94 – 44.10. The maximum value of one incentive unit varies between EUR 56.94 – 62.53, reduced by the dividend-adjusted starting price.

In the 2017:1 scheme, the incentive reward depends on two benchmarks. If the IM is 6% or more, the IM-based reward will be paid in full. If the IM is 4-5.99%, half of the IM-based reward will be

paid. No IM-related reward will be paid out, if the IM stays below these. In addition, the RoCaR is considered. If the return is at least risk-free return + 4%, the RoCaR-based incentive reward will be paid out in full. If the return is risk-free return + 2%, but less than risk-free return + 4%, the pay-out will be 50%. If the return stays below these benchmarks, no RoCaR-based reward will be paid out.

In the 2020:1 scheme, the incentive reward depends on the RoCaR benchmark. If the return is at least risk-free return + 5%, the RoCaR-based incentive reward will be paid out in full. If the return is risk-free return + 3%, but less than risk-free return + 5%, the pay-out will be 50%. If the return stays below these benchmarks, no RoCaR-based reward will be paid out.

Each plan has three performance periods and incentive rewards are settled in cash in three instalments. Given that the targets have been met, the payment equals the increase in Sampo plc's share price from the issue of the respective scheme up until three defined payment dates. According to the terms and conditions of the schemes, identified staff must buy Sampo A shares with 50 or 60% of the reward after taxes and other comparable charges. The shares are subject to a formal disposal restriction for three years from the date of payment. A premature payment of the reward may occur in the event of changes in the group structure or in the case of employment termination on specifically determined bases.

Long-term incentive schemes	2014-2	2017-1	2017-2	2020-1
Approval date	2014-09-17	2017-09-14	2017-09-14	2020-08-05
Initial number of granted units	32 500	2 607 500	57 000	2 106 500
End of performance period I 30%	Q2 2018	Q2 2020	Q2 2021	Q2 2023
End of performance period III 35%	Q2 2019	Q2 2021	Q2 2022	Q2 2024
End of performance period II 35%	Q2 2020	Q2 2022	Q2 2023	Q2 2025
Payment I 30%	Sept 2018	Sept 2020	Sept 2021	Sept 2023
Payment II 35%	Sept 2019	Sept 2021	Sept 2022	Sept 2024
Payment III 35%	Sept 2020	Sept 2022	Sept 2023	Sept 2025
Starting price <sup>1)</sup> (EUR)	43.38	43.81	44.10	32.94
Maximum prices (EUR)	61.81	62.24	62.53	56.94
Dividend-adjusted starting price as at 31 December 2020 (EUR)	31.41	36.29	39.18	32.94
Sampo A closing price as at 31 December 2020 (EUR)	34.57			

<sup>1)</sup> Start price is calculated as weighted average for 10 days after a half-year report is published. For 2020:1 the start price is calculated as weighted average for 25 days.

The schemes have been measured at fair value at the grant date and at every reporting date thereafter. The fair value of the units has been estimated using the Black-Scholes pricing model. The terms regarding If's insurance margin and Sampo Group's return on risk-adjusted capital are monitored on an ongoing basis by forecasting the number of units that are expected to vest. The provision recognized in the

balance sheet is the vested value on the balance sheet date and any changes in the fair value are recognized in profit or loss.

For more information about the incentive programs and full terms and conditions: <http://www.sampo.com/governance/remuneration/long-term-incentives/>.

Reconciliation of outstanding units	2020	2019
<b>Outstanding at January 1</b>	<b>1,961,875</b>	<b>3,312,000</b>
Granted during the year	2,106,500	-
Forfeited during the year	-189,000	-538,000
Paid out during the year	-11,375	-812,125
Lapsed during the year	-514,350	-
<b>Outstanding at December 31</b>	<b>3,353,650</b>	<b>1,961,875</b>



kSEK Outstanding units and values	Dec 31, 2020			Dec 31, 2019		
	Number of units	Maximum amount	Reserved amount	Number of units	Maximum amount	Reserved amount
President/CEO Morten Thorsrud	238,900	59,272	2,930	127,000	32,439	2,282
Other members of Group Management (9 individuals)	1,173,900	290,475	14,017	677,000	172,379	11,962
Others covered by the incentive schemes	1,940,850	481,001	23,903	1,157,875	295,341	20,841
<b>Total</b>	<b>3,353,650</b>	<b>830,748</b>	<b>40,850</b>	<b>1,961,875</b>	<b>500,159</b>	<b>35,085</b>

The expensed cost of the incentive program during the year amounted to MSEK 6 (52).

## Note 13 – Auditors' fees

MSEK	2020	2019
<b>KPMG</b>		
Audit fees	21	18
Audit fees outside the audit assignment	-	0
Tax consultancy fees	0	0
Other consultancy fees	1	1
<b>Total fees to KPMG</b>	<b>22</b>	<b>19</b>

MSEK	2020	2019
<b>PwC</b>		
Audit fees	1	-
Audit fees outside the audit assignment	-	-
Tax consultancy fees	0	-
Other consultancy fees	0	-
<b>Total fees to PwC</b>	<b>1</b>	<b>-</b>

## Note 14 – Performance analysis per class of insurance

2020 MSEK	Accident and health	Motor, third party liability	Motor, other classes	Marine, aviation and transport	Fire and other damage to property	Third party liability	Credit and suretyship
Premiums written, gross	8,710	5,556	14,766	1,284	14,061	2,497	16
Premiums earned, gross	8,559	5,541	14,606	1,210	13,571	2,384	22
Claims incurred, gross	-6,062	-1,421	-9,959	-911	-10,196	-1,450	-7
Operating expenses, gross <sup>1)</sup>	-1,445	-1,082	-2,348	-185	-1,784	-334	-4
Profit/loss from ceded reinsurance	99	17	-27	0	-230	-250	-
<b>Technical result before investment income transferred from the non-technical account</b>	<b>1,150</b>	<b>3,055</b>	<b>2,271</b>	<b>115</b>	<b>1,360</b>	<b>350</b>	<b>11</b>

	Legal expenses	Assistance	Miscellaneous	Total direct insurance	Reinsurance accepted	Eliminations and undistributed cost items	Total
Premiums written, gross	549	21	1,365	48,824	1,757	-	50,582
Premiums earned, gross	539	18	1,327	47,778	1,575	-	49,353
Claims incurred, gross	-321	-15	-1,247	-31,591	-1,730	66	-33,255
Operating expenses, gross <sup>1)</sup>	-58	-	-195	-7,435	-242	34	-7,643
Profit/loss from ceded reinsurance	-	-	-26	-416	290	-	-126
<b>Technical result before investment income transferred from the non-technical account</b>	<b>160</b>	<b>3</b>	<b>-141</b>	<b>8,335</b>	<b>-106</b>	<b>100</b>	<b>8,329</b>

<b>Investment income transferred from the non-technical account</b>	<b>173</b>
<b>Technical result of insurance operations</b>	<b>8,502</b>

<sup>1)</sup> The item Operating expenses, gross includes Other technical income of MSEK 1,079 and Other technical expense of MSEK -1,159.

2019 MSEK	Accident and health	Motor, third party liability	Motor, other classes	Marine, aviation and transport	Fire and other damage to property	Third party liability	Credit and suretyship
Premiums written, gross	8,760	5,728	14,546	1,159	13,577	2,463	20
Premiums earned, gross	8,599	5,767	14,234	1,148	13,263	2,364	21
Claims incurred, gross	-6,079	-2,187	-10,891	-927	-8,896	-973	-2
Operating expenses, gross <sup>1)</sup>	-1,555	-1,164	-2,218	-190	-1,821	-341	-3
Profit/loss from ceded reinsurance	41	-5	-5	-70	-843	-231	-
<b>Technical result before investment income transferred from the non-technical account</b>	<b>1,007</b>	<b>2,411</b>	<b>1,121</b>	<b>-39</b>	<b>1,704</b>	<b>818</b>	<b>16</b>

	Legal expenses	Assistance	Miscellaneous	Total direct insurance	Reinsurance accepted	Eliminations and undistributed cost items	Total
Premiums written, gross	532	16	1,269	48,070	1,414		49,484
Premiums earned, gross	524	13	1,215	47,147	1,347		48,493
Claims incurred, gross	-364	-9	-1,303	-31,630	-1,121	36	-32,715
Operating expenses, gross <sup>1)</sup>	-67	-	-266	-7,624	-210	75	-7,759
Profit/loss from ceded reinsurance	-1	-	166	-948	11		-937
<b>Technical result before investment income transferred from the non-technical account</b>	<b>91</b>	<b>4</b>	<b>-188</b>	<b>6,944</b>	<b>27</b>	<b>111</b>	<b>7,083</b>

<b>Investment income transferred from the non-technical account</b>	<b>167</b>
<b>Technical result of insurance operations</b>	<b>7,250</b>

<sup>1)</sup> The item Operating expenses, gross includes Other technical income of MSEK 332 and Other technical expense of MSEK -472.

## Note 15 – Investment result

MSEK	Direct income		Value changes		Total	
	2020	2019	2020	2019	2020	2019
<b>Financial assets, mandatory at fair value through profit or loss (trading)</b>						
Derivatives	-132	-300	-5	54	-137	-246
<b>Financial assets, available for sale</b>						
Interest bearing securities						
Interest income	1,554	1,716			1,554	1,716
Realized gains and losses			-71	110	-71	110
Impairment losses			-726	5	-726	5
Shares						
Dividends	302	426			302	426
Realized gains and losses			1,144	975	1,144	975
Impairment losses			-458	-209	-458	-209
<b>Total from financial assets at fair value</b>	<b>1,724</b>	<b>1,842</b>	<b>-116</b>	<b>936</b>	<b>1,608</b>	<b>2,778</b>
<b>Loans</b>						
Interest income	66	58			66	58
Realized gains and losses			6	-	6	-
<b>Total from Other financial investment assets</b>	<b>1,789</b>	<b>1,900</b>	<b>-109</b>	<b>936</b>	<b>1,680</b>	<b>2,836</b>
<b>Properties and Other assets</b>						
Result from properties	0	-1	1	27	1	26
Interest income	40	34			40	34
Currency result			60	83	60	83
<b>Total from Properties and Other assets</b>	<b>40</b>	<b>33</b>	<b>61</b>	<b>110</b>	<b>101</b>	<b>143</b>
<b>Total Investment income</b>	<b>1,829</b>	<b>1,934</b>	<b>-48</b>	<b>1,046</b>	<b>1,781</b>	<b>2,980</b>
<b>Investment costs</b>						
Allocated operating expenses					-178	-190
Interest expense on lease liabilities					-19	-16
Other financial expenses					-55	-67
<b>Investment result</b>					<b>1,529</b>	<b>2,707</b>

Impairment losses in the income statement refer to holdings where there is objective evidence that the asset is impaired, in respect of interest-bearing securities defined as issuer default and in respect of shares generally when there is a significant and/or prolonged decline in the value. The carrying amount is reduced to current market value.

MSEK	2020	2019
<b>Reconciliation of accumulated value changes of financial assets available for sale</b>		
<b>Opening balance</b>	<b>6,111</b>	<b>3,073</b>
Unrealized change in value of financial assets available for sale	903	3,910
Changes in value recognized in income statement	116	-877
Translation difference	-14	5
<b>Closing balance</b>	<b>7,115</b>	<b>6,111</b>
Net value change, financial assets available for sale	1,019	3,033

## Note 16 – Interest expense, subordinated debt

MSEK	Interest rate	2020	2019
Subordinated loan, issued in 2011	6.00%	-71	-71
Subordinated loan, issued in 2016	3-month STIBOR + 2.25%	-38	-36
Subordinated loan, issued in 2016	2.415%	-13	-13
Subordinated loan, issued in 2018	3-month STIBOR + 2.75%	-31	-29
<b>Total</b>		<b>-152</b>	<b>-149</b>

## Note 17 – Result from associates

MSEK	2020	2019
Share of result	-1	6
<b>Total</b>	<b>-1</b>	<b>6</b>

## Note 18 – Taxes

MSEK	2020	2019
Current tax	-2,053	-1,989
Deferred tax	7	-42
<b>Total tax in the income statement</b>	<b>-2,046</b>	<b>-2,032</b>
<b>Current tax</b>		
Swedish entities	-898	-946
Non-Swedish entities	-1,166	-1,043
Current tax pertaining to prior years	12	-1
<b>Total current tax</b>	<b>-2,053</b>	<b>-1,989</b>

For specification of deferred tax, see Note 33.

MSEK	2020	2019
<b>Tax related to Other comprehensive income</b>		
Related to remeasurements of net pension liability	-3	131
Related to financial assets, available-for-sale	-185	-668
Other	143	-25
<b>Total current and deferred tax</b>	<b>-44</b>	<b>-561</b>

MSEK	2020	2019
<b>Difference between reported tax and tax based on current Swedish tax rate</b>		
Profit before taxes	9,451	9,333
Tax according to current tax rate, 21.4%	-2,023	-1,997
Currency related tax effects	1	-2
Permanent differences, net	-40	-50
Share of associates' result	0	1
Adjustment of prior-year taxes	2	2
Reassessments of deferred tax assets/liabilities	-2	-1
Different tax rates in foreign units	22	17
Changes in tax rates	-6	-1
<b>Reported tax in the income statement</b>	<b>-2,046</b>	<b>-2,032</b>

# Notes to the balance sheet

## Note 19 – Intangible assets

MSEK	2020					2019			
	Goodwill	Customer relations	Trademark	Other intangible assets	Total intangible assets	Goodwill	Customer relations	Other intangible assets	Total intangible assets
Accumulated acquisition value									
Opening balance	992	73	-	505	1,571	715	-	395	1,110
Additions	-	-		113	113	-	-	103	103
Acquisitions through business combinations	949	69	159	40	1,217	277	73	22	372
Disposals	-	-	-	-256	-256	-	-	-20	-20
Translation differences	-117	-14	-15	-29	-174	-	-	7	7
Closing balance	1,824	129	144	373	2,470	992	73	505	1,571
Accumulated depreciation and impairment									
Opening balance	-	-	-	-192	-192	-	-	-165	-165
Amortization and impairments during the year	-	-27	-	-14	-41	-	-	-23	-23
Acquisitions through business combinations	-	-	-	-	-	-	-	-20	-20
Disposals	-	-	-	2	2	-	-	20	20
Translation differences	-	1	-	16	17	-	-	-4	-4
Closing balance	-	-27	-	-187	-214	-	-	-192	-192
Carrying amount, closing balance	1,824	102	144	186	2,256	992	73	314	1,380

Consolidated goodwill consists of three different items that arose from the acquisition of Sampo's Finnish property and casualty insurance operations in January 2002, acquisition of Vertikal Helseassistanse AS in December 2019 and acquisition of Viking Assistance Group AS in January 2020. As of December 31, 2020, the items amounts to MSEK 715, MSEK 251 and MSEK 858, respectively.

To ensure that those items are not booked at an excessive carrying amount, an impairment test was conducted to determine each item's recoverable amount calculated as the value in use in December 2020. In the calculations for all three items, a cash flow model was used whereby the recoverable amount was set at the present value of future projected cash flows from the operations. As the investments are of a long-term nature, indefinite cash flows were used in the calculations.

The future cash flows for the Finnish property and casualty insurance operations and Vertikal are based primarily on the financial plans for the years 2021-2023, including volumes, premiums and cost development as well as margins. The cash flows for the following years are based on successively normalized results with a combined ratio of 89%. Valuations are based on long-term premium growth of 2.0% (2.0), return on investment assets of 1.6% (1.8) and weighted average cost of capital in the interval of 6.1-8.1% (6.0).

The future cash flows for Viking are based on the financial plans for the years 2021-2025, including volumes, sales and cost development as well as margins. The cash flows for the following years are based on normalized EBIDTA of 30.7%. Valuations are based on long-term sales growth of 2.0% and a weighted average cost of capital 7.7%.

Weighted average cost of capital (WACC) for all items is calculated in accordance with the Capital Asset Pricing Model (CAPM).

Other intangible assets consist predominantly of capitalized costs for the development of the insurance system Waypoint. Besides normal capitalization and amortization during the year, If also performed impairment tests to ensure that the asset is not booked at a value exceeding its recoverable amount. The asset value was subsequently impaired by MSEK 253 and the carrying amount of MSEK 144 at December 31, 2020, reflects the current assessment of recoverability, taking into account projected future cash flows based on financial plans.

## Note 20 – Land and buildings

MSEK	2020	2019
<b>Carrying amount, opening balance</b>	<b>35</b>	<b>122</b>
Sales and scrappage	-	-90
Net changes in current value	1	1
Translation differences	-1	2
<b>Carrying amount, closing balance</b>	<b>35</b>	<b>35</b>

MSEK	2020	2019
<b>Rental income during the fiscal year</b>	<b>4</b>	<b>8</b>
<b>Costs pertaining to land and buildings</b>		
Operating expenses pertaining to premises that generated income during the fiscal year	2	4
Operating expenses pertaining to premises that did not generate income during the fiscal year	2	4

	2020	2019
<b>Total future minimum rents</b>		
<1 year	2	2
1–5 years	1	0
> 5 years	-	-

## Note 21 – Investments in associates

MSEK	Country	Number of		Carrying amount	
		shares	Holding % <sup>1)</sup>	2020	2019
CAB Group AB	Sweden	1,209	22.0	44	36
SOS International A/S	Denmark	734,405	25.8	138	75
Viking Veihjelp A/S	Denmark	2,000	50.0	0	-
Svithun Rogaland Assuranse AS	Norway	6,530	33.0	14	14
Boalliansen AS	Norway	34,000	34.0	8	8
Digiconsept AS	Norway	68,000	34.0	13	14
Viking Assistance AS	Norway	150	50.0	1	-
<b>Total</b>				<b>218</b>	<b>147</b>

<sup>1)</sup> All of the associates have only one share class, therefore the participating share and voting rights are the same.

## Changes in investments in associates

MSEK	Total	
	2020	2019
<b>Opening balance</b>	<b>147</b>	<b>144</b>
Investments and acquisitions through business combinations	72	-
Share of associates' result	-1	6
Dividends from associates	-1	-3
Effects of exchange rates, foreign associates	0	0
<b>Closing balance</b>	<b>218</b>	<b>147</b>

<sup>1)</sup> Consists of a rights issue in SOS International A/S and acquired associates through business combinations of Viking Assistance Group AS.



## Note 22 – Other financial investment assets and derivative liabilities

**Classification of other financial investment assets and derivative liabilities in accordance with IAS 39**

The recognition of financial assets and liabilities depends on their classification. The classification of assets and liabilities categorized in accordance with IAS 39 is shown below.

MSEK	Acquisition value		Fair value		Carrying amount	
	2020	2019	2020	2019	2020	2019
<b>Financial assets, mandatory at fair value through profit or loss (trading)</b>						
Derivatives	18	15	129	140	129	140
<b>Financial assets available for sale</b>						
Shares and participations	9,039	9,479	13,163	13,511	13,163	13,511
Bonds and other interest-bearing securities	92,854	96,257	93,271	96,522	93,271	96,522
<b>Total financial assets, at fair value</b>	<b>101,911</b>	<b>105,751</b>	<b>106,563</b>	<b>110,174</b>	<b>106,563</b>	<b>110,174</b>
<b>Loans <sup>1)</sup></b>						
Deposits with credit institutions	50	157	50	157	50	157
Other loans	1,661	1,874	1,666	1,882	1,661	1,874
<b>Total Other financial investment assets</b>	<b>103,622</b>	<b>107,782</b>	<b>108,280</b>	<b>112,212</b>	<b>108,274</b>	<b>112,204</b>
<b>Financial liabilities, mandatory at fair value through profit or loss (trading)</b>						
Derivatives	9	-	446	259	446	259
<b>Total financial liabilities, at fair value</b>	<b>9</b>	<b>-</b>	<b>446</b>	<b>259</b>	<b>446</b>	<b>259</b>

<sup>1)</sup> Loans are in accordance with If's application of IAS 39 accounted for at amortized cost. The fair value is only shown for disclosure purposes. Financial instruments with fair value information are classified in three different hierarchy levels depending on their liquidity and valuation methods. All loans are classified in level 3 and the fair value of these loans is based on cash-flow valuations.

**Classification of other financial investment assets in accordance with IFRS 9**

In accordance with the requirements of IFRS 4, insurance companies that have decided to delay the implementation of IFRS 9 until 2023 must provide certain disclosures regarding fair value and changes in fair values. These disclosures are to be divided into two groups of financial assets.

Since such a grouping presupposes that an assessment of the company's future business model for the administration of financial assets is to be anticipated, If has chosen to assume for this purpose

that the business model will be such that nearly all assets are measured at fair value through profit or loss. This does not rule out the possibility that another assessment may be made upon the initial application of IFRS 9.

Based on these circumstances, the following presents the fair value of financial assets at the end of the reporting period and the change in fair value during the period, which according to IFRS 9, have been classified in one of the following categories: financial assets measured at fair value through profit or loss or financial assets measured at amortized cost.

MSEK	Fair value		Change in fair value
	2020	2019	
<b>Financial assets, at fair value through profit or loss</b>			
Shares and participations	13,163	13,511	-348
Bonds and other interest-bearing securities	93,271	96,522	-3,251
Derivative assets	129	140	-11
<b>Total</b>	<b>106,563</b>	<b>110,173</b>	<b>-3,610</b>
<b>Financial investment assets at amortized cost</b>			
Deposits with credit institutions	50	157	-107
Other loans	1,666	1,882	-216
<b>Total</b>	<b>1,716</b>	<b>2,039</b>	<b>-323</b>
<b>Total financial investment assets</b>	<b>108,280</b>	<b>112,212</b>	<b>-3,933</b>

If has only minor holdings in financial investment assets at amortized cost. These holdings are assessed to have a credit rating of between B and BBB.

## Specification of other financial investment assets and derivative liabilities

### Bonds and other interest-bearing securities

If's bonds and other interest-bearing securities by type of issuer at December 31, 2020 are shown below.

MSEK Type of issuer	Nominal value	%	Fair value	%	Carrying amount	%
Swedish government	2,675	3	3,183	3	3,183	3
Swedish public sector, other	2,919	3	2,972	3	2,972	3
Swedish mortgage companies	6,213	7	6,362	7	6,362	7
Swedish financial companies	14,712	16	14,908	16	14,908	16
Other Swedish companies	15,412	17	15,601	17	15,601	17
Foreign governments	453	0	471	1	471	1
Foreign public sector, other	3,335	4	3,407	4	3,407	4
Foreign financial companies	28,771	31	29,092	31	29,092	31
Other foreign companies	17,872	19	17,276	19	17,276	19
<b>Total</b>	<b>92,362</b>	<b>100</b>	<b>93,271</b>	<b>100</b>	<b>93,271</b>	<b>100</b>

Years to maturity <sup>1)</sup>	<1	1-2	2-3	3-4	4-5	5-6	6-7	7-8	8-9	9-30	Total
Fair value %, 2020	17	21	19	20	13	6	1	-	-	3	100
Fair value %, 2019	14	22	21	16	19	4	4	0	-	-	100

<sup>1)</sup> The maturity period is not adjusted to take into account the possibility of early redemption of bonds.

## Derivatives

MSEK	2020			2019		
Derivative assets	Fair value	Carrying amount	Nominal amount	Fair value	Carrying amount	Nominal amount
<b>Equity derivatives</b>						
Options	0	0	4	0	0	4
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>4</b>
<i>of which, cleared by clearing house</i>	-	-	-	-	-	-
<b>Total fixed income derivatives</b>	-	-	-	9	9	1,000
<b>Currency derivatives</b>						
Options	28	28	744	18	18	807
Futures	101	101	18,507	113	113	16,820
<b>Total</b>	<b>129</b>	<b>129</b>	<b>19,251</b>	<b>131</b>	<b>131</b>	<b>17,627</b>
<i>of which, cleared by clearing house</i>	-	-	-	-	-	-
<b>Total derivative assets</b>	<b>129</b>	<b>129</b>		<b>140</b>	<b>140</b>	
<b>Derivative liabilities</b>						
<b>Equity derivatives</b>	-	-	-	-	-	-
<b>Fixed income derivatives</b>						
Swaps	10	10	1,500	11	11	500
<b>Total</b>	<b>10</b>	<b>10</b>	<b>1,500</b>	<b>11</b>	<b>11</b>	<b>500</b>
<i>of which, cleared by clearing house</i>	10	10	1,500	11	11	500
<b>Currency derivatives</b>						
Options	9	9	731	-	-	-
Futures	427	427	19,180	247	247	17,130
<b>Total</b>	<b>436</b>	<b>436</b>	<b>19,911</b>	<b>247</b>	<b>247</b>	<b>17,130</b>
<i>of which, cleared by clearing house</i>	-	-	-	-	-	-
<b>Total derivative liabilities</b>	<b>446</b>	<b>446</b>		<b>259</b>	<b>259</b>	

## Financial investment assets and derivative liabilities at fair value

A careful process is followed and controls are performed in order to ensure correct fair values of financial assets and liabilities. For example, controls are made by several different external sources and assessments of abnormal price changes are performed when necessary.

Different valuation methods are used to determine the fair value depending on the type of financial instruments and to what extent they are traded on active markets. In order to evaluate the activity in a market with respect to frequency and volume If mainly uses information compiled by Bloomberg. Quoted shares are valued on the basis of latest trade price on stock markets and are obtained by Bloomberg. The valuation of bonds is also usually based on prices from Bloomberg. Quoted bonds are valued on the basis of last bid price. For model-valued interest bearing instruments, yield curves based on last mid prices are used.

If's financial instruments, which are measured at fair value, are classified in three different hierarchy levels depending on their valuation methods as well as how active the market is. The control of the classification in hierarchy levels is done quarterly. If conditions have changed for the existing level, the holding in question is moved to the correct hierarchy level in consent with the Risk Control unit.

*Level 1 – Financial assets and liabilities with values based on quoted prices in active markets for identical assets or liabilities.*

Quoted prices in active markets are considered the best estimate of an asset/liability's fair value. An active market is typically characterized by quoted prices that are easily and regularly available and that represent actual and regularly occurring transactions at arm's length distance.

Assets and liabilities in the category include shares, listed funds (ETF), equity- and interest rate funds and interest bearing assets that have quoted prices in an active market at the time of valuation. The category also includes derivatives with a daily fixing.

*Level 2 – Financial assets and liabilities with values based on quoted prices or valuation based on directly or indirectly observable market data.*

In the level 2 hierarchy, all essential inputs are observable either directly or indirectly. The large majority of the instruments in level 2 are traded in a market with daily quoted prices and regularly occurring market transactions but where the market is not considered to be active enough regarding frequency and volume and/or when the standard deviation of the prices is high. A very limited part of the instruments are model valued with the help of market data that is indirectly observable, meaning that prices can be derived from observable markets where market interest rates and underlying rates normally are updated daily or, in exceptional cases, at least on a monthly basis.

Instruments that are valued at level 2 include interest bearing assets where the market is not active enough. Most OTC derivatives, standardized derivatives as well as currency derivatives are also included in this level.

*Level 3 – Financial assets and liabilities that are traded on an illiquid market, with non-observable market data or indications of trading levels without any actual trade.*

When neither quoted prices in active markets nor observable market data is available, the fair value of financial instruments is based on valuation techniques that are based on non observable market data.

Level 3 comprises private equity, unlisted shares, certain high-yield assets and distressed assets encountering financial difficulties where trading has essentially ceased to exist.

The types of financial instruments classified as level 3 in the valuation hierarchy are discussed below with reference to type of securities and valuation method:

- Private equity is classified as level 3. The majority of If's investment in Private Equity is made in mutual funds. The fair values are based on prices and share values obtained from the funds administrators. These quotations are based on the value in the underlying assets in accordance with market practice. The last obtained value is used.
- For some unlisted shares external evaluations are obtained, which are used for valuation. The external valuations are based on models that contain non-observable assumptions.
- Other assets in level 3 are normally valued at least yearly and the valuation is based either on external estimates, cash flow analyses or latest market transactions.

For more information on the valuation of financial instruments, see Note 1.

## Financial investment assets and derivative liabilities in fair value hierarchy

MSEK	2020				2019			
	Level 1	Level 2	Level 3	Total fair value	Level 1	Level 2	Level 3	Total fair value
<b>Financial assets, mandatory at fair value through profit and loss (trading)</b>								
Derivatives								
Equity derivatives	-	0	-	0	-	0	-	0
Fixed income derivatives	-	-	-	-	-	9	-	9
Foreign exchange derivatives	-	129	-	129	-	131	-	131
<b>Financial assets, available for sale</b>								
Shares and participations <sup>1)</sup>	13,018	-	145	13,163	13,330	-	182	13,511
Bonds and other interest-bearing securities	67,843	25,413	16	93,271	67,321	29,201	0	96,522
<b>Total financial assets, at fair value</b>	<b>80,861</b>	<b>25,542</b>	<b>161</b>	<b>106,563</b>	<b>80,651</b>	<b>29,341</b>	<b>182</b>	<b>110,174</b>
<b>Financial liabilities, mandatory at fair value through profit and loss (trading)</b>								
Derivatives								
Fixed income derivatives	-	10	-	10	-	11	-	11
Foreign exchange derivatives	-	436	-	436	-	247	-	247
<b>Total financial liabilities, at fair value</b>	<b>-</b>	<b>446</b>	<b>-</b>	<b>446</b>	<b>-</b>	<b>259</b>	<b>-</b>	<b>259</b>

<sup>1)</sup> Mutual equity funds recognized in the above balances totaled MSEK 4,193 (4,432) of which MSEK 4,142 (4,347) was allocated to level 1 and MSEK 51 (86) to level 3

## Financial investment assets in level 3

Financial assets presented in level 3 are included in financial instruments carried at fair value on the balance sheet. At December 31, 2020, the assets presented in level 3 amounted to MSEK 161(182).

These financial assets are categorized as available for sale, and unrealized market value changes are therefore recognized in other comprehensive income.

MSEK 2020	Carrying amount Jan 1	Net gains/losses recorded in		Purchases	Sales/ maturities	Transfers into/out of level 3	Exchange rate differences	Carrying amount Dec 31	Net gains/ losses in income statement that are attributable to assets held at end of period
		income- state- ment	other com- prehensive income						
<b>Financial assets, available for sale</b>									
Shares and participations	182	0	-4	6	-22	0	-16	145	0
Bonds and other interest-bearing securities	0	-19	0	18	0	18	-1	16	-19
<b>Total</b>	<b>182</b>	<b>-19</b>	<b>-4</b>	<b>24</b>	<b>-23</b>	<b>18</b>	<b>-17</b>	<b>161</b>	<b>-19</b>

MSEK 2019	Carrying amount Jan 1	Net gains/losses recorded in		Purchases	Sales/ maturities	Transfers into/out of level 3	Exchange rate differences	Carrying amount Dec 31	Net gains/ losses in income statement that are attributable to assets held at end of period
		income- state- ment	other com- prehensive income						
<b>Financial assets, available for sale</b>									
Shares and participations	198	-	-28	97	-90	-	5	182	-
Bonds and other interest-bearing securities	0	-	-	-	-	-	-	0	-
<b>Total financial assets, at fair value</b>	<b>198</b>	<b>-</b>	<b>-28</b>	<b>97</b>	<b>-90</b>	<b>-</b>	<b>5</b>	<b>182</b>	<b>-</b>

### Sensitivity analysis of the fair values of financial investment assets in level 3

The sensitivity of the fair value of level 3 instruments to changes in key assumptions, by category and financial instrument, is shown below.

The following changes in key assumptions have been used:

- a 1% increase in the yield curve for bonds and other interest-bearing securities.
- a 20% decrease in prices for equity related securities and real estate.

MSEK	2020		2019	
	Carrying amount	Effect of reasonably possible alternative assumptions	Carrying amount	Effect of reasonably possible alternative assumptions
<b>Financial assets, available for sale</b>				
Shares and participations <sup>1)</sup>	145	-29	182	-36
Bonds and other interest-bearing securities	16	-3	0	0
<b>Total</b>	<b>161</b>	<b>-32</b>	<b>182</b>	<b>-36</b>

<sup>1)</sup> Includes holding in equity funds.

### Note 23 – Financial instruments set off in the balance sheet or subject to netting agreements

MSEK Assets			MSEK Liabilities		
	2020	2019		2020	2019
<b>Derivatives</b>			<b>Derivatives</b>		
Gross amount of recognized assets	129	140	Gross amount of recognized liabilities	446	259
Gross amounts of recognized liabilities offset against assets	-	-	Gross amounts of recognized assets offset against liabilities	-	-
<b>Net amount presented in the balance sheet</b>	<b>129</b>	<b>140</b>	<b>Net amount presented in the balance sheet</b>	<b>446</b>	<b>259</b>
<b>Amounts not set off but subject to master netting agreements and similar agreements <sup>1)</sup></b>			<b>Amounts not set off but subject to master netting agreements and similar agreements <sup>1)</sup></b>		
Financial instruments	-116	-89	Financial instruments	-116	-89
Cash collateral received	11	24	Cash collateral pledged	329	209
<b>Net amount</b>	<b>24</b>	<b>75</b>	<b>Net amount</b>	<b>660</b>	<b>379</b>

<sup>1)</sup> Subject to a legally binding offsetting agreement, enforceable master netting arrangement or similar agreements. If has ISDA agreements with all derivative counterparties. Offsetting take place in case of the counterparty's bankruptcy but not in running business.

### Note 24 – Reinsurers' share of technical provisions

MSEK Change during the year	2020		2019	
	Provision for unearned premiums and unexpired risks	Provision for claims outstanding	Provision for unearned premiums and unexpired risks	Provision for claims outstanding
<b>Opening balance</b>	<b>523</b>	<b>1,671</b>	<b>433</b>	<b>1,704</b>
Change in provision	131	861	70	-93
Translation differences	-65	-276	20	60
<b>Closing balance</b>	<b>589</b>	<b>2,255</b>	<b>523</b>	<b>1,671</b>

Supplementary information regarding the reinsurers' portion of technical provisions is presented in Note 32.

## Note 25 – Debtors arising out of direct insurance

MSEK	2020	2019
Receivables from policyholders	14,259	14,607
Receivables from insurance brokers	24	23
Receivables from insurance companies	67	61
Bad-debt provisions	-83	-256
<b>Total <sup>1)</sup></b>	<b>14,267</b>	<b>14,437</b>

<sup>1)</sup> Of which, MSEK 6 (5) is expected to be received later than 12 months after the closing date.

MSEK Age analysis	Not due and due less than six months	Due more than six months	Total
Receivables	14,000	350	14,350
Bad-debt provisions	-7	-76	-83
<b>Total</b>	<b>13,993</b>	<b>274</b>	<b>14,267</b>

Generally, provision is based on a standard computation; the amount includes individual provision of MSEK -5 (-9).

## Note 26 – Debtors arising out of reinsurance

MSEK	2020	2019
Receivables from reinsurers	984	708
Bad-debt provisions	-109	-4
<b>Total <sup>1)</sup></b>	<b>875</b>	<b>705</b>

<sup>1)</sup> Of which, MSEK 1 (-) is expected to be received later than 12 months after the closing date.

MSEK Age analysis	Not due and due less than six months	Due more than six months	Total
Receivables	939	43	984
Bad-debt provisions	-100	-9	-109
<b>Total</b>	<b>839</b>	<b>35</b>	<b>875</b>

Bad-debt provisions are calculated entirely on an individual basis.

## Note 27 – Other debtors

MSEK	2020	2019
Debtor, patient-insurance pool for the public sector	631	737
Other debtors	196	105
Bad-debt provisions	0	0
<b>Total <sup>1)</sup></b>	<b>827</b>	<b>842</b>

<sup>1)</sup> Of which, MSEK 582 (686) is expected to be received later than 12 months after the closing date.

## Note 28 – Tangible assets

MSEK	2020			2019	
	Right-of-Use: Buildings	Right-of-Use: Vehicles	Other Tangible assets	Right-of-Use: Buildings	Other Tangible assets
<b>Accumulated acquisition value</b>					
Opening balance	1,562	-	753	-	657
First application IFRS 16	-	-	-	1,299	-
Additions	553	9	123	247	118
Acquisitions through business combinations	53	37	52	-	9
Disposals	-171	-6	-143	-	-40
Translation differences	-59	-4	-31	16	9
<b>Closing balance</b>	<b>1,937</b>	<b>36</b>	<b>754</b>	<b>1,562</b>	<b>753</b>
<b>Accumulated depreciation and impairment</b>					
Opening balance	-226	-	-489	-	-411
Depreciation and impairments during the year	-235	-7	-101	-228	-95
Acquisitions through business combinations	-9	-16	-40	-	-
Disposals	55	5	130	-	29
Translation differences	14	2	22	2	-5
<b>Closing balance</b>	<b>-401</b>	<b>-16</b>	<b>-478</b>	<b>-226</b>	<b>-489</b>
<b>Carrying amount, closing balance</b>	<b>1,537</b>	<b>20</b>	<b>276</b>	<b>1,336</b>	<b>264</b>



Lease contracts where If acts as lessee mainly pertain premises, vehicles and office equipment. Right-of-use assets relate to lease contracts for large office premises and vehicles.

If leases premises and vehicles for its own use. The expected lease term varies from 2 to 12 years for premises and 1 to 5 years for vehicles. Most contracts include an option to extend the contract at the term end. Some lease contracts have an option to terminate the contract before the term end.

Variable lease payments are linked to consumer price indexes.

Expenses during 2020 relating to lease contracts not recognized in the balance sheet amount to MSEK 81 (83).

For more information on leases, please refer to Note 1 Accounting policies, Note 15 Investment result and Note 37 Other creditors.

## Note 29 – Deferred acquisition costs

MSEK	2020	2019
<b>Opening balance</b>	<b>1,293</b>	<b>1,190</b>
Net change during the year	-67	81
Translation difference	-65	22
<b>Closing balance</b>	<b>1,160</b>	<b>1,293</b>

Acquisition expenditure during the year amounted to MSEK 5,130 (5,300). The item pertains to accrued sales costs that have a distinct connection to the writing of insurance contracts. The sales costs include such operating expenses as commission, marketing expenses, salaries and the cost of salespeople, which vary according to, and have a direct or indirect relationship with, the acquisition or renewal of insurance contracts. The sales costs are expensed in a manner that matches the amortization of unearned premiums, normally not more than one year.

## Note 30 – Other prepayments and accrued income

MSEK	2020	2019
Accrued income	349	277
Deferred costs	86	140
<b>Total</b>	<b>435</b>	<b>418</b>

## Note 31 – Subordinated debt

MSEK	Original nominal value	Maturity	Interest rate	2020		2019	
				Fair value <sup>1)</sup>	Carrying amount	Fair value <sup>1)</sup>	Carrying amount
Subordinated loan, issued in 2011	MEUR 110	30 years	6.00%	1,127	1,102	1,200	1,146
Subordinated loan, issued in 2016	MSEK 1,500	30 years	3-month STIBOR + 2.25%	1,503	1,498	1,504	1,496
Subordinated loan, issued in 2016	MSEK 500	30 years	2.415%	498	499	497	499
Subordinated loan, issued in 2018	MSEK 1,000	perpetual	3-month STIBOR + 2.75%	998	995	1,005	993
<b>Total</b>				<b>4,126</b>	<b>4,095</b>	<b>4,207</b>	<b>4,134</b>

<sup>1)</sup> According to If's application of IAS 39, subordinated debt is carried at amortized cost. Fair value is only given for disclosure purposes. Financial instruments with fair value information are classified in three different hierarchy levels depending on their liquidity and valuation methods. The subordinated loan with the nominal value of MSEK 1,000 is classified in level 1 and a quoted price in an active market is available. The remaining loans are classified in level 2 and fair values are based on quoted prices in inactive markets.

The loan issued in 2011 was issued with fixed interest rate terms for the first 10 years. After that period, the loan becomes subject to variable interest rate but it also includes terms stating the right of redemption at this point in time. The loan is listed on the Luxembourg Stock Exchange (BdL Market) and is approved by the supervisory authority as being utilizable for solvency purposes in If P&C Insurance Ltd (publ).

The loan of MSEK 1,500 issued in 2016 was issued with variable interest rate terms. After ten years, the margin will be increased by one percentage point. It includes terms stating the right of redemption after five years and at any interest payment date thereafter. The loan is listed on the Luxembourg Stock Exchange (BdL Market).

The loan of MSEK 500 issued in 2016 was issued with fixed interest rate terms for the first five years. After that period, the loan becomes subject to variable interest rate but it also includes terms stating the right of redemption at this point in time or at any interest payment date thereafter. The loan is listed on the Luxembourg Stock Exchange (BdL Market).

The loan of MSEK 1,000 issued in 2018 was issued with variable interest rate terms. The loan includes terms stating the right of redemption after five years and at any interest payment date thereafter. The loan is listed on the Luxembourg Stock Exchange (BdL Market).

## Note 32 – Technical provisions, gross

MSEK Changes during the year	2020		2019	
	Provisions for unearned premiums and unexpired risks	Provisions for claims outstanding	Provisions for unearned premiums and unexpired risks	Provisions for claims outstanding
<b>Opening balance</b>	<b>22,465</b>	<b>69,239</b>	<b>21,018</b>	<b>70,600</b>
Unwinding of discounted annuities	-	231	-	303
Change in provision	1,229	-473	991	-2,708
Translation differences	-1,195	-2,867	456	1,044
<b>Closing balance</b>	<b>22,499</b>	<b>66,130</b>	<b>22,465</b>	<b>69,239</b>

MSEK Technical provisions and reinsurers' share			2020	2019
<b>Technical provisions, gross</b>				
Unearned premiums and unexpired risks			22,499	22,465
Provision for incurred and reported claims			16,485	16,236
Provision for incurred but not reported claims			24,555	27,183
Provision for annuities			22,946	23,514
Provision for claims-settlement costs			2,144	2,306
<b>Total</b>			<b>88,629</b>	<b>91,704</b>
<b>Reinsurers' share of technical provisions</b>				
Unearned premiums and unexpired risks			589	523
Provision for incurred and reported claims			1,798	1,164
Provision for incurred but not reported claims			440	506
Provision for annuities			17	2
Provision for claims-settlement costs			-	-
<b>Total</b>			<b>2,844</b>	<b>2,194</b>
<b>Technical provisions, net of reinsurance</b>				
Unearned premiums and unexpired risks			21,910	21,942
Provision for incurred and reported claims			14,687	15,072
Provision for incurred but not reported claims			24,115	26,677
Provision for annuities			22,929	23,513
Provision for claims-settlement costs			2,144	2,306
<b>Total</b>			<b>85,785</b>	<b>89,510</b>

## Valuation of technical provisions

Technical provisions must reflect the liability If has for its insurance undertakings, meaning the insurance contracts underwritten. This may be divided into two parts: firstly, provisions for unearned premiums and, secondly, provisions for unsettled claims. The provisions for unearned premiums pertain to current contracts for which the contractual period has not expired. The dominant component, provisions for unsettled claims, pertains to future claims payments for the claims associated with all insurance contracts underwritten by If.

### Provisions for unearned premiums and unexpired risk

Provisions for unearned premiums correspond to the value of If's aggregate liability for current insurance policies and are calculated using a generally accepted method. This involves taking into consideration how large a share of the premium is attributable to the period following the accounting period. The provision is subsequently tested to ensure it is sufficient to cover anticipated claims and operating expenses. If the provision is deemed to be insufficient, a provision is made for the unexpired risk corresponding to the calculated deficit.

### Provisions for unsettled claims

The provisions for unsettled claims correspond to the value of all anticipated claims payments and related claims settlement costs, including those reported to If and those that have probably occurred but not yet been reported.

The provisions for unsettled claims are calculated using statistical methods and/or individual assessment. Usually, the cost of major claims is estimated individually. Minor claims that occur more frequently (frequent claims) as well as the provisions for claims that have yet to be reported are assessed using statistical methods.

Apart from provisions for claims-related annuities and provisions for unknown but probable claims that pertain to Finnish annuities, the provisions for unsettled claims are not discounted. Provisions for claims-related annuities are discounted in accordance with current practice, taking into account inflation and mortality.

### Description of method

If uses a number of statistical methods to determine the final claims cost that If must pay.

The most common methods are Chain-ladder and Bornhuetter-Ferguson. The Chain-ladder method may be based on various types of data such as outgoing payments, claims costs or the number of claims. Historical claims trend factors and a selection of estimates of future development factors are analyzed. The selection of development factors are subsequently applied to the known costs to date for claims for each claims year (which are not yet fully developed) that is to be estimated. This provides an estimate of the anticipated claims costs for each claims year. The Chain-ladder methodology is most suitable for insurance portfolios that have a relatively stable progression. The method is less applicable in cases that lack sufficient historical data, such as in the case of new insurance products or portfolios with a long lag in claims reporting. In the case of such portfolios, the Bornhuetter-Ferguson method is most frequently used. This is based partly on a combination of claims history and partly on exposure data, such as the numbers of insured parties or premiums written. The actual claims history is given greater weight for older developed claims years while, for more recent years, the known exposure is weighted to a greater degree towards experience from similar portfolios and product areas.

## Assumptions and sensitivity

The assumptions and parameters used in determining the provisions to be posted are adjusted each quarter. A more in-depth analysis is implemented on an annual basis.

If is exposed to personal claims arising primarily from obligatory Motor Third Party Liability and Workers' Compensation policies. Of the total claims provision, almost 70% is attributable to these two insurance categories. If issues Motor Third Party Liability insurance in the Nordic region and in the Baltic countries. Workers' Compensation is issued in Norway, Denmark and Finland. From a customer perspective, the scope of the obligatory insurance provided is essentially similar. However, the portion covered by personal insurance and the portion financed through the state social security system differs among the various countries.

There are a number of factors affecting provisions and their uncertainty. The most important assumptions for portfolios dominated by personal claims are:

- inflation;
- discount rate;
- mortality and
- effect of legislative amendments and court practices.

### Inflation

The anticipated inflation trend is observed in all provisions but is primarily important in claims settled over a long period of time. For long-term business, such as Motor Third Party Liability and Workers' Compensation, assessments are made in-house regarding the future cost trend. This is based on external assessments of the future inflation trend in various areas, such as the consumer price index and payroll index, combined with If's own evaluation of cost increases for various types of compensation. Compensation costs can rise due to new or amended legislation or practices, for example. Various national rules mean that the sensitivity implications of the assumptions underlying inflation differ quite substantially between countries.

A large share of the claims cost in obligatory insurance consists of compensation for loss of income, which in terms of legislation is usually associated with a pre-defined index for the value adjustments of compensation. In Finland, compensation is paid out in the form of vested annuities and value adjustments are dealt with off the balance sheet in a non-funded pool system. This limits the inflation risk. In Sweden, compensation is also paid out in the form of vested annuities over a long period and provisions must cover future value adjustments. The same also applies to Danish Workers Compensation insurance. This entails substantial sensitivity to changes in inflation.

In Norway and in Danish Motor Third Party Liability insurance, compensation is paid as a lump sum. Since in this case the duration is relatively short, the inflation risk is reduced. Refer to Note 5, Risks and risk management, for a sensitivity analysis of inflation.

### Discount rate

With the exception of the compensation to be paid in the form of vested annuities, provisions for claims and premium reserves are presented as nominal values (undiscounted).

The rates given below are the weighted averages for If's annuities.

The presentation below shows discounted provisions and discount rate by country for countries with significant claims-related annuity portfolios:

MSEK	2020	2019
<b>Denmark</b>		
Amount vested annuities	1,493	1,534
Discount rate	0.15%	0.21%
<b>Finland</b>		
Amount vested annuities	16,037	16,427
Amount IBNR	2,388	2,433
Discount rate	0.75%	0.95%
<b>Sweden</b>		
Amount vested annuities	5 014	5,227
Discount rate	1.01%	1.19%

Refer to Note 5, Risks and risk management, for a sensitivity analysis of the discount interest rate.

### Mortality

The provision risk for mortality is also related to claims-related annuities, since actual mortality may be lower than the mortality assumptions made in conjunction with the assessment of provision. The model used for mortality complies with the practices observed in the various countries. It is usually based on population death rates and/or specific joint-company analyses. The assumptions for mortality are generally differentiated in terms of age and gender. Refer to Note 5, Risks and risk management, for a sensitivity analysis of mortality.

### Effects of legislative amendments and court practices

When setting provisions, it is virtually impossible to take into account amendments to legislation and practices that affect future costs. However, there are methods for managing this uncertainty. Firstly, as noted earlier, the inflation assumptions are adjusted somewhat to take into account historical experience of the various insurance categories. In cases where individual claims issues are subject to legal examination and for which there is a risk of a prejudicial decision that will affect other claims, the provisions for similar claims are adjusted.

### Changes in 2020

No significant changes in methods were implemented during the year.

During the year, the reported decrease in gross claims provisions amounted to SEK 3.1 billion. Effects of exchange rate changes amounted to a decrease of 2.9 billion, while real changes in gross claims reserves adjusted for currency effects amounted to a decrease of SEK 0.2 billion. The discount rate in Finland was decreased from 0.95% to 0.75% which increased the reserves by SEK 0.5 billion on a standalone basis. By geographical area, the major reserve changes were as follows;

- Claims provisions in the Swedish operation, including branches of the Industrial business area, decreased by SEK 1.2 billion. The largest decrease was seen in reserves for Motor Third Party Liability insurance, which were reduced by more than SEK 2.4 billion. Reserves for Property insurance were increased by SEK 0.8 billion while reserves for Marine insurance and Accident insurance each increased about SEK 0.2 billion. Other lines showed only minor changes.
- Claims provisions in the Norwegian operation increased by close to SEK 0.5 billion. Reserves for Property insurance increased by almost SEK 1.0 billion while reserves for Motor Third Party Liability insurance decreased by almost SEK 0.4 billion and reserves for

Workers' Compensation insurance decreased by SEK 0.2 billion.

- Claims provisions in the Danish operation increased by almost SEK 0.2 billion mostly due to increased reserves for Workers' Compensation insurance and Property insurance.
- Claims provisions in the Finnish operation increased by SEK 0.2 billion mostly due to increased reserves for Motor Third Party Liability insurance.
- Claims reserves in the Baltic operations increased by SEK 0.1 billion mostly due to increased reserves for Property insurance and Motor Third Party Liability insurance in Latvia and Lithuania.

The reinsured share of the claims provision increased by SEK 0.6 billion in nominal terms. The real change adjusted for currency effects was an increase of almost SEK 0.9 billion. The main driver was a large increase in ceded property reserves due to many large claims particularly in Norway.

### Significant events

This year's large claims outcome was far worse than expected on a Nordic level. The largest single claims in 2020 were a fire at Stavanger airport and a fire in Arvika both estimated at around SEK 0.5 billion gross.

### Claims costs trend

In addition to the sensitivity analysis, prior-year estimates of the claims costs for individual claims years also represent a measure of If's ability to foresee final claims costs. The tables below show the cost trend for the claims years 2011-2020, before and after reinsurance. For claims years 2010 and earlier, the information is aggregated to one column and includes only payments made after 2002, i.e. the starting point is the closing balance for claims provisions in 2002 as well as the complete claims years 2003-2010.

The upper part of the table shows how an estimate of the total claims costs per claims year evolves annually. The lower section shows how large a share of this is presented in the balance sheet. Since If has operations in various countries, the portfolio is exposed to a number of currencies. To adjust for currency effects, the local reporting currency has been translated to SEK at the closing rate on December 31, 2020. Consequently, the table is not directly comparable with the corresponding tables reported in previous years or with the income statement, since all claims years include translated information and closing rates are used throughout.

MSEK Claims costs, gross Claims year	2010 and prior years	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
<b>Estimated claims cost</b>												
at the close of the claims year	237,462	27,274	27,769	26,778	26,587	26,819	27,266	27,651	29,097	30,296	31,861	
one year later	236,037	28,331	27,645	27,045	26,520	26,993	27,606	28,033	30,118	30,762		
two years later	233,786	28,286	27,796	27,061	26,595	26,871	27,596	27,973	30,430			
three years later	233,372	28,171	27,698	27,105	26,713	26,630	27,199	28,015				
four years later	232,945	27,912	27,397	27,165	26,775	26,373	27,085					
five years later	234,105	27,766	27,075	27,044	26,476	26,331						
six years later	233,035	27,551	26,888	26,924	26,206							
seven years later	232,483	27,496	26,741	26,768								
eight years later	230,820	27,491	26,614									
nine years later	229,432	27,383										
ten years later	227,561											
Current estimate of total claims costs	227,561	27,383	26,614	26,768	26,206	26,331	27,085	28,015	30,430	30,762	31,861	
Total disbursed	201,762	25,911	25,022	24,676	24,136	24,045	24,518	24,906	26,468	25,540	18,047	
Provisions reported in the balance sheet	25,799	1,472	1,592	2,092	2,070	2,286	2,567	3,108	3,963	5,223	13,814	63,986
<i>of which annuities</i>	16,655	738	788	824	816	741	627	614	771	314	56	22,946
Provisions for claims- settlement costs												2,144
<b>Total provisions reported in the balance sheet</b>												<b>66,130</b>

MSEK Claims cost, net of reinsurance Claims year	2010 and prior years	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
<b>Estimated claims cost</b>												
at the close of the claims year	223,537	25,813	25,886	26,305	26,212	26,373	26,686	27,058	28,553	29,667	29,967	
one year later	222,398	26,506	25,741	26,573	26,109	26,513	26,799	27,489	29,379	30,020		
two years later	220,558	26,377	25,888	26,606	26,031	26,360	26,770	27,385	29,664			
three years later	220,195	26,328	25,895	26,664	26,141	26,209	26,462	27,424				
four years later	219,918	26,038	25,645	26,694	26,157	25,930	26,347					
five years later	220,971	25,934	25,326	26,587	25,830	25,884						
six years later	219,890	25,706	25,170	26,454	25,564							
seven years later	219,383	25,591	25,024	26,292								
eight years later	217,796	25,472	24,899									
nine years later	216,420	25,254										
ten years later	214,779											
Current estimate of total claims costs	214,779	25,254	24,899	26,292	25,564	25,884	26,347	27,424	29,664	30,020	29,967	
Total disbursed	189,174	23,795	23,318	24,260	23,548	23,660	23,923	24,424	25,848	25,059	17,357	
Provisions reported in the balance sheet	25,605	1,459	1,582	2,032	2,016	2,224	2,425	3,001	3,816	4,961	12,610	61,731
<i>of which annuities</i>	16,638	738	788	824	816	741	627	614	771	314	56	22,929
Provisions for claims- settlement costs												2,144
<b>Total provisions reported in the balance sheet</b>												<b>63,875</b>

## Comments

In 2020 If had reinsurance with self-retention of MSEK 250 per event and between MSEK 100 and 250 per risk depending on line of business.

Provisions for fixed claims-related annuities and related payments are included in the distribution by claims year above. The Finnish discounted preliminary claims-related annuities are reported as annuities in the balance sheet. Of the total net provision for claims-related annuities of MSEK 22,929, MSEK 16,638 applies to 2010 and previous years.

## Note 33 – Deferred tax

MSEK	Opening balance	Recognized in income statement	Translation difference	Recognized in other comprehensive income	Changes due to acquisition through business combination/disposal	Closing balance
<b>Changes in deferred tax 2020</b>						
<b>Deferred tax assets</b>						
Other provisions	275	-15	-3	-7	3	252
Goodwill <sup>1)</sup>	89	-3	0	0	-	86
Accumulated depreciation	2	-1	-	1	-	2
Tax losses carried forward <sup>2)</sup>	-	12	-2	-	19	28
Other temporary differences	12	-3	-1	0	8	15
<b>Total deferred tax asset</b>	<b>377</b>	<b>-11</b>	<b>-6</b>	<b>-6</b>	<b>29</b>	<b>383</b>
<b>Netted deferred tax asset against deferred tax liability</b>	<b>-174</b>					<b>-166</b>
<b>Deferred tax asset according to balance sheet</b>	<b>203</b>					<b>217</b>
<b>Deferred tax liability</b>						
Equalization reserve and other similar provisions	1,751	-2	-68	-	-	1,681
Valuation of investment assets at fair value	998	-3	-3	-52	-	939
Trademark and customer relationships	18	-6	-5	-	39	46
Other temporary differences	337	-6	-15	-	6	322
<b>Total deferred tax liability</b>	<b>3,104</b>	<b>-18</b>	<b>-92</b>	<b>-52</b>	<b>45</b>	<b>2,988</b>
<b>Netted deferred tax liability against deferred tax asset</b>	<b>-174</b>					<b>-166</b>
<b>Deferred tax liability according to balance sheet</b>	<b>2,931</b>					<b>2,822</b>
<b>Deferred tax income according to income statement</b>		<b>7</b>				

<sup>1)</sup> Goodwill pertains to the possibility of tax deductions for acquired goodwill in If P&C Insurance Ltd (publ).

<sup>2)</sup> At the end of 2020, Viking Assistance Group AS and its subsidiaries had tax loss carryforwards of MSEK 177, mainly in Norway, Sweden and Denmark, all is without expiration. Tax assets are recognized for about 75 percent of the tax losses.

MSEK	Opening balance	Recognized in income statement	Translation difference	Recognized in other comprehensive income	Changes due to acquisition through business combination/disposal	Closing balance
<b>Changes in deferred tax 2019</b>						
<b>Deferred tax assets</b>						
Other provisions	155	-18	1	137	-	275
Goodwill <sup>1)</sup>	89	0	0	0	-	89
Accumulated depreciation	4	-1	-	-1	-	2
Other temporary differences	16	2	0	-8	1	12
<b>Total deferred tax asset</b>	<b>264</b>	<b>-17</b>	<b>1</b>	<b>127</b>	<b>1</b>	<b>377</b>
<b>Netted deferred tax asset against deferred tax liability</b>	<b>-153</b>					<b>-174</b>
<b>Deferred tax asset according to balance sheet</b>	<b>111</b>					<b>203</b>
<b>Deferred tax liability</b>						
Equalization reserve and other similar provisions	1,733	-2	20	-	-	1,751
Valuation of investment assets at fair value	248	-9	2	757	-	998
Customer relationships	-	-	-	-	18	18
Other temporary differences	299	36	5	-	-3	337
<b>Total deferred tax liability</b>	<b>2,280</b>	<b>25</b>	<b>27</b>	<b>757</b>	<b>15</b>	<b>3,104</b>
<b>Netted deferred tax liability against deferred tax asset</b>	<b>-153</b>					<b>-174</b>
<b>Deferred tax liability according to balance sheet</b>	<b>2,127</b>					<b>2,931</b>
<b>Deferred tax expense according to income statement</b>		<b>-42</b>				

<sup>1)</sup> Goodwill pertains to the possibility of tax deductions for acquired goodwill in If P&C Insurance Ltd (publ).



## Note 34 – Provision for pensions and similar obligations

MSEK	2020	2019
Defined benefit pension obligations, including social costs etc.	3,382	3,449
Fair value of plan assets	2,402	2,412
<b>Net liability recognized in balance sheet</b>	<b>980</b>	<b>1,037</b>

If applies IAS 19 Employee Benefits (issued in 2011) and recognizes defined-benefit pension plans in Sweden and Norway. Other pension plans existing in the Group have either been classified as defined-contribution plans or have been classified as defined-benefit plans but recognized as defined-contribution plans, either because If lacks the information necessary to recognize them as defined-benefit plans or because they have been deemed as insignificant.

For the defined-contribution pension plans, If pays fixed contributions and has no further payment obligations once the contributions have been paid. The pension expense for the defined-contribution plans is equal to the premiums paid by If for the fiscal year.

The main Swedish defined-benefit pension plan is closed to new employees born in 1972 or later. The corresponding Norwegian pension plan consists solely of active people employed prior to 2006 and born 1957 and earlier.

For both countries, the pension benefits referred to are old-age pension and survivors' pension. A common feature of the defined-benefit plans is that the employees and survivors encompassed by the plans are entitled to a guaranteed pension that depends on the employees' service period and pensionable salary at the time of retirement. The dominating benefit is the old-age pension, which refers in part to temporary pension before the anticipated retirement age and in part to a life-long pension after the anticipated retirement age.

The retirement age for receiving early retirement pension is normally 62 years in Sweden and normally 65 years in Norway. In Sweden, premature old-age pension following a complete service period is payable at a rate of approximately 65% of the pensionable salary and applies to all employees born in 1955 or earlier and who were covered by the insurance sector's collective bargaining agreement of 2006. In Norway, premature old-age pension following a complete service period is payable at a rate of 70% of the pensionable salary and applies to all employees born in 1957 or earlier and who were employed by If in 2013.

The anticipated retirement age in connection with life-long pension is 65 years for Sweden and 67 years for Norway. In Sweden, life-long old-age pension following a complete service period is payable at a rate of 10% of the pensionable salary between 0 and 7.5 income base amounts, 65% of salary between 7.5 and 20 income base amounts and 32.5% between 20 and 30 income base amounts. In Norway, life-long old-age pension following a complete service period is payable at a rate of 70% of the pensionable salary up to 12 National Insurance base amounts, together with the estimated statutory old-age pension. Paid-up policies and pension payments from the Swedish plans are normally indexed upwards in an amount corresponding to the change in the consumer price index. However, there is no agreement guaranteeing the value and future supplements in addition to the contractual pension benefit could either rise or fall. If is not responsible for indexation of paid-up policies and/or pension payments from the Norwegian insured plans.

The pensions are primarily funded through insurance whereby the insurers establish the premiums and disburse the benefits. If's obligation is primarily fulfilled through payment of the premiums. Should the assets that are attributable to the pension benefits not be sufficient to enable the insurers to cover the guaranteed pension benefits, If could be forced to pay supplementary insurance premiums or secure the pension obligations in some other way. In addition to insured pension plans, there are also unfunded pension benefits in Norway for which If is responsible for ongoing payment.

To cover the insured pension benefits, the related capital is managed as part of the insurers' management portfolios. In such management, the characteristics of the investment assets are analyzed in relation to the characteristics of the obligations, in a process known as Asset Liability Management. New and existing asset categories are evaluated on an ongoing basis in order to diversify the asset portfolios with a view to optimize the anticipated risk-adjusted return. Any surplus that arises from management of the assets normally accrues to If and/or the insured and there is no form of transfer of the asset value to other members of the insurance collective.

The insurers and If are jointly responsible for monitoring the pension plans, including investment decisions and contributions. The pension plans are essentially exposed to similar material risks regarding the final amount of the benefits, longevity, the investment risk associated with the plan assets and the fact that the choice of discount interest rate affects their valuation in the financial statements.

When applying IAS 19, the pension obligation and the pension cost attributed to the fiscal period are calculated annually using the Projected Unit Credit method. The calculation of the defined benefit obligation is based on future expected pension payments and includes yearly updated actuarial assumptions such as salary growth, inflation, mortality and employee turnover. The expected pension payments are then discounted to a present value using a discount rate set with reference to AAA and AA corporate bonds issued in local currency, including mortgage-backed bonds, as at mid-December. The discount rates chosen in Sweden and Norway take into account the duration of the company's pension obligations in each respective country. After a deduction for the plan assets, a net asset or a net liability is recognized in the balance sheet.

The following tables contain a number of material assumptions, specifications of pension costs, assets and liabilities and a sensitivity analysis showing the potential effect on the obligations of reasonable changes in those assumptions as at the end of the fiscal year. The carrying amounts have been stated including special payroll tax in Sweden (24.26%) and a corresponding fee in Norway (14.1%-19.1%).

MSEK	2020			2019		
	Sweden	Norway	Total	Sweden	Norway	Total
<b>Distribution by country</b>						
<b>Income statement and other comprehensive income</b>						
Current service cost	71	13	84	51	17	68
Past service cost	-	-	-	-	-	-
<b>Total cost, defined benefit pensions in technical result</b>	<b>71</b>	<b>13</b>	<b>84</b>	<b>51</b>	<b>17</b>	<b>68</b>
Interest expense on net pension liability	10	5	16	5	7	11
Remeasurements of the net pension liability in other comprehensive income	-81	83	2	571	35	606
<b>Net cost (income), defined benefit pensions in comprehensive income</b>	<b>1</b>	<b>102</b>	<b>103</b>	<b>628</b>	<b>58</b>	<b>686</b>
<b>In addition, defined contribution pension cost excl. social costs</b>			<b>534</b>			<b>568</b>
<b>Balance sheet</b>						
Defined benefit pension obligations, including social costs	2,842	540	3,382	2,870	580	3,449
Fair value of plan assets	2,180	222	2,402	2,115	297	2,412
<b>Net liability recognized in balance sheet</b>	<b>663</b>	<b>318</b>	<b>980</b>	<b>755</b>	<b>283</b>	<b>1,037</b>
<b>Distribution by asset class<sup>1)</sup></b>						
Bonds, level 1	45%	49%		45%	49%	
Bonds, level 2	0%	12%		0%	12%	
Equities, level 1	23%	6%		22%	13%	
Equities, level 3	9%	1%		10%	1%	
Properties, level 3	10%	16%		11%	14%	
Other, level 1	0%	11%		1%	9%	
Other, level 2	5%	1%		5%	2%	
Other, level 3	7%	4%		6%	0%	
<b>Significant actuarial assumptions, etc.<sup>1)</sup></b>						
Discount rate	1.25%	1.75%		1.50%	2.50%	
Future salary increases	2.50%	3.00%		2.75%	3.00%	
Price inflation	1.75%	2.00%		2.00%	2.00%	
Mortality table	DUS14	K2013		DUS14	K2013	
Average duration of pension liabilities	21 years	13 years		22 years	12 years	
Expected contributions to the defined benefit plans during 2021 and 2020	79	10		89	17	
<b>Sensitivity analysis<sup>1)</sup></b>						
Discount rate, +0.50%	-338	-31	-369	-348	-35	-383
Discount rate, -0.50%	390	35	425	403	38	441
Future salary increases, +0.25%	93	2	95	102	3	105
Future salary increases, -0.25%	-85	-2	-87	-95	-3	-98
Expected longevity, +1 year	138	15	152	138	15	152

<sup>1)</sup> The information regarding Distribution by asset class, Significant actuarial assumptions etc. and Sensitivity analysis is excluding defined-benefit plans in the Norwegian subsidiary Viking Assistance Group AS amounting to a net liability of MSEK 9.

MSEK	Funded plans		Unfunded plans	
	2020	2019	2020	2019
<b>Distribution of obligations on funded and unfunded plans</b>				
Defined benefit pension obligations, including social costs	3,091	3,155	291	295
Fair value of plan assets	2,402	2,412	-	-
<b>Net liability recognized in balance sheet</b>	<b>689</b>	<b>743</b>	<b>291</b>	<b>295</b>

MSEK		
Specification of change in pension obligations		
	2020	2019
Defined benefit pension obligations on Jan 1	3,449	2,750
Current service cost	84	68
Past service cost	-	-
Interest expense	55	69
Actuarial gains (-)/losses (+) on financial assumptions	58	643
Actuarial gains (-)/losses (+) on demographic assumptions	-	43
Actuarial gains (-)/losses (+), experience adjustments	-71	16
Translation differences on foreign plans	-57	17
Benefits paid and social costs paid	-162	-157
Acquisition through business combination	25	-
<b>Defined benefit pension obligations on Dec 31</b>	<b>3,382</b>	<b>3,449</b>

MSEK		
Specification of change in plan assets		
	2020	2019
Fair value of plan assets on Jan 1	2,412	2,224
Interest income	39	58
Difference between actual return and calculated interest income	-15	96
Contributions paid	116	151
Translation differences on foreign plans	-29	9
Benefits paid	-138	-126
Acquisition through business combination	15	-
<b>Fair value of plan assets on Dec 31</b>	<b>2,402</b>	<b>2,412</b>

## Note 35 – Other provisions

MSEK		
Change in other provisions		
	2020	2019
<b>Opening balance</b>	<b>204</b>	<b>181</b>
Provisions utilized during the fiscal year	-53	-53
Unutilized provisions reversed during the fiscal year	-1	-1
Provisions added during the fiscal year	49	75
Translation difference	-3	2
<b>Closing balance<sup>1)</sup></b>	<b>197</b>	<b>204</b>

<sup>1)</sup> Of which MSEK 134 (135) to be settled later than 12 months after the closing date.

Other provisions consist of funds amounting to MSEK 72 (81) reserved for future expenses attributable to previously implemented or planned future organizational changes. The development of more efficient administrative and claims-adjustment processes and structural changes in distribution channels are resulting in organizational changes affecting all business areas. In addition to the provisions attributable to restructuring measures, the item includes employer contributions of MSEK 35 (34) reserved for commitments attributable to endowment policies and provisions for law suits and other uncertain obligations amounting to MSEK 89 (89).

## Note 36 – Creditors arising out of direct insurance

MSEK		
	2020	2019
Payables to policyholders	1,880	1,680
Payables to insurance brokers	78	87
Payables to insurance companies	9	41
<b>Total <sup>1)</sup></b>	<b>1,967</b>	<b>1,808</b>

<sup>1)</sup> Of which MSEK - (-) to be settled later than 12 months after the closing date.

## Note 37 – Other creditors

MSEK	2020	2019
Premium tax	1,669	1,838
Lease liabilities	1,540	1,297
Tax debt (current)	871	713
Creditor, patient-insurance pool for public sector	627	722
Other creditors	354	654
Loan from credit institutions	284	-
Accounts payable	117	61
Employee withholding taxes	115	118
Collaterals and settlement liabilities	111	24
Other tax	78	68
<b>Total <sup>1)</sup></b>	<b>5,766</b>	<b>5,495</b>

<sup>1)</sup> Of which MSEK 2,202 (1,796) matures later than 12 months after the closing date.

For more information on leases, please refer to Note 1 Accounting policies, Note 15 Investment result and Note 28 Tangible assets.

## Note 38 – Other accruals and deferred income

MSEK	2020	2019
Accrued interest expense, subordinated debt	10	9
Accrued interest expense, other	2	2
Other accrued expense	1,759	1,732
Deferred income	174	141
<b>Total</b>	<b>1,946</b>	<b>1,884</b>

Other accrued expense consist mainly of personnel-related provisions, such as for vacation-pay liability, social security fees, commission and other variable compensations but also reserves for uninvoiced other operating expenses.

# Other disclosures

## Note 39 – Pledged assets

MSEK		
Pledged assets and equivalent securities for own liabilities and for commitments reported as provisions,		
	2020	2019
<b>Other financial investment assets</b>		
Collateral for insurance undertakings	2,525	2,355
Collateral for derivatives trading	102	140
<b>Total</b>	<b>2,627</b>	<b>2,495</b>
<b>Shares in subsidiaries</b>		
Collateral for loans	874	-
<b>Cash and bank balances</b>		
Collateral for derivatives trading	30	-
Other collaterals	13	18
<b>Total</b>	<b>42</b>	<b>18</b>
<b>Total</b>	<b>3,543</b>	<b>2,513</b>

The following assets are registered as assets covering technical provisions. In the event of an insolvency situation, policyholders have a beneficiary right in assets registered for coverage of technical provisions. In normal operating circumstances, If has the right to transfer assets in and out of the register as long as all insurance commitments are covered in accordance with the Insurance Business Act.

MSEK		
Policyholders' beneficiary rights	2020	2019
Assets covered by policyholders' beneficiary rights	101,849	105,348
Technical provisions, net	-70,511	-72,442
<b>Surplus of registered securities</b>	<b>31,338</b>	<b>32,906</b>

## Note 40 – Contingent liabilities and other commitments

MSEK		
	2020	2019
Surety and guarantee undertakings	21	19
Other commitments	46	98
<b>Total</b>	<b>66</b>	<b>116</b>

The subsidiary If P&C Insurance Ltd (publ) provides insurance with mutual undertakings within the Nordic Nuclear Insurers pool, within the Norwegian Natural Perils Pool and the Dutch Terror Pool.

In connection with the transfer of property and casualty insurance business from the Skandia group to the If Group, as of March 1, 1999, If P&C Insurance Holding Ltd (publ) and If P&C Insurance Ltd (publ) issued a guarantee for the benefit of Försäkringsaktiebolaget Skandia (publ), whereby, the aforementioned companies in the If Group mutually guarantee that companies in the Skandia group will be indemnified against any claims or actions due to guarantees or similar commitments made by companies in the Skandia group within the property and casualty insurance business transferred to the If Group.

If P&C Insurance Holding Ltd (publ) and If P&C Insurance Ltd (publ) have separately entered into agreements with Försäkringsaktiebolaget Skandia (publ) and Tryg-Baltica Forsikring AS, whereby, Skandia and Tryg-Baltica will be indemnified against any claims attributable to guarantees issued by Försäkringsaktiebolaget Skandia (publ) and Vesta Forsikring AS, on behalf of Skandia Marine Insurance Company (UK) Ltd (changed name to Marlon Insurance Company Ltd, company dissolved in July 2017), in favor of the Institute of London Underwriters. Marlon was sold during 2007, and the purchaser issued a guarantee in favor of If for the full amount that If may be required to pay under these guarantees.

With respect to certain IT-systems that If and Sampo use jointly, If P&C Insurance Holding Ltd (publ) has undertaken to indemnify Sampo for any costs caused by If that Sampo may incur, in relation to the owners of the IT systems.

If P&C Insurance Ltd (publ) has outstanding commitments to private equity funds totalling MSEK 30, which is the maximum amount that the company has committed to invest in the funds. Capital may be called to these funds over several years as the funds make investments.

## Note 41 – Specifications to Cash Flow Statements

MSEK	Subordinated debt		Bonds and loans to credit institutions		Lease liabilities	
	2020	2019	2020	2019	2020	2019
<b>Opening balance</b>	<b>4,134</b>	<b>4,107</b>	<b>-</b>	<b>-</b>	<b>1,297</b>	<b>-</b>
Non-cash changes - First application IFRS 16 as of January 1	-	-	-	-	-	1,250
Non cash changes - Acquisition	-	-	812	-	68	-
Cash flows - Issuance	-	-	285	-	-	-
Cash flows - Repayment	-	-	-794	-	-222	-216
Cash flows - Interest expenses payment on lease liabilities	-145	-141	-16	-	-17	-16
No cash changes - Translation difference	-46	19	-34	-	-47	18
Non cash changes - New leases and reassessments	-	-	-	-	443	246
Non cash changes - Interest expense	152	149	31	-	19	16
<b>Closing balance</b>	<b>4,095</b>	<b>4,134</b>	<b>284</b>	<b>-</b>	<b>1,540</b>	<b>1,297</b>

## Note 42 – Business combinations during the year

In January 2020, If P&C Insurance Holding Ltd (publ) acquired the Norwegian road assistance company Viking Redningstjeneste Topco AS, which in December 2020 changed its name to Viking Assistance Group AS.

The purchase price was MNOK 322. Acquisition-related costs were not significant and are included in administrative expenses in the consolidated income statement.

The acquired net assets, including assumed net debt, are negative. Acquired trademarks are assessed to have a lasting value. Acquired customer relationships consists of the calculated value of existing and the estimated value of renewed customer agreements. Customer relationships are amortized over the expected useful life, estimated at 3-4 years. The goodwill amount includes synergy effects in the form of more efficient processes and expansion opportunities that the competencies of Viking's personnel will add to If.

Viking is consolidated into If Group as at January 1, 2020. During the 2020 fiscal year, the company's revenue and operating profit amounted to MSEK 856 and MSEK 19, respectively.

During the year, If P&C Insurance Holding Ltd (publ) contributed considerable amounts in new shares issues to enable a refinancing of Viking. The company has redeemed its bond loans and instead raised a bank loan.

MSEK	
<b>Acquisition balance sheet</b>	
Trademarks	159
Customer relationships	69
Other tangible and intangible assets	116
Cash and bank	40
Other assets	214
Deferred tax liabilities	-21
Long-term liabilities	-812
Other provisions and liabilities	-372
<b>Total identifiable net assets</b>	<b>-607</b>
<b>Goodwill</b>	<b>949</b>

## Note 43 – Events after the balance sheet date

No significant events have occurred after the balance sheet date.



# Notes to the Parent Company

## Note 1 – Average number of employees

Average number of employees	2020	Where of Women %	2019	Where of Women %
Norway	2	0	1	0
Sweden	4	0	2	0
<b>Total</b>	<b>6</b>	<b>0</b>	<b>3</b>	<b>0</b>

Percentage of women in executive management	2020	2019
Board of Directors	0%	0%
Other senior executives	0%	0%

## Note 2 – Salaries and other remuneration

MSEK	2020	2019
Salaries and remuneration	28	25
Pension costs	7	8
Social fees	9	5
<b>Total</b>	<b>44</b>	<b>38</b>

MSEK	2020	2019
<b>Of which salaries and other remuneration for senior executives <sup>1)</sup></b>		
Fixed salaries and remuneration	18	16
Variable compensation and incentive schemes	10	9
<b>Total</b>	<b>28</b>	<b>25</b>

<sup>1)</sup> Senior executives are defined as board members, presidents and members of the Group Management team employed in If P&C Insurance Holding Ltd (publ). The amounts for salaries and remuneration also include severance pay of - MSEK (-).

kSEK	Basic salary/ Remuneration	Variable compensation	Incentive schemes <sup>1)</sup>	Other benefits	Pension- costs	Total
<b>Salaries and other remuneration for senior executives 2020</b>						
President/CEO Morten Thorsrud	5,499	2,662	648	32	1,567	10,408
Other members of Group Management (5 individuals)	12,296	5,103	2,079	392	5,800	25,670
<b>Total</b>	<b>17,795</b>	<b>7,765</b>	<b>2,727</b>	<b>424</b>	<b>7,367</b>	<b>36,078</b>

<sup>1)</sup> For more information, refer to Long-term incentive schemes below.

kSEK	Basic salary/ remuneration	Variable compensation	Incentive schemes <sup>1)</sup>	Other benefits	Pension- costs	Total
<b>Salaries and other remuneration for senior executives 2019</b>						
Chairman of the Board Torbjörn Magnusson <sup>2)</sup>	6,264	-	3,497	20	4,514	14,295
Board member Ricard Wennerklint <sup>2)</sup>	3,868	-	2,098	22	3,279	9,267
Other Board members	-	-	-	-	-	-
President/CEO Morten Thorsrud <sup>2)</sup>	-	-	-	-	-	-
<b>Total</b>	<b>10,132</b>	<b>-</b>	<b>5,595</b>	<b>42</b>	<b>7,793</b>	<b>23,562</b>

<sup>1)</sup> For more information, refer to Long-term incentive schemes below.

<sup>2)</sup> In February 2019 the then CEO and the deputy CEO were appointed Chairman and member of the Board of Directors, respectively, of If P&C Insurance Holding Ltd (publ). Amounts presented are total remuneration and benefits during 2019 regardless of position within the Group Management team and the Board

## Long-term incentive schemes

Reconciliation of outstanding units	2020	2019
<b>Outstanding at 1 January</b>	-	-
Granted during the year	560,000	-
Transferred during the year	447,000	-
Forfeited during the year	-	-
Paid out during the year	-	-
Lapsed during the year	-128,100	-
<b>Outstanding at 31 December</b>	<b>878,900</b>	<b>-</b>

kSEK Outstanding units and values	Dec 31, 2020			Dec 31, 2019		
	Number of units	Maximum amount	Reserved amount	Number of units	Maximum amount	Reserved amount
President/CEO Morten Thorsrud	238,900	59,272	2,930	-	-	-
Other members of Group Management (5 individuals)	640,000	158,105	7,544	-	-	-
<b>Total</b>	<b>878,900</b>	<b>217,378</b>	<b>10,474</b>	<b>-</b>	<b>-</b>	<b>-</b>

The expensed cost of the incentive program during the year amounted to 3 MSEK (6).

## Note 3 – Income from associates

MSEK	2020	2019
Dividend	1	3
<b>Total</b>	<b>1</b>	<b>3</b>

## Note 4 – Interest income and similar income items

MSEK	2020	2019
Interest income, Group companies	8	10
Other interest income	27	58
Other	3	2
<b>Total</b>	<b>38</b>	<b>70</b>

## Note 5 – Interest expense and similar expense items

MSEK	2020	2019
Interest expense, Group companies	-4	-11
Interest expense, other	-87	-86
Other	-19	-9
<b>Total</b>	<b>-110</b>	<b>-107</b>

## Note 6 – Taxes

MSEK	2020	2019
Current tax	-4	-1
Deferred tax	2	2
<b>Total tax in the income statement</b>	<b>-1</b>	<b>0</b>

MSEK	2020	2019
<b>Difference between reported tax and tax based on current swedish tax rate</b>		
Profit before taxes	7,229	6,353
Tax according to current tax rate, 21.4%	-1,547	-1,360
Non-taxable dividend from group companies, associates and other holdings	1,558	1,372
Permanent differences, net	-12	-12
Changes in tax rates	0	-
<b>Reported tax in the income statement</b>	<b>-1</b>	<b>0</b>

## Note 7 – Shares in group companies

	Country	Number of shares	Holding %	Carrying amount, MSEK	
				2020	2019
If P&C Insurance Ltd (publ), corp. reg. no. 516401-8102	Sweden	1,044,306	100	16,515	16,515
If Livförsäkring AB, corp. reg. no. 516406-0252	Sweden	10,000	100	73	73
If Services AB, corp. reg. no. 559058-0824	Sweden	50,000	100	7	7
Nordisk Hälsoassistans AB, corp. reg. no. 556691-1094	Sweden	1,000	100	1	1
If IT Services A/S	Denmark	501	100	1	1
Vertikal Helseassistanse AS	Norway	957,731	100	342	342
Viking Assistance Group AS	Norway	820,378	100	918	-
If P&C Insurance AS	Estonia	6,391,165	100	442	442
<b>Total</b>				<b>18,299</b>	<b>17,381</b>

## Note 8 – Shares in associates

	Country	Number of shares	Holding %	Carrying amount, MSEK	
				2020	2019
CAB Group AB, corp.reg.no. 556131-2223	Sweden	1,209	22.0	7	7
SOS International A/S <sup>1)</sup>	Denmark	298,675	10.5	80	51
Svithun Rogaland Assuranse AS	Norway	6,530	33.0	13	13
Boalliansen AS	Norway	34,000	34.0	7	7
Digiconcept AS	Norway	68,000	34.0	14	14
<b>Total</b>				<b>120</b>	<b>92</b>

<sup>1)</sup> Besides the holding in If P&C Insurance Holding Ltd (publ), the subsidiary If P&C Insurance Ltd (publ) owns 435,730 shares, corresponding to 15.3%.

## Note 9 – Bonds

## Classification and specification of short-term investments

MSEK	Acquisition value		Fair value		Carrying amount	
	2020	2019	2020	2019	2020	2019
<b>Financial assets available for sale</b>						
Bonds	2,456	2,667	2,472	2,681	2,472	2,681
<b>Total</b>	<b>2,456</b>	<b>2,667</b>	<b>2,472</b>	<b>2,681</b>	<b>2,472</b>	<b>2,681</b>

## Bonds

Bonds and other interest-bearing securities by type of issuer, are shown below.

MSEK Type of issuer	Nominal value		Fair value		Carrying amount	
	2020	2019	2020	2019	2020	2019
Swedish municipalities	600	600	609	607	609	607
Swedish financial companies	316	486	320	492	320	492
Other Swedish companies	1,318	928	1,325	933	1,325	933
Foreign financial companies	62	395	62	396	62	396
Other foreign companies	159	255	155	254	155	254
<b>Total</b>	<b>2,455</b>	<b>2,664</b>	<b>2,472</b>	<b>2,681</b>	<b>2,472</b>	<b>2,681</b>

The sensitivity to changes in interest rates, calculated as the effect on the unrealized result of 1 percentage point shift up of the interest rate, amounted to MSEK -24 (-37) as of December 31, 2020.

The duration of the portfolio was 1,0 (1,3) at year-end 2020.

## Short-term investments at fair value

A careful process is followed and controls are performed in order to ensure correct fair values of financial assets and liabilities. For example, controls are made by several different external sources and assessments of abnormal price changes are performed when necessary.

Different valuation methods are used to determine the fair value depending on the type of financial instruments and to what extent they are traded on active markets. In order to evaluate the activity in a market with respect to frequency and volume If P&C Insurance Holding mainly uses information compiled by Bloomberg. The valuation of bonds is also usually based on prices from Bloomberg. Quoted bonds are valued on the basis of last bid price.

The Company's financial instruments, which are measured at fair value, are classified in three different hierarchy levels depending on their valuation methods as well as how active the market is. The control of the classification in hierarchy levels is done quarterly. If conditions have changed for the existing level, the holding in question is moved to the correct hierarchy level in consent with the Risk Management function.

*Level 1 – Financial assets and liabilities with values based on quoted prices in active markets for identical assets or liabilities.*

Quoted prices in active markets are considered the best estimate of an asset/liability's fair value. An active market is typically

characterized by quoted prices that are easily and regularly available and that represent actual and regularly occurring transactions at arm's length distance.

Assets and liabilities in the category include interest-bearing assets that have noted prices on an active market at the time of valuation.

*Level 2 – Financial assets and liabilities with values based on quoted prices or valuation based on directly or indirectly observable market data.*

In the level 2 hierarchy all essential inputs are observable either directly or indirectly. The large majority of the instruments in level 2 are traded in a market with daily quoted prices and regularly occurring market transactions but where the market is not considered to be active enough regarding frequency and volume and/or when the standard deviation of the prices is high.

Instruments which are valued at level 2 include interest-bearing assets where the market is not active enough.

*Level 3 - Financial assets and liabilities that are traded on an illiquid market, with non-observable market data or indications of trading levels without any actual trade.*

When neither quoted prices in active markets nor observable market data is available, the fair value of financial instruments is based on valuation techniques which are based on non-observable market data.

There are no assets that are valued as level 3-assets.

## Short-term investments in fair value hierarchy

MSEK	2020				2019			
	Level 1	Level 2	Level 3	Total fair value	Level 1	Level 2	Level 3	Total fair value
<b>Financial assets available for sale</b>								
Bonds	1,472	1,000	-	2,472	2,088	593	-	2,681
<b>Total</b>	<b>1,472</b>	<b>1,000</b>	<b>-</b>	<b>2,472</b>	<b>2,088</b>	<b>593</b>	<b>-</b>	<b>2,681</b>

## Note 10 – Subordinated debt

MSEK	Original nominal value	Maturity	Interest rate	2020		2019	
				Fair value <sup>1)</sup>	Carrying amount	Fair value <sup>1)</sup>	Carrying amount
Subordinated loan, issued in 2016	MSEK 1,500	30 years	3-month STIBOR + 2,25%	1,503	1,498	1,504	1,496
Subordinated loan, issued in 2016	MSEK 500	30 years	2,415%	498	499	497	499
Subordinated loan, issued in 2018	MSEK 1,000	perpetual	3-month STIBOR + 2,75%	998	995	1,005	993
<b>Total</b>				<b>2,999</b>	<b>2,993</b>	<b>3,006</b>	<b>2,988</b>

<sup>1)</sup> According to If's application of IAS 39, subordinated debt is carried at amortized cost. Fair value is only given for information purposes. Financial instruments with fair value given for information purposes are classified in three different hierarchy levels depending on their liquidity and valuation methods. The subordinated loan with the nominal value of MSEK 1,000 is classified in level 1 and a quoted price in an active market is available. The remaining loans are classified in level 2 and fair values are based on quoted prices in inactive markets.

The loan of MSEK 1,500 issued in 2016 is issued with variable interest rate terms. After ten years, the margin is increased by one percentage point. It includes terms stating the right of redemption after five years and at any interest payment date thereafter. The loan is listed on the Luxembourg Stock Exchange (BdL Market).

The loan of MSEK 500 issued in 2016 is issued with fixed interest rate terms for the first five years. After that period, the loan becomes subject to variable interest rate but it also includes terms stating the

right of redemption at this point in time or at any interest payment date thereafter. The loan is listed on the Luxembourg Stock Exchange (BdL Market).

The loan of MSEK 1,000 issued in 2018 is issued with variable interest rate terms. The loan includes terms stating the right of redemption after five years and at any interest payment date thereafter. The loan is listed on the Luxembourg Stock Exchange (BdL Market).

## Note 11 – Deferred tax

MSEK	Opening balance	Recognized in income statement	Recognized in other comprehensive income	Closing balance
<b>Changes in deferred tax 2020</b>				
<b>Deferred tax assets</b>				
Other temporary differences	2	2	0	4
<b>Total deferred tax asset</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>4</b>
<b>Netted deferred tax asset against deferred tax liability</b>	<b>-2</b>			<b>-3</b>
<b>Deferred tax asset according to balance sheet</b>	<b>-</b>			<b>1</b>
<b>Deferred tax liability</b>				
Short term investment at fair value	3	-	0	3
<b>Total deferred tax liability</b>	<b>3</b>	<b>-</b>	<b>0</b>	<b>3</b>
<b>Netted deferred tax liability against deferred tax asset</b>	<b>-2</b>			<b>-3</b>
<b>Deferred tax liability according to balance sheet</b>	<b>1</b>			<b>-</b>
<b>Deferred tax income according to income statement</b>		<b>2</b>		

MSEK	Opening balance	Recognized in income statement	Recognized in other comprehensive income	Closing balance
<b>Changes in deferred tax 2019</b>				
<b>Deferred tax assets</b>				
Other temporary differences	8	2	-8	2
<b>Total deferred tax asset</b>	<b>8</b>	<b>2</b>	<b>-8</b>	<b>2</b>
<b>Netted deferred tax asset against deferred tax liability</b>	<b>-</b>			<b>-2</b>
<b>Deferred tax asset according to balance sheet</b>	<b>8</b>			<b>-</b>
<b>Deferred tax liability</b>				
Short term investment at fair value	-	-	3	3
<b>Total deferred tax liability</b>	<b>-</b>	<b>-</b>	<b>3</b>	<b>3</b>
<b>Netted deferred tax liability against deferred tax asset</b>	<b>-</b>			<b>-2</b>
<b>Deferred tax liability according to balance sheet</b>	<b>-</b>			<b>1</b>
<b>Deferred tax income according to income statement</b>		<b>2</b>		

## Note 12 – Pledged assets

MSEK	2020	2019
<b>Pledged assets and equivalent securities for liabilities and for commitments reported as provisions</b>		
<b>Shares in subsidiaries</b>		
Collateral for loans	918	-
<i>of which on behalf of group companies</i>	<i>918</i>	<i>-</i>

## Note 13 – Contingent liabilities and other commitments

MSEK	2020	2019
<b>Surety and guarantee undertakings</b>	<b>-</b>	<b>-</b>
<i>of which on behalf of group companies</i>	<i>-</i>	<i>-</i>

In connection with the transfer of property and casualty insurance business from the Skandia group to the If Group as of March 1, 1999, If P&C Insurance Holding Ltd and If P&C Insurance Ltd issued a guarantee for the benefit of Försäkringsaktiebolaget Skandia (publ) whereby the aforementioned companies in the If Group mutually guarantee that companies in the Skandia group will be indemnified against any claims or actions due to guarantees or similar commitments made by companies in the Skandia group within the property and casualty insurance business transferred to the If Group.

If P&C Insurance Holding Ltd (publ) and If P&C Insurance Ltd (publ) have separately entered into agreements with Försäkringsaktiebolaget Skandia (publ) and Tryg-Baltica Forsikring AS whereby Skandia and Tryg-Baltica will be indemnified against any claims attributable to guarantees issued by Försäkringsaktiebolaget Skandia (publ) and Vesta Forsikring AS, on behalf of Skandia Marine Insurance Company (UK) Ltd (changed name to Marlon Insurance Company Ltd, company dissolved in July 2017) in favor of the Institute of London Underwriters. Marlon was sold during 2007, and the purchaser issued a guarantee in favor of If for the full amount that If may be required to pay under these guarantees.

With respect to certain IT-systems that If and Sampo use jointly, If P&C Insurance Holding Ltd (publ) has undertaken to indemnify Sampo for any costs caused by If that Sampo may incur in relation to the owners of the IT systems.

## Note 14 – Appropriation of earnings

Unrestricted funds in the company, including the Fair value reserve, amounts to SEK 15,034,935,531. No allocation to statutory reserves is proposed.

Funds available for appropriation by the Annual General Meeting in accordance with the balance sheet amount to SEK 15,034,935,531, of which the net profit accounts for SEK 7,227,456,821. The Board of Directors and the President propose that SEK 0 be paid as dividend, SEK 15,021,975,452 be carried forward and that SEK 12,960,079 be carried as Fair value reserve.



# Signatures

We hereby certify that the consolidated financial statements have been prepared in accordance with international accounting principles as adopted by the European Union and provides a true and fair view of the Group's financial position and results. The Annual Report has been prepared in accordance with generally accepted accounting principles and provides a true and fair view of the Parent Company's financial position and results. The Board of Directors' Report for the

Group and the Parent Company provides a true and fair overview of the development of the Group and Parent Company's operations, financial position and result and describes the significant risks and uncertainties facing the Parent Company and the companies included in the Group.

Stockholm, March 4, 2021

**Torbjörn Magnusson**  
Chairman of the Board

**Knut Arne Alsaker**  
Board member

**Patrick Lapveteläinen**  
Board member

**Ricard Wennerklint**  
Board member

**Morten Thorsrud**  
President and CEO

Our audit report was issued on March 4, 2021  
KPMG AB

**Mårten Asplund**  
Authorized Public Accountant

# Auditor's Report

To the general meeting of the shareholders of If P&C Insurance Holding Ltd (publ), corp. id 556241-7559

## Report on the annual accounts and consolidated accounts

### Opinions

We have audited the annual accounts and consolidated accounts of If P&C Insurance Holding Ltd (publ) for the year 2020. The annual accounts and consolidated accounts of the company are included on pages 4-82 in this document.

In our opinion, the annual accounts have been prepared in accordance with the Annual Accounts Act, and present fairly, in all material respects, the financial position of the parent company as of 31 December 2020 and its financial performance and cash flow for the year then ended in accordance with the Annual Accounts Act. The consolidated accounts have been prepared in accordance with the Annual Accounts Act for Insurance Companies and present fairly, in all material respects, the financial position of the group as of 31 December 2020 and their financial performance and cash flow for the year then ended in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU, and the Annual Accounts Act for Insurance Companies.

A corporate governance statement has been prepared. The statutory administration report and the corporate governance statement are consistent with the other parts of the annual accounts and consolidated accounts, and the corporate governance statement is in accordance with the Annual Accounts Act and the Annual Accounts Act for Insurance Companies.

We therefore recommend that the general meeting of shareholders adopts the income statement and balance sheet for the parent company and the group.

Our opinions in this report on the the annual accounts and consolidated accounts are consistent with the content of the additional report that has been submitted to the parent company's Board of directors in accordance with the Audit Regulation (537/2014) Article 11.

### Basis for Opinions

We conducted our audit in accordance with International Standards on Auditing (ISA) and generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements. This includes that, based on the best of our knowledge and belief, no prohibited services referred to in the Audit Regulation (537/2014) Article 5.1 have been provided to the audited company or, where applicable, its parent company or its controlled companies within the EU.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

### Key Audit Matters

Key audit matters of the audit are those matters that, in our professional judgment, were of most significance in our audit of the annual accounts and consolidated accounts of the current period. These matters were addressed in the context of our audit of, and in forming our opinion thereon, the annual accounts and consolidated accounts as a whole, but we do not provide a separate opinion on these matters.

#### *Provision for claims outstanding*

See Note 32 and accounting principles on page 21 in the annual accounts and consolidated accounts for detailed information and description of the matter.

### Description of key audit matter

Provision for claims outstanding, reported as part of technical provisions, amounts to 66 130 million SEK as of December 31, 2020, which constitutes 48% of the group's total assets.

Provisions for claims outstanding involve significant judgement of uncertain future outcome, primarily including the timing and size of incurred claims which will be settled with the policyholders.

The group uses established actuarial valuation models to support the calculations of the technical provision. The complexity of the models may cause risk for errors due to inadequate/incomplete data and/or incorrect assumptions made and/or incorrect actuarial calculations.

The group's provision for claims outstanding consists of a variety of different products, with different characteristics such as long settlement time, injury patterns, assumptions about morbidity, inflation, discount rate, mortality (life annuities) and overheads.

### Response in the audit

We have assessed the actuarial assumptions used by the group in calculating the provisions with the group's own investigations, those required for regulatory purposes as well as industry data.

We have by sample tested the internal controls implemented by management over the calculation of the claims provision including for example internal controls over the extraction of data used as input to the actuarial calculations.

We have involved our internal actuarial specialists to challenge the methods and assumptions used in the projections of future cash flows and valuation of the provision. We have also performed recalculations to verify that the provision is reasonable as compared to the expected future claims.

We have also considered the completeness of the underlying facts and circumstances that are presented in the disclosures in the annual report and assessed whether the information is sufficiently comprehensive to provide an understanding of the methods and assumptions used by management.

#### *Valuation of financial investment assets classified as level 2 and 3*

See Note 22 and accounting principles on page 20 in the annual accounts and consolidated accounts for detailed information and description of the matter.

### Description of key audit matter

The group's financial instruments in level 2 and 3 amounts to 25 703 million SEK, as of December 31, 2020, which constitutes 24 percent of the group's financial investment assets.

The valuation of financial assets classified in level 2 according to the IFRS valuation hierarchy is based on observable market data such as not included in level 1. Because representative transactions for those current assets only to a limited extent are available, the estimated value of these assets are difficult to assess.

The valuation of financial assets classified in Level 3 according to the IFRS valuation hierarchy includes significant management judgment as they are valued based on inputs that are not observable by external parties.

The group's assets as described above consist of shares and participations, bonds and other interest-bearing securities.

### Response in the audit

We have tested key controls in the valuation process including management's determination and approval of assumptions and methods used in model-based calculations, data quality control, change management regarding internal valuation models, as well as management's review of valuations conducted by external specialists.

We have involved our internal valuation specialists to challenge the methods and assumptions used in the valuation of unlisted financial assets as well as performed an independent valuation.

We have assessed the methods of valuation models against industry practices and valuation guidelines.

We have compared assumptions used with appropriate reference values and price sources as well as investigated possible deviations.

We have also verified the completeness of the underlying facts and circumstances presented in the disclosures in the annual report and assessed whether the information is sufficiently comprehensive to understand management's assessments as well as applied methods.

### **Other information than the annual accounts and consolidated accounts**

This document also contains other information than the annual accounts and consolidated accounts and is found on pages 1-3 and 86-88. The Board of Directors and the President are responsible for this other information.

Our opinion on the annual accounts and consolidated accounts does not cover this other information and we do not express any form of assurance conclusion regarding this other information.

In connection with our audit of the annual accounts and consolidated accounts, our responsibility is to read the information identified above and consider whether the information is materially inconsistent with the annual accounts and consolidated accounts. In this procedure we also take into account our knowledge otherwise obtained in the audit and assess whether the information otherwise appears to be materially misstated.

If we, based on the work performed concerning this information, conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of the Board of Directors and the President**

The Board of Directors and the President are responsible for the preparation of the annual accounts and consolidated accounts and that they give a fair presentation in accordance with the Annual Accounts Act and the Annual Accounts Act for Insurance Companies and, concerning the consolidated accounts, in accordance with IFRS as adopted by the EU. The Board of Directors and the President are also responsible for such internal control as they determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts and consolidated accounts The Board of Directors and the President are responsible for the assessment of the company's and the group's ability to continue as a going concern. They disclose, as applicable, matters related to going concern and using the going concern basis of accounting. The going concern basis of accounting is however not applied if the Board of Directors and the President intend to liquidate the company, to cease operations, or has no realistic alternative but to do so.

### **Auditor's responsibility**

Our objectives are to obtain reasonable assurance about whether the annual accounts and consolidated accounts as a whole are free from material misstatement, whether due to fraud or error; and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and generally accepted auditing standards in Sweden will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are

considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual accounts and consolidated accounts.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual accounts and consolidated accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the company's internal control relevant to our audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors and the President.
- Conclude on the appropriateness of the Board of Directors' and the President's use of the going concern basis of accounting in preparing the annual accounts and consolidated accounts. We also draw a conclusion, based on the audit evidence obtained, as to whether any material uncertainty exists related to events or conditions that may cast significant doubt on the company's and the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts and consolidated accounts or, if such disclosures are inadequate, to modify our opinion about the annual accounts and consolidated accounts. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company and a group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual accounts and consolidated accounts, including the disclosures, and whether the annual accounts and consolidated accounts represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated accounts. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our opinions

We must inform the Board of Directors of, among other matters, the planned scope and timing of the audit. We must also inform of significant audit findings during our audit, including any significant deficiencies in internal control that we identified.

We must also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, measures that have been taken to eliminate the threats or related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the annual accounts and consolidated accounts, including the most important assessed risks for material misstatement, and are

therefore the key audit matters. We describe these matters in the auditor's report unless law or regulation precludes disclosure about the matter.

## Report on other legal and regulatory requirements

### Opinions

In addition to our audit of the annual accounts and consolidated accounts, we have also audited the administration of the Board of Directors and the President of If P&C Insurance Holding Ltd (publ) for the year 2020 and the proposed appropriations of the company's profit or loss.

We recommend to the general meeting of shareholders that the profit be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the President be discharged from liability for the financial year.

### Basis for Opinions

We conducted the audit in accordance with generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

### Responsibilities of the Board of Directors and the President

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss. At the proposal of a dividend, this includes an assessment of whether the dividend is justifiable considering the requirements which the company's and the group's type of operations, size and risks place on the size of the parent company's and the group's equity, consolidation requirements, liquidity and position in general.

The Board of Directors is responsible for the company's organization and the administration of the company's affairs. This includes among other things continuous assessment of the company's and the group's financial situation and ensuring that the company's organization is designed so that the accounting, management of assets and the company's financial affairs otherwise are controlled in a reassuring manner.

The President shall manage the ongoing administration according to the Board of Directors' guidelines and instructions and among other matters take measures that are necessary to fulfill the company's accounting in accordance with law and handle the management of assets in a reassuring manner.

### Auditor's responsibility

Our objective concerning the audit of the administration, and thereby our opinion about discharge from liability, is to obtain audit evidence to assess with a reasonable degree of assurance whether any member of the Board of Directors or the President in any material respect:

- has undertaken any action or been guilty of any omission which can give rise to liability to the company, or
- in any other way has acted in contravention of the Companies Act, the Annual Accounts Act, the Annual Accounts Act for Insurance Companies or the Articles of Association.

Our objective concerning the audit of the proposed appropriations of the company's profit or loss, and thereby our opinion about this, is to assess with reasonable degree of assurance whether the proposal is in accordance with the Companies Act.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in Sweden will always detect actions or omissions that can give rise to liability to the company, or that the proposed appropriations of the company's profit or loss are not in accordance with the Companies Act.

As part of an audit in accordance with generally accepted auditing standards in Sweden, we exercise professional judgment and maintain professional scepticism throughout the audit. The examination of the administration and the proposed appropriations of the company's profit or loss is based primarily on the audit of the accounts. Additional audit procedures performed are based on our professional judgment with starting point in risk and materiality. This means that we focus the examination on such actions, areas and relationships that are material for the operations and where deviations and violations would have particular importance for the company's situation. We examine and test decisions undertaken, support for decisions, actions taken and other circumstances that are relevant to our opinion concerning discharge from liability. As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss we examined whether the proposal is in accordance with the Companies Act.

KPMG AB, Box 382, 101 27, Stockholm, was appointed auditor of If P&C Insurance Holding Ltd (publ) by the general meeting of the shareholders on April 2, 2020. KPMG AB or auditors operating at KPMG AB have been the company's auditor since 2018.

Stockholm March 4, 2021

KPMG AB

Mårten Asplund  
Authorized Public Accountant

# Group Management

## **Morten Thorsrud**

Born 1971  
President and Chief Executive Officer  
Employed 2002  
Resident in Nesbru

## **Odd Magnus Barstad <sup>2)</sup>**

Born 1979  
Head of Claims  
Employed 2011  
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# Glossary and definitions

## **Allocated investment return transferred from the non-technical account**

Net return on average technical provisions, with deductions for deferred acquisition costs, the technical result before allocated interest and average outstanding balances. The allocated investment return is based on risk-free interest.

## **Allocated investment return transferred to the technical account**

Allocated investment return transferred from the non-technical account excluding the part added to the annuity result by means of a reduction of costs for the upward adjustment of the annuity provision.

## **Captive**

An insurance company, owned by a non-insurance company, whose principal function is to insure and reinsure part of the parent's risk, or risks of other units within the same Group.

## **Claims frequency**

The observed relationship during a specific period between the number of claims and the number of policies in a certain category of insurance (a certain insurance portfolio). Does not include major claims.

## **Claims ratio**

Total sum of claims incurred on own account including claims-adjustment costs in relation to premiums earned, expressed as a percentage.

## **Combined ratio**

Total sum of claims incurred and operating expenses on own account in insurance operations in relation to premiums earned on own account, expressed as a percentage.

## **Cost of insurance operations**

Total sum of operating expenses in insurance operations on own account and claims-adjustment costs.

## **Cost ratio <sup>1)</sup>**

Total sum of operating expenses in insurance operations on own account and claims-adjustment costs in relation to premiums earned on own account, expressed as a percentage.

## **Direct insurance**

Insurance business that relates to contracts concluded between insurers and insured. The insurance company is directly responsible in relation to the insured.

## **Direct investment return**

Total sum of operating surplus from land and buildings, dividends on shares and participations and interest income.

## **Duration**

The concept of duration has different definitions within the asset management and insurance operations.

Within asset management, duration is the same as the interest-rate risk and denotes how sensitive a fixed-income portfolio is to changes in average interest-rates. Duration may be expressed as number of years, in which case it shows the weighted average maturity of the portfolio, meaning the remaining time until invested capital plus interest is returned to the investor.

Within insurance operations, duration represents the period that starts when an insurance contract becomes effective and ends when it expires.

## **Economic capital**

If uses Economic capital in internal management. It is an internal measure describing the amount of capital required in order to bear different kinds of risk. Economic Capital is defined as the amount of capital required to protect the economic solvency over a one-year time horizon with a probability of 99.5%.

## **Expense ratio**

Operating expenses in insurance operations on own account in relation to net premiums earned, expressed as a percentage.

## **Gross premiums written**

Total premiums received during the financial year or taken up as a receivable at the end of the year. In contrast to premiums earned, premiums written are not capitalized; i.e. they are unaffected by opening and closing provisions for unearned premiums.

## **IBNR provision**

Provision for the estimated value of the company's liability for claims that have occurred but are unknown or, in view of the extent of the claim, are insufficiently known. The provision is included in Provision for claims outstanding. IBNR = incurred but not reported.

## **Impact of changes in exchange rates**

Changes in amounts and percentages between the current year and the preceding year adjusted for the impact of changes in exchange rates, whereby amounts in foreign currency have been recalculated using the same exchange rates for the particular years.

## **Insurance margin <sup>1)</sup>**

Technical result less other technical income and other operating expense in relation to premiums earned on own account, expressed as a percentage.

## **Investment assets**

Assets that resemble a capital investment, including real estate and securities, such as shares and participations, bonds and other interest-bearing securities, loans and derivatives as well as all investments in Group and associates.

## **Investment return**

Net of following income and costs: interest income/expense, dividend on shares and participations, surplus/deficits from own properties, management costs, realized and unrealized changes in fair value of real estate, shares and participations and interest-bearing securities, and exchange-rate gains/losses. Return pertaining to associates is not included. If recognizes the main part of unrealized value changes on shares and participations and interest-bearing securities in other comprehensive income.

## **Net premiums written**

Gross premiums written less ceded reinsurance premiums.

## **Operating expenses in insurance operations**

Expenses related to the acquisition or renewal of insurance contracts plus corporate administration costs.

## **Own funds (capital base) (Solvency II)**

In Solvency II, the solvency capital requirements should be covered with "own funds," which consist of capital items and financial resources of a certain quality in terms of ability to absorb losses. An undertaking's available own funds may consist of basic own funds and ancillary own funds. The part of the undertaking's capital which is eligible to cover the solvency and minimum capital requirements is called eligible own funds. An insurance undertaking must have eligible own funds at least equal to the solvency capital requirement (SCR).

<sup>1)</sup> Refers to alternative performance measurements.



### **Premiums earned**

That portion of gross premiums written that pertains to the fiscal year, meaning premiums written adjusted for changes in the provision for unearned premiums.

### **Prior-year claims result**

Profit or loss that arises when claims originating from a prior year are either finally settled or revalued.

### **Property and casualty insurance**

Collective term for property insurance, liability insurance and reinsurance. Property insurance involves the type of insurance that covers the economic value of one or several objects (such as movable property in a home, car, boat, horse, factory building or warehouse). Other types of property and casualty insurance mainly cover various interests (such as, business interruption insurance or liability insurance), where only a specific economic interest is covered, not the economic value of one or several objects.

### **Provision for unearned premiums and unexpired risks**

Liability item in the balance sheet corresponding to the portion of premiums written that, in the financial accounts, pertains to forthcoming periods, and that covers anticipated claims costs and operating expenses for policies in force at the accounting date and up to their next due date.

### **Provision for claims outstanding**

Liability item in the balance sheet consisting of the estimated value of claims incurred but not yet paid and the expected operating expenses for the settlement of the claims.

### **Reinsurance**

A method of distributing risks whereby an insurance company purchases coverage for a part of its liability based on insurance or reinsurance contracts, so-called ceded reinsurance. Reinsurance accepted pertains to the business one insurance company accepts from other insurance companies in the form of reinsurance.

### **Retention**

The highest insured or claims amount relating to the same risk that an insurer retains for its own account, meaning without reinsurance.

### **Return on equity <sup>1)</sup>**

Result for the year, adjusted for unrealized gains and losses on investments assets recognized in other comprehensive income, less full tax in relation to average shareholders' equity.

### **Risk ratio <sup>1)</sup>**

Total sum of insurance claims on own account, excluding claims-adjustment costs, in relation to premiums earned on own account, expressed as a percentage.

### **Risk selection**

The insurer's intentional selection of the type of risks to be included in the portfolio.

### **Run-off business**

The liquidation of an insurance company or portfolio of insurance business which has been transferred to a separate administrative unit.

### **Solvency capital**

Shareholders' equity less deferred tax assets plus untaxed reserves, subordinated debt and deferred tax liability.

### **Solvency ratio**

Key ratio representing the relative size of solvency capital. The solvency ratio is calculated as solvency capital in relation to premiums written, net excluding portfolio premiums.

### **Solvency capital requirement (SCR)**

The Solvency Capital Requirement corresponds to a level of eligible own funds that enables an undertaking to absorb significant losses and that provides policyholders and beneficiaries with reasonable certainty to receive their benefits when they fall due. The Solvency Capital Requirement is calculated on the basis of all the quantifiable risks to which the insurance company is exposed. As a minimum, the Solvency Capital Requirement is to cover: insurance risk, market risk, counterparty default risk, and operational risk.

### **Technical provisions**

Provisions for unearned premiums, unexpired risks and claims outstanding.

### **Technical result**

Premiums earned on own account less claims costs and operating expenses on own account, plus the allocated investment return transferred to the technical accounts and other technical income.

### **Technical result before investment return**

Item in the technical accounts comprising premiums earned on own account less claims and operating expenses on own account in the insurance operations.

### **Total investment return**

Investment return in relation to other financial investment assets, land and buildings, cash and bank balances, accrued financial income, securities settlement claims/liabilities and derivative liabilities, expressed as a percentage. The return has been calculated using a daily time-weighted return calculation method.

### **Underwriting**

Includes the risk assessment and pricing conducted when insurance contracts are drawn up. In accounting contexts, the term is also used more broadly to designate the operations of an insurance company that do not have the character of asset management.

<sup>1)</sup> Refers to alternative performance measurements.



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